

Jobless adults show first real increase in 10 months

The latest Department of Employment figures show an increase of 5,000 in adult unemployment, after seasonal adjustment, to 1,310,000 or 5.6 per cent of Britain's workforce. This is the first increase in 10 months. The crude jobless total, which includes school-leavers, increased by 131,000 to top the 1.5 million mark.

School leavers swell total to 1,512,000

By Mervyn Westlake

For the first time for 10 months adult unemployment in Britain has shown a rise after allowance is made for seasonal fluctuations. And the level of notified vacancies has shown its first decline over the same period when seasonally adjusted.

This reversal of the recent encouraging trends, which since last autumn have helped to mute criticism of the Government over the jobless total, was disclosed by the Department of Employment yesterday.

The figures increase the puzzle over what is actually happening in the jobs market. Given the depressed state of the economy until recently, the moderate decline during earlier months in the number of people without work has itself been difficult to explain.

Reaction in Whitehall to the downward trend has been guarded, with officials concluding only that unemployment may be on a plateau, or "possibly falling gently", after almost tripling in four years. This remains the general interpretation even after the latest figures.

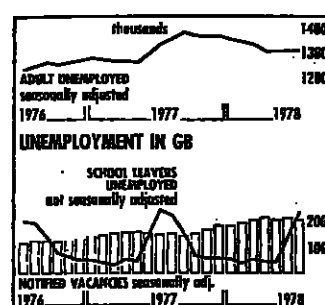
They disclose an increase in British adult unemployment of 5,000, after seasonal adjustment, when the count was taken in July 6. On this basis, the "net" total stands at 1,310,000, or 5.6 per cent of the workforce.

The crude total, before allowance is made for seasonal influences and including school leavers, rose by much more, increasing 131,000, to 1,512,000. There was a further 73,000 people without work in Northern Ireland.

The reason for the sharp jump in the crude total this month is the influx on to the register of large numbers of school leavers. About 93,000 of these joined the register in the 1st month. A similar number registered the previous month when the summer influx began.

However, there are some indications that the underlying situation might still be improving. To begin with, the number of school leavers this year is higher than a year ago, while the number registered as unemployed is down.

The economy would thus appear to be absorbing more young people. At the same time, the rise in the jobless total seems to result almost wholly from a rise in the number of females registered



as unemployed. There was usually a fall in male unemployment.

This might simply be a reflection of the fact that many more women now register than used to be the case. In recent years, changes have taken place which ended a woman's right to opt out of making a full national insurance contribution. Unemployment benefit was then forfeited.

This change means that there is now a strong financial incentive to register. Also, there has been a steady rise in the number of people joining and leaving the register. This provides a further indication that the jobs market is becoming more buoyant.

It is also possible that the rise in unemployment this month results from a rundown in some of the Government's special job measures before new schemes are fully working.

Mr Albert Booth, Secretary of State for Employment, said yesterday that he did not believe that the latest figures meant an end to the gentle decrease in the number of jobless.

He said that more school leavers would join the register next month, and he thought it would be September before the youth opportunities programme helped to improve the position.

The problem brought about by school leavers seeking jobs each year would continue for another four years. "The problem will not disappear overnight," Mr Booth said. "In fact, over the next few years it will intensify."

Adult unemployment has fallen some 68,000 since last September, and until this month had been falling on average at about 8,000 a month.

Over the same period, the number of notified vacancies has risen 64,000, after seasonal adjustment, although there was a fall of 6,000 vacancies this month.



All smiles: Mr Vance (left), Mr Kamel and Mr Dayan before the Middle East peace talks began at Leeds Castle yesterday.

Leeds Castle talks start well despite difference of opinion

By David Spanier

Diplomatic Correspondent

The Middle East talks made a purposeful start at Leeds Castle in Kent yesterday, in spite of a distinct difference of opinion between the Israeli and Egyptian spokesmen on the nature of the meeting.

Mr Naftali Lavie, the Israeli Foreign Ministry spokesman, told the press after the opening session that he would "certainly characterize the meeting as direct negotiations" between Israel and Egypt.

For Mr Hamdi Nada, the Egyptian spokesman, yesterday's talks were merely preliminary. "We are here at the invitation of the United States which is making an effort to get the talks started again,"

he said. "When we find encouraging elements, direct negotiations may start again."

Whatever the rights and wrongs of the terminology, however, it was evident that the opening session, which lasted three and a half hours, was marked by "serious and thorough discussions", according to the American summing-up.

After a brief introduction from Mr Cyrus Vance, the American Secretary of State, both Mr Moshe Dayan, the Israeli Foreign Minister, and Mr Muhammad Ibrahim Kamel, his Egyptian opposite number, set out their peace proposals.

It was a very open discussion, the Americans said, with a real exploration of the issues, and just about evenly balanced

It appears that nothing at all new was said. The American intention was to encourage a discussion of the objectives and essential elements in the proposals of each side, in order to identify and narrow the areas of difference.

Replying to press questions, Mr Nada said he thought the gap was still very wide. "We are still waiting for a more positive response from the Israelis to our initiatives and our proposals," he said, maintaining a guarded line. Mr Lavie, the Israeli spokesman who—unlike Mr Nada—attended the morning session throughout, gave a much more positive reading of the talks and said they were hopeful of bridging the gap.

The ministers continued their meeting for two hours in the afternoon in the same serious spirit. The talks will end today.

Earlier Mr Dayan had criticized the British security arrangements as being "far overdone". It was absolutely unacceptable, he said, speaking before the start of the meeting yesterday, that they had not met at the Churchill Hotel in London, as planned. "But it's enough for me to deal with security in Israel," he added.

Cairo: President Sadat was quoted here as saying that there would be no further Egyptian-Israeli meetings if "new elements do not appear in the Israeli attitude" during the Leeds Castle talks.

He made the statement to reporters when he arrived in Khartoum for the OAU summit.

His recent meeting in Salzburg with Mr Shimon Peres, the Israeli Opposition leader, was not aimed at creating division inside Israel. "My visit to Jerusalem," he added, "was the acme of love. It was motivated by love and not by hate and bitterness, as are several Israeli leaders." — Agency France-Press.

Damascus: Dr Kurt Waldheim, the United Nations Secretary-General, has expressed scepticism about the success of the talks in Kent.

After a surprise one-and-a-half hour meeting with Mr Yasser Arafat, the Palestine Liberation Organization (PLO) chairman, he said he believed a settlement should involve the Palestinians. — Reuters.

Israeli Cabinet storm, page 8

Mr Smith says blacks 'failed to deliver'

From Frederick Cleary
Salisbury, July 18

In the course of an attack on the Anglo-American proposal for an advisory conference on Rhodesia, Mr Ian Smith, the Prime Minister, said today his black colleagues in the transitional Government had failed "to deliver the goods", in terms of ending the internal war.

He had done all he could about arranging cooperation with the security forces; it was up to them to produce results. "So far it is the white part of our community which has given concessions and we are waiting for the *quid pro quo* we have been led to expect," he said.

Mr Smith virtually ruled out the all-party conference. "It would be disastrous," under present circumstances, "under present circumstances," he said at a televised press conference.

The transitional Government would go to such talks only if it thought they had some chance of achieving a breakthrough in the present constitutional impasse. He accused the Anglo-American negotiators of flitting with the Patriotic Front. Their present plans appeared to mean handing over government to the Patriotic Front politicians and the security forces to the guerrillas.

"It would be madness to attend a conference under such circumstances," he said. "It would be disastrous for Rhodesia to walk into that sort of trap."

British treachery had led Rhodesia down after the Kissinger agreement in September,

1976, when Rhodesia had accepted majority rule in exchange for an end to the war and a halt to economic sanctions.

"We will be happy to look elsewhere, anywhere, for a solution and we have said that, if by going anywhere we can see a breakthrough, then we will go," he said. He would not accept, however, that Rhodesia should agree to attend just to improve the country's image abroad.

The interim Government was a going concern. Its functioning could be halted, however, if it agreed to go to a conference. Evidence before him was that such a conference was almost certain to fail.

Although he was disappointed at the lack of progress in ending the war, he hoped headway would be made soon.

The new constitution was nearly ready and would be considered by the interim Government within the next three weeks. There would then be the promised referendum for whites on the constitution, which would be followed by the "one man one vote" general election leading to the establishment of the new black

Questioned about the pending court case on sanctions-breaking currency, Mr Smith said six people, including two civil servants and a former member of Parliament were implicated. The amount of money involved could amount to about £1m, but this figure could increase as more information came to light.

Flexible moderation as pay guideline

After talks between the TUC and Mr Callaghan and senior ministers there was a clear impression that there will be another round of tacit income policy within a framework of flexible moderation. The Government will not get formal TUC support for any rigid figure. The Prime Minister told the Commons that the biggest benefit from the Bonn economic summit was that protectionism had been averted.

Mr Joel Barnett, Chief Secretary to the Treasury, has criticized the disproportionate share of the EEC's budgetary resources consumed by the common agricultural policy. At a meeting in Brussels of EEC budget ministers he recommended that in future an annual ceiling should be set on farm spending. Agriculture will take up three of the 1979 budget.

French warning on airbus work

Mr Joel Le Theule, French Minister of Transport, said that Britain would be involved in production of a new version of the European airbus only if British Airways decided to buy it. He said Britain could not on the one hand order Boeing 737s for BA and still expect a share in the airbus programme.

Export licences hint on engines

Export licences for the four jet engines of the Chilean Air Force blocked by Rolls-Royce workers at East Kilbride since 1974 will be issued soon, the Prime Minister hinted in the Commons. But there are clearly no plans to remove the engines against union wishes.

Korchnoi draws with Karpov

Anatoly Karpov, the Soviet world chess champion, and Viktor Korchnoi, his Russian challenger, who now lives in Switzerland, drew their first match at Baguio, Philippines. The draw, proposed by Karpov, ended a draw game on the eighteenth move. It began on time only after a replacement chess set was brought from 150 miles away.

Leader page, 17
Letters: on Soviet dissidents, from Lord Brockway, and others; on historic houses, from Lord Monagu of Beaulieu, and Mr W. H. C. Lambton
Leading articles: The Bonn summit; Malta: Moscow moves against journalists
Arts, page 13
Michael Church on festival time at the British Academy
Television Arts: John Percival and Judith Crickham at the ballet; John Higgins on The Yvonne of the Guard at the Tower and La Bohème at Glyndebourne; Irving Wardle on it at the Royal Opera House
Obituary, page 19
Lord Essendon, Mr Jack Woolgar
Features: 14, 16
Professor Sir Leon Radzwinowicz and Dr Roger Hood on changes

Home News 2, 4, 7
European News 8
Overseas News 8, 9
Appointments 15, 24
Archaeology 19
Arts 13
Business 20-26
Chess 19
Class Mts 19

Court 19
Crossword 32
Diary 19
Engagements 19
Features 14, 16
List Reports 18
Letters 17, 22
Obituary 19
Parliament 19

Sale Room 19
Science 19
Sport 19
TV & Radio 31
Theatre, etc 31
25 Years Ago 19
Universities 19
Weather 19
Wills 19

US retaliation likely over journalists' trial

From David Cross
Washington, July 18

The United States today deplored the slander verdict by a Soviet court on two American correspondents working in Moscow and was considering retaliation.

A State Department spokesman said the Administration was watching the case very closely, had been in contact with the two newspapers concerned and was "now considering what steps came next."

Today's court decision against Mr Craig Whitney, Moscow correspondent of The New York Times, and Mr Hal Piper, of the Baltimore Sun, has implications for other American journalists trying to do their jobs in the Soviet Union, he said.

The spokesman would not say what steps the Administration might take, but these are most likely to be moves against European journalists working in the United States. Cancellation of a proposed computer sale to Tass, the Soviet news agency, is another possibility.

The two American journalists were expecting today's verdict, which imposed legal costs totalling 2,289 roubles (£1,760) and required that newspapers publish retractions of the offending material.

The articles in question reported that friends and relatives of Mr Zviad Gamsakhurdia, a Georgian dissident, believed that a televised confession by him had been fabricated.

Senior staff of The New York Times met today and Mr Seymour M. Hersh, managing editor, said afterwards that the newspaper "will not print a retraction of Mr Whitney's accurate May 24 dispatch which he filed in good faith after conscientious reporting. We maintain that the Moscow City Court lacks jurisdiction to order printing of any such retraction."

No decision had yet been made on paying the court costs. Mr Paul Banker, managing editor of the Baltimore Sun, said his newspaper was prepared to pay its share of the fine but he could not see how a retraction could be published, given the nature of the story written by Mr Piper.

Both journalists, who refused to accept the trial, are now on vacation in the United States. Reporters' reactions: Mr Piper said in Baltimore that he had a ticket to return to the Soviet Union on August 14. "I don't think there'll be any problem in my getting back into the country," he said. "I believe they'll need my body to serve the papers for the retraction."

Mr Whitney, who is on holiday on the resort island of Martha's Vineyard off the Massachusetts coast, said he was planning to get back to the Soviet Union on July 28.—AP and UPI.

Retraction ordered, page 9
Leading article, page 17

Government steers clear of clash with Lords

By Hugh Noyes

Parliamentary Correspondent
Westminster

The potential constitutional clash with the House of Lords over the Scotland Bill has been avoided at the eleventh hour. The Government has bowed to the pressure of the parliamentary timetable and to opponents of the devolution Bill and accepted well over the 239 amendments to the legislation made in the Upper Chamber.

As the debates got under way on the last day yesterday of Commons consideration of Lords amendments, 87 changes out of 129 reached had already been agreed.

The Bill returns to the House of Lords on Thursday, and although it is expected that opposition peers will make one more stand with emphasis on

matters still not debated in the Commons, there is no likelihood of a serious contest. The emphasis of the 208, in the Commons against a system of proportional representation for election to the Scottish assembly has effectively eroded the position of enthusiasts in the Lords.

Stronger grounds for resistance remain, however, on the controversial issue of Scottish MPs at Westminster voting on measures relating only to English affairs after the setting up of the assembly.

On Monday the Lords amendment attempting to resolve that matter was rejected only after the Deputy Speaker had cast his vote, according to precedent, against the amendment after a tied vote—236 to 236. The Lords are certain

to argue that the Commons should have another opportunity to debate the matter because of the even balance of opinion.

One of the most significant successes for the changes made to the Bill in the Lords came yesterday when the Commons on a free vote, upheld by 282 to 148 the decision to remove powers from the Scottish assembly to change the law on abortion. Although there were free votes on both sides of the House, Mr Bruce Millan, Secretary of State for Scotland, urged that the amendment should be rejected and that the Commons should be allowed to control its own abortion legislation.

When the Commons voted in January, during the Bill's committee stage on that same issue, the move to delete abortion

from matters to be devolved was defeated by 179 to 162. At that time there was no free vote.

Several ministers voted yesterday against the Government's recommendation.

Among the more important amendments accepted by the Government are ones that improve the terms of assembly Bills by the Secretary of State and the Judicial Committee of the Privy Council and would require a six weeks' period between the date of the referendum and the day which it is held. The Government has also accepted that the assembly will no longer have powers to determine the terms and conditions of medical and dental practitioners, pharmacists and opticians.

Parliamentary report, page 6

Ford inquiry into scuffles involving Asians at plant

By Donald Macintyre

Ford is to make a full inquiry into an incident in which a supervisor had to be escorted from work after being surrounded by about twenty Asian workers. Scuffles involving the employees took place early yesterday at the company's assembly plant at Dagenham, Essex.

An Asian worker was beaten by four white men on Saturday night on his way home from a discotheque at Chadwell Heath, about two miles from the Ford factory.

Tension at the plant was heightened by the fact that the man, Mr Suryakant Patel, had earlier been involved in an angry exchange of words with his supervisor during Friday's night shift on the Cordina assembly line.

Ford management was at pains last night to emphasize

that there was absolutely no evidence of a connection between the beating-up, which detectives are investigating, and the Friday incident at the factory.

At a series of meetings recently the Association of Scientific, Technical and Managerial Staffs has protested about alleged violence between shop-floor workers and supervisors.

Yesterday's incident at the plant came after a walk-out earlier this week by several hundred day shift workers to attend demonstrations in the East End of London protesting at violence against Asians. About two hundred mainly Asian workers attended a meeting in the factory canteen yesterday, at which both the incidents involving Mr Patel and the violence in the East End were discussed.

Father banned from seeing artificial insemination boy

The father of a baby born after the artificial insemination of a girl to whom the man agreed to pay £3,000, was told by the Court of Appeal yesterday that he could not see his son again.

The court allowed an appeal by Miss C against a High Court decision last month giving the father access to the boy. Mr Justice Ormrod had exercised his discretion wrongly in allowing access, Lord Justice Ormrod said, and the Court of Appeal had to interfere and direct that there should be no access.

Lord Justice Ormrod said he sympathized with the father, who had become obsessed with the idea that it was essential to his future happiness that he should have his own child. But "access would only perpetuate the most artificial situation". After the birth in June last year Miss C, aged 21, refused

to hand over the baby. She also refused to take the £3,000. Lord Justice Ormrod said the situation should never have happened. Irresponsibility had been shown by all concerned, including the father who performed the artificial insemination. It was a sad and miserable story.

He said that the fact that Mr A was the father of the child was important, but the main question was whether access was in the child's best interests. The best thing would be that the child should become a member of a family, just like any other child.

"Given a reasonable chance", he added, "Miss C will marry and the child will have a normal family life. It is almost inconceivable that this child can ever be handed over to the father. So what is the good of keeping going this wholly artificial, painful life?"

NOW 3 NON-STOP EVERY WEEK

The SAA Flying Hotel

Eight flights a week to South Africa

The fastest way to South Africa

Every evening an SAA 747 jumbo leaves Heathrow bound for Johannesburg.

On Mondays and Fridays it's non-stop and on Saturdays there's an additional non-stop flight to Cape Town.

All of them will give you the sunshine treatment all the way.

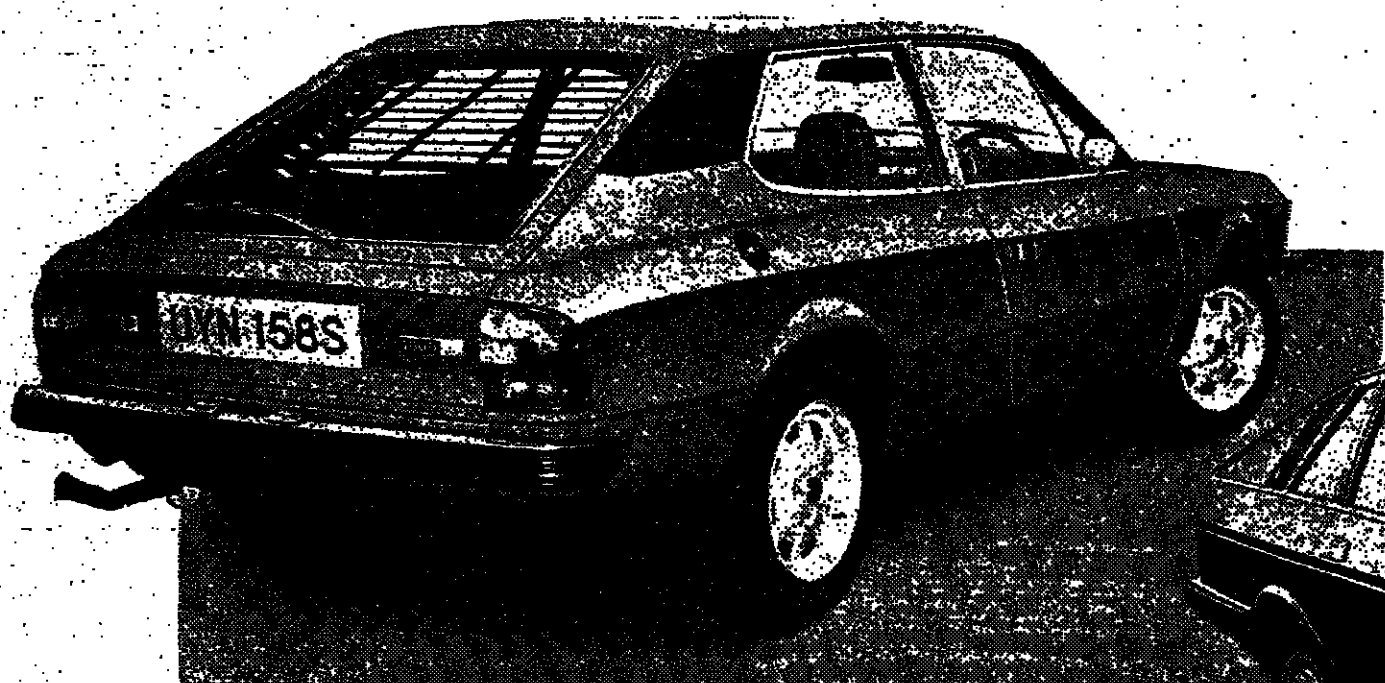
And all will connect with our exclusive route network to 12 other destinations throughout South Africa.

SAA

South African Airways

Where no one else goes.

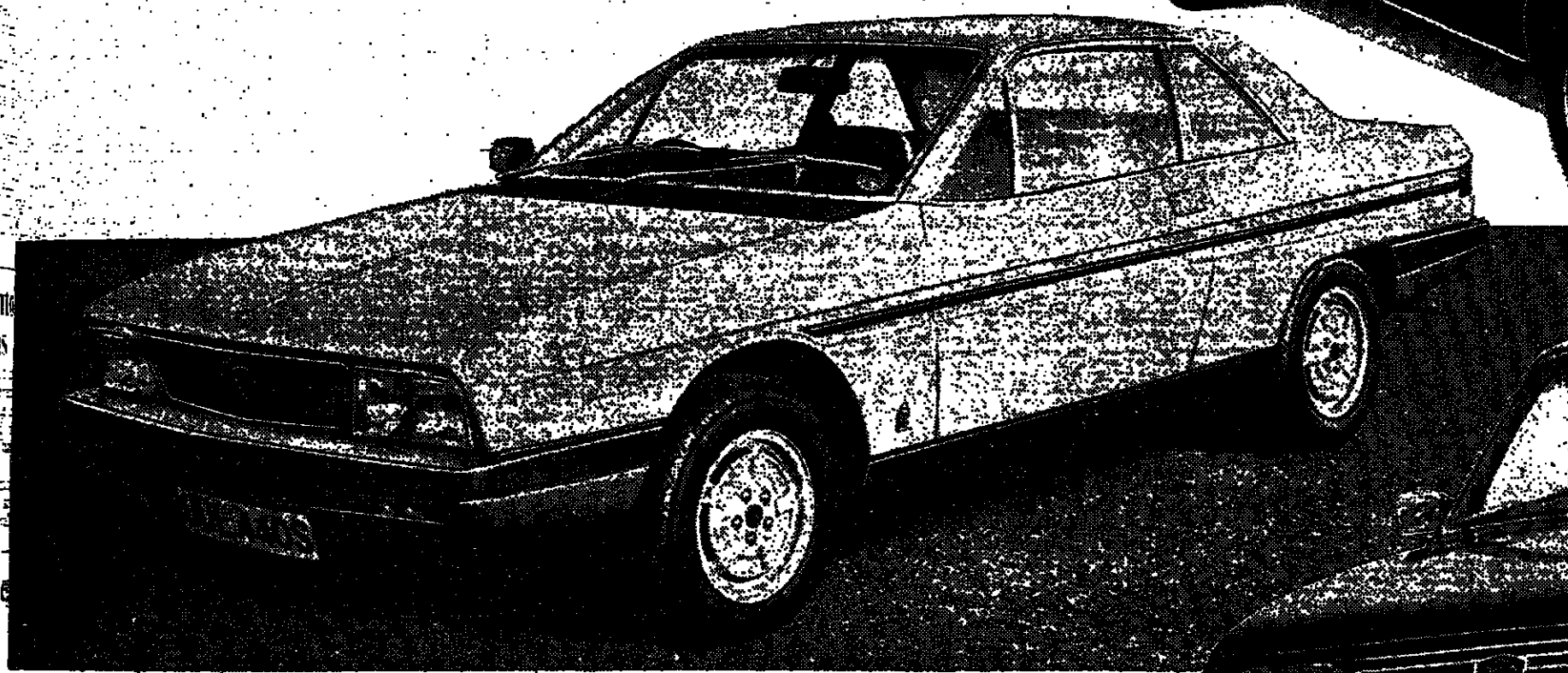
THIS IS ALL WE HAVE TO SHOW FOR OUR 50 YEARS IN BRITAIN.



Lancia Beta (HPE) High Performance Estate. 1600, 2000cc.
Prices*: £5,276.70, £5,709.60.



Lancia Gamma Berlina. 2500cc.
Price: £7,135.83*



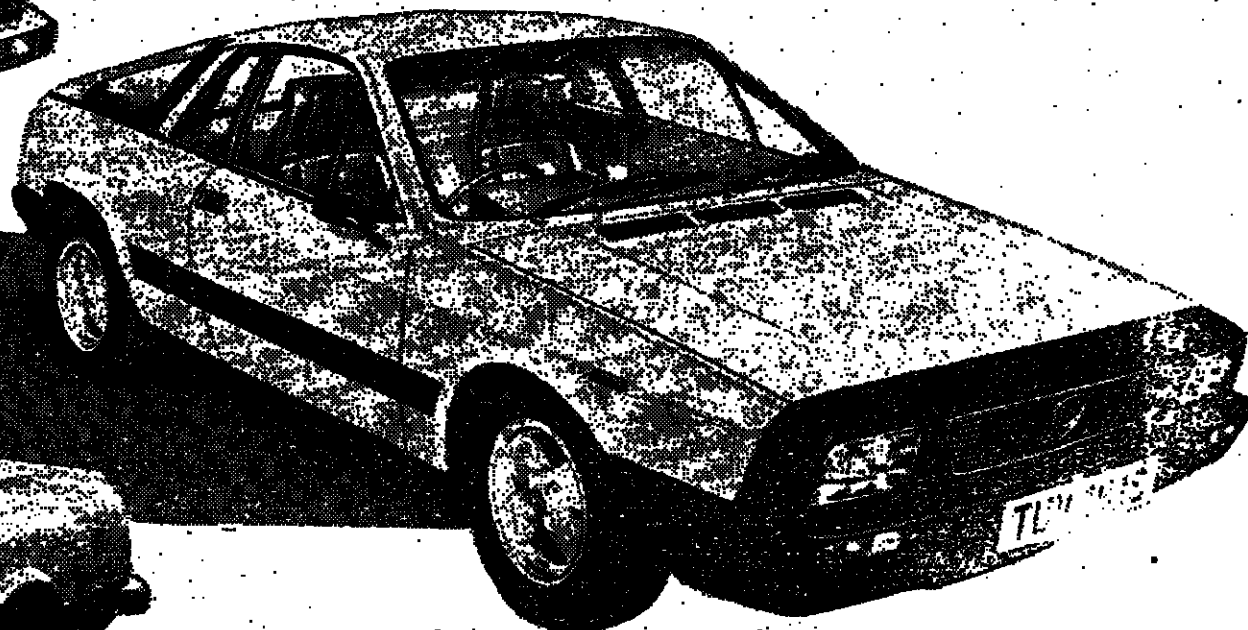
Lancia Gamma Gran Turismo. 2500cc.
Price: £9,185.67*



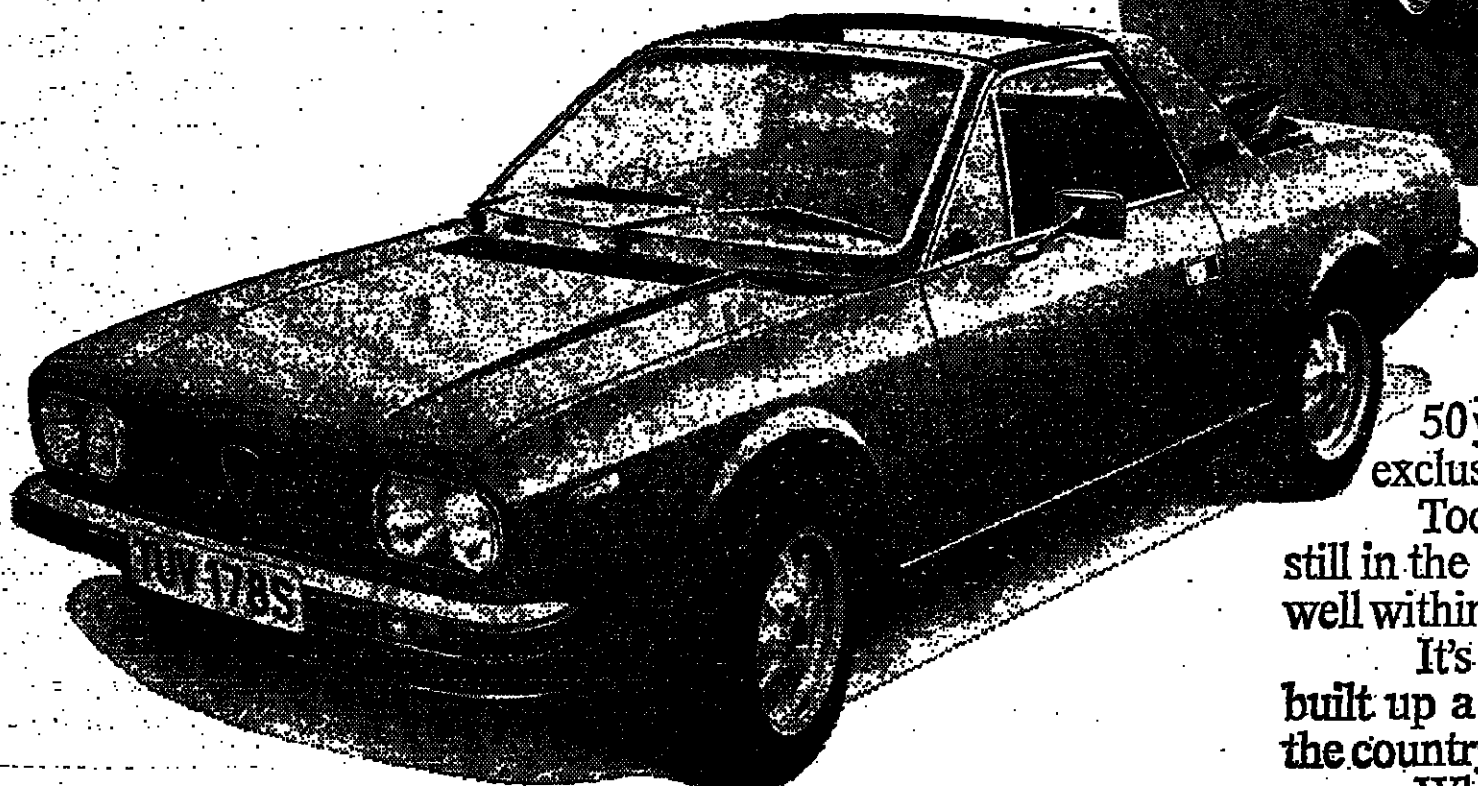
Lancia Beta Saloon. 1500, 1600, 2000cc, 2000ES.
Prices*: £3,457.35, £4,015.44, £4,284.54, £4,680.00.



Lancia Beta Coupé. 1300, 1600, 2000cc.
Prices*: £3,948.75, £4,594.59, £5,028.66.



Lancia Beta Monte Carlo. 2000cc.
Price: £5,927.22*



Lancia Beta Spyder. 2000cc.
Price*: £5,384.34.

50 years ago Lancia built a few exclusive cars for a handful of exclusive people:

Today, half a century later, we make a whole range of cars, still in the same tradition of fine engineering. And their cost is now well within the range of the average motorist.

It's also a lot easier to find a Lancia these days, since we've built up a network of 120 dealers, covering the country.

Whynotring the number below to find out how close to Italy you really are.



The most Italian car.

Lancia (England) Limited, Alpertown, Middlesex. Telephone: 01-998 5355 (24-hour sales Enquiry service).

HOME NEWS

Government will issue export licences for 'black' engines soon

By Peter Hennessy

The Government has decided to issue export licences for the return to the Chilean Air Force of four jet engines, "black" since 1974 by Rolls-Royce workers at East Kilbride, Strathclyde.

The Prime Minister confirmed yesterday that legally the engines belonged to Chile, but he sought to restrict the Government's role to the granting of licences, a move that will be announced shortly by Mr Edmund Dell, Secretary of State for Trade.

Mr Callaghan told the Commons: "They were sent here for repair and now they are due to be returned, as the repairs have been made. That is the legal position and the Government does not come into the matter."

The Cabinet has not made any contingency plans for the possible removal of the engines against the wishes of the unions. There is every indication that workers at East Kilbride will sustain their blockade mounted in protest at the overthrow of the government of President Allende in 1973.

Asked yesterday whether the engines would continue to be blacked, Mr John Henry, de-

puty general secretary of the Scottish TUC, replied: "That will be a decision taken by the Rolls-Royce workers. I imagine that the blacking would still stand."

The matter was discussed last week by the Cabinet's Defence and Overseas Policy Committee. Ministers were told by Mr Samuel Silkin, QC, Attorney General, that the Government had no alternative under international law but to issue export licences. Any other course might amount to theft of another government's property, as the work was carried out under contract and had been paid for.

The Government's view is that the matter must be resolved between the contracting parties, the Chilean Government, Rolls-Royce, and Hawker Siddeley Aviation, which supplied the Hawker Hunter fighters in which the engines were installed.

Aircraft of that type were used to attack the presidential palace in Santiago on the day of the Allende assassination. In the past the Chilean Government has threatened to sue its British contractors. Workers at East Kilbride have refused to amend their decision in spite of a ruling in the Scottish courts that the engines should be released.

Expansion of London's airports 'is essential'

By Trevor Fishlock

The growth of air travel means that there will have to be expansion of airports around London during the next ten years, the British Airports Authority said yesterday.

"Certainly we need new capacity to handle the traffic and a decision must be made soon to that effect," said Mr Norman Payne, the authority's chairman, said.

He added that the authority welcomed the government White Paper on airport policy. It provided a framework for airport development. But the Paper's proposals in regard to airport development in the south-east of England were unrealistic, he argued.

"Our main concern is for the longer-term development of airports in the South-east. We have recommended to the Government that it sets up, as soon as possible, an airports policy

advisory council on which all concerned with, or affected by, airport development should be represented." Mr Payne said that the question of the third London airport would be reviewed by the authority in January. By then there would be more information available about the growth of traffic, especially as it is affected by stand-by fares and the development of tourism.

The authority, which operates seven major airports, had a pre-tax profit in 1977-78 of £24.3m, according to its annual report. This was mainly due to increased revenue from shops, restaurants and car parks which rose by 23 per cent to £53.3m on a passenger growth of only 2 per cent. The profit on commercial operations was £33.7m.

Mr Payne said industrial disputes were the main reason for the small increase in the number of passengers.

Second fire in Belfast prisons to be investigated

From David Nicholson-Lord Belfast

Prison authorities believe it is unlikely that there is any connection between yesterday's fire in a hut at the Maze prison, near Belfast, and the campaign to secure political status for convicted terrorists.

The fire broke out in the morning in a corrugated iron hut used to store wood chopped by prisoners. No one was injured and the staff extinguished it in half an hour.

A detailed investigation is to be made into its causes in the light of Sunday's fire in a laundry at Crumlin Road prison, Belfast, which followed the discovery of bomb-making materials there two weeks ago.

The Rev Robert Bradford, Ulster Unionist MP for Belfast, South, said earlier this week that the incidents at Crumlin Road prison were proof of the Provisional IRA's intention to launch a bombing campaign inside and outside prison to further their demand for special category status. Sunday's prison fire coincided with an IRA petrol-bomb attack on Belfast businesses.

Meanwhile prison compounds in Northern Ireland are being demolished as the number of convicted terrorists being held under special category conditions falls steadily. Half the accommodation at Magilligan, a jail in Londonderry, has been knocked down in the past two weeks, leaving only four of the original eight compounds in use.

The prison was established on the site of an army gunnery camp in 1971 in response to the Ulster emergency and was one of the original internment centres. Located on a remote headland only two miles from the republic, it has been criticised by prisoners' relatives for its inaccessibility.

The Northern Ireland Prisons Administration said yesterday: "As the number of special category prisoners fall we do not need so many compounds. The 228 short-term and young prisoners remaining at Magilligan are still living in dormitory compounds but otherwise conform to a normal prison regime. The demolition of prison accommodation proceeded in spite of the fact that the population of about 150 over the past year to the present total of more than 2,960. The extra prisoners are being accommodated in new 100-cell blocks, the controversial H blocks, at the Maze."

Leading Tories deny clash with unions

By Our Political Staff

Two leading members of the Shadow Cabinet have reinforced the view of Mrs Margaret Thatcher, Leader of the Opposition, that there will be no confrontation between a Conservative government and the trade unions.

Sir Keith Joseph, spokesman on industry, and Mr James Prior, spokesman on employment, in separate interviews with Trade Union News, a publication for Conservative trade unionists, dismiss such prophecies as distractions from reality.

The economic policies of a Tory government with lower taxes, a cut in government spending and more jobs as its main objective will appeal to trade unionists, according to Sir Keith, who had overall responsibility for policy and research.

As it did not propose a statutory income policy, the circumstances that led to defiance of the law by the National Union of Mineworkers in 1973-74 would not arise again.

"The restoration of the word 'confrontation' is a political device to distract the people of this country from the reality", he states. A Conservative package would be based on getting rid of inflation, cutting taxes and cutting government spending.

Responding to forecasts by Mr David Bannister, chairman of the TUC, and Mrs Marie Paterson, president of the Confederation of Shipbuilding and Engineering Unions, of "battles" with a Conservative government, Mr Prior said those claims were "phony".

"The Conservative Party has worked with the unions in and out of government and will continue to do so. In private, every trade union leader will admit there is no reason why they should not work perfectly satisfactorily with the Conservative Party", he said.

In public they agreed they would have to work with a democratically elected government. When they suggested that that would be difficult, that was when they spoke as party politicians rather than great organizations whose membership was not particularly interested in party politics.

In the last resort the Conservatives would have to legislate on the closed shop because the public would demand it, but they had confidence that a code

of practice would work more effectively. A poll of nearly three people out of four oppose the Labour Party's National Executive Committee's plan, a British Market Research Bureau poll says today (the Press Association reports).

The poll commissioned by the Country Landowners' Association as part of the bureau's regular consumer survey interviewed more than two thousand people.

Of the people interviewed, 73 per cent opposed state acquisition of agricultural land, 72 per cent thought it was important for a free society that agricultural land should be privately owned, and 65 per cent said the beauty of the countryside would suffer if agricultural land was nationalized.

Passenger told to see drivers sober

Car passengers should ensure that their drivers are sober, Mr Justice said in the High Court yesterday. He ruled that a man who allowed himself to be driven by a friend who had been drinking was liable for his injuries.

As a result he cut from the £134,115 damages awarded Mr Edric Ross Buckingham, of Clere Close, Penworth, Shire.

Mr Buckingham had been fined to a wheelchair accident in 1975, when returning home from the pub.

The judge said Mr Ross had been drinking, Mr John D'Souza, of Fair Avenue Drive, Maidenhead, had been drinking, and D'Souza later turned up with more than the legal limit of alcohol in his blood.

Passengers have to take for their own safety, he was satisfied that Mr Ross, who was 16 at the time, knew that his friend was drinking.

If they had been on a "crash" he would have awarded even more damages. The drinking had been a factor in the visit to the pub.

He gave judgment £107,292 against Mr Ross, who had admitted liability, and £13,815 against Mr D'Souza, who had been a contributory negligee. Mr Buckingham.

Press unions 'more powerful than employers'

By Jacob Eccles

The failure of trade unionists working for national newspapers to make use of agreed procedures for settling grievances is an important element in the difficulties facing Fleet Street, Sir Richard Marsh, chairman of the Newspaper Publishers Association, said in London last night.

The level of disruption in the newspaper industry was intolerable, he added.

Mr Marsh, who was speaking at a dinner at the Savoy Hotel at which the annual awards and newsgirl of the year were presented, urged union leaders to exercise greater control over their members.

The growth in union power over the past few years, he said, had been accompanied by new laws giving unionists increased protection. "The wheel has turned a full circle and organized labour is more powerful than management."

That development imposed considerable responsibilities on union leaders, since industrial anarchy presented as great a threat to union members as it did to the industry employing them.

"No experienced industrialist underestimates the size of this problem for union leaders. They have only one sanction which they can use to control their members, and that is the power to withhold union membership from those who break union rules or agreements."

"It is a power that, used unfairly, could justly be criticized as tyrannical, but it is a power that they have to employ when dealing with groups of union members who persistently imperil the livelihoods of their fellows by totally irresponsible behaviour."

Earlier, Sir Richard said that all national newspapers were represented by the NPA for the first time for many years. That

was an oblique reference to a recent decision by Mirror Group Newspapers to rejoin the NPA two years after withdrawing.

Mr Percy Roberts, the Mirror group chairman and chief executive, said last night that it would have nothing to do with the labour side of the NPA.

The Mirror group had rejoined for a limited period to see if there was a chance of working out a coherent policy on marketing and technical problems, he said.

Mirror Group Newspapers had rejoined the NPA at a time when another big popular news paper company, News International, publisher of The Sun and News of the World, had given notice that it intends to leave.

Newsday award: The winner of this year's award as Community national newsboy/newsgirl of the year was Mark Riding, of Bramhall, Stockport, aged 13, a pupil at Bramhall High School, who hopes to study chemical engineering at university.

Mark Riding: Award of £500 and holiday.



Extremists 'not taking over playgrounds'

By Robert Parker

The National Playing Fields Association denied yesterday that a report it had produced showed that political extremists on both left and right were turning playgrounds into a new target for brainwashing tactics.

The Evening Standard in London reported yesterday that the document listed four examples of brainwashing.

Colonel Richard Satterthwaite, director of the association, said: "The internal report showed in fact that there were very few examples of

brainwashing tactics in the playground. The four mentioned in the newspaper were the only four examples we could find as the result of a quick survey carried out of our seven regional offices."

"There is extremely little evidence of any political incursion into the playgrounds. To emphasize this point, the report said there were only three instances in the past four years."

Mr John Adams, deputy director of the association's children and youth department, who made the survey, said that although some play leaders

were thought to be members of the Communist Party or Socialist Workers' Party there was no evidence of undue political influence.

The four examples of brainwashing involved a play leader who refused to take children to an event when a Conservative MP was presenting prizes; another who took children to left-wing indoctrination courses instead of camping; a third leader who encouraged children to go to National Front meetings; and a case in the Midlands where there was pressure from the Front to get a foreign play leader removed.

Election TV allocations annoy two parties

By Kenneth Gosling

The allocation of television time to the political parties for the next election, decided yesterday, has annoyed the Scottish National Party and Plaid Cymru. The Committee on Party Political Broadcasts decided on five 10-minute broadcasts for the Labour and Conservative parties, three for the Liberals and one for Plaid Cymru.

The committee on which the broadcasters and the parties are represented adjourned without agreement on times for the broadcasts. The BBC wants 9 pm and the independent companies prefer 10 pm.

The Government will decide when the election date is announced. The ruling will include radio allocations, which Mr Dafydd Williams, general secretary of Plaid Cymru, said he was complaining because its broadcast would be confined to Wales and would be heard and seen by only up to 30 per cent of the electorate.

Use of two or three transmitters in England would cover most of the electors in Wales, but the Government and the broadcaster refused.

He recalled that in the election of February, 1974, party had won on a High Court action after allocated a television broadcast at 5 pm on a Saturday night when anyone with a television set would be in bed.

Mr Williams said that had three Welsh MPs, 15 seats had been won by the Liberals had 15 per cent of the vote, he added.

The Scottish National Party said its allocation was up on 1974. "I should have thought we should have second in the list of party Scotland since we are in terms of votes," he said.

Party broadcasting since the election, allocated traditionally allocated a portion to the results of the previous election. At the last election and Conservative had broadcasts each on tel-

Increase in family supplement

By Our Social Services Correspondent

Nearly 90,000 families will receive an extra £1.10 a week from November 14, when the family income supplement rates go up. The new figures, announced in a Commons written reply last night, raise the income limit below which the supplement is paid by 2.20 to £46 for a family with one child.

The supplement paid is half the difference between a family's gross income and the income limit. The latter will continue to rise in £4 steps for each extra child from November. But the supplement is subject to a maximum, which will rise by £1 to £10.50 a week in November, giving families already on the maximum an increase of £1.

The new rates will mean that a family with two children and earnings of £40 a week will have its income limit raised from £47.80 to £50. Its supplement will rise from £3.90 to £5 a week.

At the end of December, 1977, an estimated 88,130 families were receiving the supplement, including 38,400 one-parent families. The average supplement paid then to two-parent families was £4.66 a week, and to one-parent families headed by women £5.02 a week.

First Anglican community to leave home

From Our Correspondent Oxford

The Cowley Fathers, founded in 1899 as the first Church of England community after the Reformation, are to move out of their Oxford home.

Their order, the Society of St John the Evangelist, has a fine church designed by G. F. Bodley, and large living quarters in Marston Street, but numbers have dwindled to 30 members.

The Rev David Campbell told his congregation that the move was "not in any sense a retreat" but would return the order to its original pioneering spirit.

The society is keeping houses in London and Haywards Heath.

Changes made in women's exhibition

By Ian Bradley

Workmen will today finish alterations to the Government's commemorative exhibition in Westminster Hall on the fiftieth anniversary of equal voting rights for women. The changes were ordered after complaints about political bias.

Lady Birk, Parliamentary Under-Secretary at the Department of the Environment, ordered the changes after Conservative MPs had complained that the impression was given

that only Labour women mattered in politics.

A portrait of Mrs Thatcher is being given a more prominent place. Mr George Younger, Conservative MP for Ayr, complained that Lady Birk's exhibition was "tucked away as though she was nobody".

As a result of Mr Younger's representations, a panel on Women in Government is being retitled to make clear that it shows only Labour members. Additional panels are being

introduced to portray Miss Betty Harvie-Anderson, a Conservative, the first woman Deputy Speaker in the House of Commons, and Lady Megan Lloyd-George, more prominent female Conservative.

A picture of Lady Astor, another new panel is being introduced after Rear Admiral Morgan-Giles, Conservative MP for Winchester, had complained that insufficient attention was paid to women in the Armed Forces.

More aid for crime victims urged by dead girl's father

By Peter Evans

Home Affairs Correspondent

The father of a murdered girl yesterday called for more aid for victims of crime. He is Mr Michael Whitaker, a polytechnic lecturer at Leeds, whose daughter aged eight, was killed in 1969.

He told me that a man banded her and her eyes into a van, drove off with her and raped and strangled her.

Mr Whitaker is a member of a working party on victims, formed after Lord Longford, its chairman, had written to the Criminal Injuries Compensation Board to be expanded under new Government appointment, a minister for victims. Part of his job would be to work with local authorities.

standings are often much needed. The working party's report says: "The evidence of victim's aid schemes discloses that many thousands of people, especially the old and infirm, living alone, suffer to a significant degree from the depredations of housebreakers, hand-bag snarfers, muggers."

Criticising the limited scope of the Criminal Injuries Compensation Board, it says: "Totally insufficient resources are available to compensate victims of crime. Apart from localized voluntary schemes, little assistance of other kinds is available."

The present meagre sums are obtainable only after much delay and are not publicized sufficiently. The report says no body exists to which a victim can turn for assistance in seeking redress. It calls for a body to overcome the difficulties in obtaining it.

One idea favoured particularly by Mr Whitaker is the creation of therapeutic centres for victims who have suffered traumatic criminal assaults. After his daughter's murder, his wife was a target for violence for her to go to pieces. The fact that neither of them did he attributes to the support given them by their Christian beliefs.

But the Church itself had not the resources to provide the sort of service needed and the medical profession was not able to. He recalls with gratitude the help given by Sir Keith Joseph, Conservative MP for Leeds, North-east.

The report also says a new commission should be financed out of public funds but work independently of Government to represent the cause of victims.

interim report (from Peter Thompson, 38 Bedford Place, London, WC1. £1.50, plus postage.)

£900,000 business lost by union action, QC says

By Peter Evans

Home Affairs Correspondent

A printing company lost £900,000 in business turnover because of a "blacking" campaign by two unions, it was alleged in the High Court yesterday.

To ensure their own survival, customers broke contracts with the Huthwaite Print Company, Mr Anthony Scrivenor, QC, for the company, said.

The company, based at Sutton-in-Ashfield, Nottinghamshire, is suing Mr Joe Wade, general secretary of the National Graphical Association, and Mr Edward Martin, national organizer of the Society of Lithographic Artists, Designers, Engravers and Process Workers

(Slade) for court orders lifting the blacking.

The company maintains that it is being unfairly blacked as it is not part of the T. Bailey Forman group of companies involved in a recognition dispute. Huthwaite is seeking orders to stop the union leaders causing the company's customers to break their contracts and to stop them prejudicing an inquiry by the Advisory, Conciliation and Arbitration Service (Acas) into the recognition dispute.

Mr Scrivenor said both union leaders had played crucial roles in the blacking campaign. The hearing continues today.

Leyland man admitted forgery, court told

By Peter Evans

Home Affairs Correspondent

A British Leyland executive went for a walk beside the Thames with his wife and then confessed to forging a letter from Lord Ryder, of Eaton Hastings, former chairman of the National Enterprise Board, the Central Criminal Court was told yesterday.

Mr Peter Cliff, a reporter with the Daily Mail, said his newspaper had published on May 19 last year a report accusing Leyland of paying bribes. It had been based on documents supplied by Graham Barton, aged 34, of Lincroft Gardens, Hounslow, London,

then a financial executive with the company. The dossier Mr Barton supplied contained a copy of a letter purporting to be from Lord Ryder to British Leyland, which appeared to support the corruption allegations.

Mr Cliff said that after publication of the report by the Daily Mail Mr Barton was asked time and again at a meeting at Richmond upon Thames whether the Ryder letter was a true letter. Mr Barton was adamant that it was not a forgery.

Mr Barton left him and his colleagues, saying he would return and went for a walk along the river bank with his wife.

After talking with his wife Mr Barton returned and said: "I must confess I have been a bit delinquent." He said he had seen a letter similar to the one they had, the Ryder letter, being copied by a secretary at Leyland House.

Mr Barton and his wife, Emma, have denied between them a total of five charges of forgery and deception.

The trial continues today.

Architecture report Llandaff: Modern building asset to cathedral village

By Peter Evans

Home Affairs Correspondent

Llandaff cannot be an easy place in which to put a modern building. It is a cathedral village in the north-west suburbs of Cardiff, a mostly residential conservation area whose amenities are rigorously protected. It is a quiet, pleasant place, a village in the heart of a city.

The houses are mostly large, Victorian and stone built. All credit, then, to the Holder Mathias partnership of architects for producing a distinctive modern building that is a asset to the village. It houses the regional headquarters of OCS (Wales), a company that specializes in office and industrial contract cleaning. The building is L-shaped and includes offices, storage space for laundry equipment and materials, a car park, a flat and a parking area.

The architects' difficulty was to reconcile the need to harmonize with the adjacent Victorian houses while providing OCS with a suitably impressive new headquarters. That has been achieved in two ways. First, modern architecture is used to state that it is to say, a concrete blockwork, has been used throughout, in gleaming contrast to elegant stone windows. That provides a crisp, clean-cut building that has been reduced to that of the adjoining houses.

The clever massing of a building's volume has always been one of the architect's tricks in trade and is becoming more and more important where a new building has to marry with older ones.

In this case, that has been achieved by providing each part of

the building with its own character. The ground floor is recessed behind a row of columns, which carries a cantilevered first floor above. That floor is enclosed by glazing similar to a bay window or greenhouse, and slopes back to the blackwork balcony parapet of the second floor. The sloping is repeated in the grey-tiled roof of the second floor, which is a much more effective method than a flat roof of topping a building.

The visually important corner of the building has been set back and then enlivened with a two-storey

broze glass bay window, revealing the staircase behind. The effect is that a commercial building has come to have something of the character of a brown and white villa.

Charles McKean



The distinctive new headquarters of OCS (Wales).

Two families visit to Britain fined £2,625

Members of two families visiting Britain were fined at Marlborough Street Magistrates' Court, London, yesterday for shoplifting.

In the first case a mother and her three children were fined £1,375 after stealing goods valued at £110. Marks & Spencer in (Street) they were Mrs Sae Khalid, aged 41, her son and daughter. All were staying at Garden, South London.

An Egyptian visitor an sister were fined £1,250, an alternative of 14 days imprisonment, for shoplifting a young girl. Mrs Rai Shawk, aged 35, her daughter and her sister, Mawal, aged 11, were staying at 11, Lambeth 8 of 44 Lambeth Court, London, and both founded by Sun My Moon.

European Cultural Foundation

A recent report of proceedings the General Synod at York named a reference by one of speakers to the Unification Church, sometimes known as the European Cultural Foundation. The European Cultural Foundation of Amsterdam said to make clear that they are no way connected with either Unification Church or the International Cultural Foundation, of 44 Lambeth Court, London, and both founded by Sun My Moon.

Holiday flights still delayed

Thousands of holidaymakers were delayed yesterday by effects of the air traffic controllers' protest action. The protest action was still in force.

Britannia, which flies Thomson Holidays, Horizon other tour operators, said flights would not be back schedule before today.

Mr John Bennett

Mr John Bennett, of Amble Park, London, until recently chairman of the Anglo-Danish Trade Society, of Davies Street, Soho, W1, asks us to make clear that he is not related to the English Labour Party. He is a recently found guilty of being the car of a Danish Labour change official.

We make it our business to save your energy



Powerful partner

Right across industry, firms like yours are finding that there's a man who is helping them make production improvements and cost savings worth millions of pounds every year. He's highly qualified, has tremendous research and technological resources behind him and is well versed in the best production processes being used.

Every Electricity Board has teams of these people. Their services are yours for the asking. They can help you identify which of the hundreds of successful methods for raising industrial efficiency, including some developed by engineers and scientists at our National Research Centre, can contribute to your enterprise. Electricity is, of

course, efficient and controllable energy in a highly refined form. Even where fossil fuels are in use, electricity can improve their efficiency through sophisticated electronic control equipment.

Making better use of electricity, so as to save energy, is what the Electricity Industry is helping Britain achieve. Just one example: we have an exhibition now touring the country demonstrating heat recovery techniques. The exhibition shows how in five industries - paper, textiles, ceramics, non-ferrous metals and plastics - cost savings can be made by using electrical know-how.

We also practise what we preach. Most of our electricity is produced in modern, high performance

power stations. We burn low-grade coal and residual fuel oil - and with increasing efficiency too. By improving our system thermal efficiency - that is, producing more and more units of electricity from less and less coal and oil - we have saved literally millions of tonnes of fuel and have saved millions of pounds as well!

We also have nuclear power which is making a growing contribution to the nation's energy needs, and supplies around 15 per cent of all our electricity.

To get free advice on better use of energy, simply contact your Electricity Board. Your business will rapidly feel the benefit.

Issued by

THE ELECTRICITY INDUSTRY

in support of the Government's energy conservation campaign.

Make it your business to save energy

THE ELECTRICITY COUNCIL ENGLAND AND WALES, SOUTH OF SCOTLAND ELECTRICITY BOARD, NORTH OF SCOTLAND HYDRO ELECTRIC BOARD.



Tax cuts 'best policy for the arts'

By Kenneth Gossling
The public should be allowed to choose how much it spends on cultural activities, the Selsdon Group, the Conservative right-wing pressure group, says in an arts policy paper.
Mr David Alexander, author of the group's brief, published on the eve of today's Conservative Party conference on the arts, advocates tax cuts as the best policy, "indeed the only policy necessary", for the arts. "If there are prizes for political masochism, at least one should be awarded to Mr Norman St John-Stevens, Conservative spokesman on the arts, for his call for a more powerful arts lobby", he says.
Such a lobby, Mr Alexander argues, would be principally interested in money, to be extracted from the taxpayer, in power and in the promotion of political ideas.
"Just as broadcasting has attracted many articulate people wishing to alter society, so subsidized art will increasingly attract those with political axes to grind who view the taxpayer as the source of funds for things which the public will not finance."
The growth of subsidy means that the providers of the arts tend to become less interested in the public and more interested in courting those who hand over the subsidies, he says, and for their part the public become more reluctant to pay the full cost of artistic activities to which they know they are contributing through taxation.
Tax cuts would mean that the mass patronage possible in a middle-income society could become a reality, the paper says in rejecting the Redcliffe-Maud conclusion that local councils should become, in the long term, the chief arts patrons.
A Policy for the Arts: Just Cut Taxes (Selsdon Group Brief 17, 170 Selsdon Street, London SW1 9QG, 30p).

Opponents of £50m plan for roundabout seek inquiry

By Our Planning Reporter
Residents and political groups in Hammersmith are to seek a public inquiry into London Transport's £50m plan to redevelop a four-acre site in the middle of Hammersmith Broadway. The scheme, which includes 600,000 sq ft of offices, was given outline permission by the council's planning committee.
The site has been blighted for many years by uncertainty over road proposals and difficulties of access, as it is surrounded by one of the busiest traffic roundabouts in Britain.
In addition to a huge circular office block, the project envisages a new bus and underground interchange and a public roof garden, surrounded by shops, cafes, an public houses. Parking will be provided for 500 cars.
Subject to final approval, work will begin at the end of next year. Buildings on the site will be progressively demolished, although the frontage of Bradmore House, about which conservationists have expressed concern, will be dismantled and stored for possible re-erection elsewhere.
Councillors of all three parties are known to have reservations, although on Monday there was only one dissenting vote. Opponents say that a public exhibition last year was inadequately publicized and did not convey the scale of the redevelopment.
One local group, People Before Profit, said last night that in an area saturated by nearly a million square feet of new office development, the need was for workshops and small industries, which would generate local employment.

Wellington Barracks to be rebuilt

By Our Defence Correspondent
The Government is to rebuild Wellington Barracks in London. A £3m contract to restore the facade of the historic Guards headquarters in Birdcage Walk is in hand. The rebuilding plan was estimated at more than £10m six years ago.
Mr Robert Brown, Under-Secretary of State for the Army, said that the rebuilding would be spread over the years up to 1984.
The barracks, built in 1834, will then house a battalion of foot guards, three regimental bands and some headquarters staff. The foot guards headquarters should be able to return to the barracks when the facade block is completed in 1981.



The Pink Panther casting an appraising eye, from the roof of a London cinema showing his latest adventures, on Shakespeare's statue in Leicester Square.

Cheaper electricity but gas may cost more

By Nicholas Hirst
Energy Correspondent
Off-peak electricity charges will be reduced by a fifth from October 1, the Electricity Council announced yesterday; but gas prices are likely to go up next year and service charges for gas appliances may rise even sooner.
The cut in off-peak electricity charges comes after sharp increases in the cost of electricity since the oil crisis of 1973. It has been made possible by increased efficiency in the running of the new larger power stations in the supply of low night-time demand.
According to Sir Francis Tomba, chairman of the Electricity Council, the new household tariff could reduce winter-quarter bills by about a tenth for many homes using off-peak central heating. Unlike the present "white meter" tariff used for off-peak electricity, the new scheme, called Economy 7, will give the off-peak charge for seven, not eight, hours. A few customers may not find the change worth while, but no one will be forced to change.
Gas prices will have been held for two years next April, but despite requests for another year of freeze from the National Gas Consumer Council they are likely to rise after that.
At a press-conference on the annual report and accounts of British Gas yesterday, the chairman, Sir Denis Rooke, said: "It is unlikely that we could peg our prices for another year."
The last rise by the gas corporation was of 10 per cent in April, 1977, to assist the Government in negotiations over its application for a loan from the International Monetary Fund.
Partly as a result of that increase the corporation last year made a record profit of £180m before tax, but since then supplies from the North Sea have become more expensive as the dearer Frigg field has come on stream.
Mr B. C. Smith, board member for marketing, said: "Where service charges are concerned with safety we keep them low, but we believe other charges should be realistic. It looks as though we could go to the Price Commission for a rise in service charges before going for a general rise in gas price. We are talking to the gas consumer council and seeing what sort of a package we can put together."
£180m gas profit, page 21
Financial Editor, page 23

Bridge death charge

A man is to appear before magistrates at Reading, Berkshire, today, charged with the murder of Mrs Carol Minge, aged 24, who was found fatally injured below a railway bridge at Reading, early yesterday.

Decree for actress

Cheryl Murray, aged 25, the actress, who appears in the television series *Coronation Street*, was granted a decree nisi in London yesterday against her husband, Ian, of Croydon Road, Wallington, London.

Ten years for IRA man in arms plot case

Seamus McCollum, said to have run a bogus company for the Provisional IRA, was sentenced at the Special Criminal Court in Dublin yesterday to 10 years' imprisonment for conspiring with others to import arms and ammunition into the Republic of Ireland and for being a member of the Provisional IRA. He had pleaded not guilty.
Mr McCollum, aged 55, who was said to have been born at Fleetwood, Lancashire, received 10 years for conspiracy to import arms, and three years, to run concurrently, for being a member of the IRA.

Mr R. Tuck to rest

Mr Raphael Tuck, Labour MP for Watford since 1964, has been told to rest after suffering a slight relapse after a heart attack two years ago.
Mr Tuck, who is 68, said yesterday that he had been told to go away for two weeks but he hoped to stay on at the Commons.

Heroin seized

Customs officers and Scotland Yard drug squad officers have seized 350g of heroin, worth about £350,000 on the black market, in a raid on a house in Earls Court Square, Kensington.

Curator guard stole £9,000 'for charity'

A security guard admitted he had stolen £9,000 from the Albert Museum in London, leaving the holdall containing £2,500 with a friend. When he returned to collect the holdall three days after the robbery the police were waiting.
In a statement, Mr Campbell said he had been suffering from insomnia arising from working at night and five days before the theft he got some sleeping tablets from his doctor.
He admitted putting some of the tablets into one of two cups of coffee that he made for himself and Mr Holton. He hoped the drug would help him to relax, but he added: "I must have mixed up the cups."
Asked why he stole the money, Mr Campbell said: "My intention was to give it to deserving purposes, charities, to anybody in need."
The trial continues today.

Rivers urged to save fuel using throttle gently

Motorists can save up to £50 in petrol by more economical driving techniques, Mr Cunningham, Under-Secretary of State for Energy, said today. He was taking part in a demonstration of economy driving at the Transport and Research Laboratory at Harrogate, Yorkshire.
Motorists should go easy on accelerators, he said. Hard driving was wasting petrol worth one of pounds a year.

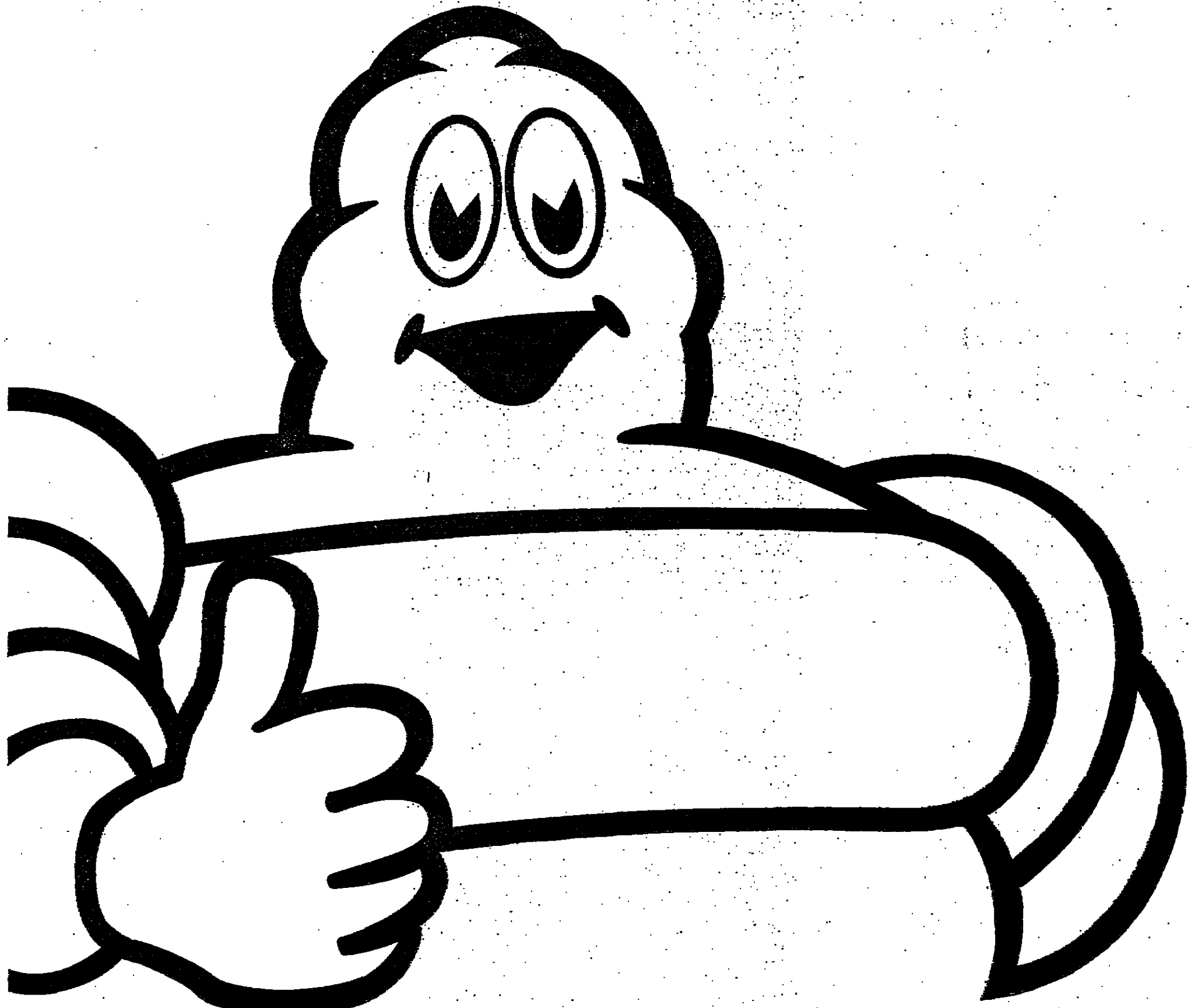
P hopes for in Europe

Mr Jasper More, aged 70, Conservative MP for Ludlow, announced that he is hoping to stand for the European Parliament next year.
Mr More, who has been MP for Ludlow since 1960, is retiring from Westminster at the general election. He said today that he wants to be elected for the seat representing Salop and West Staffordshire.
1974: J. More (C), 10,888; E. Robinson (L), 10,888; E. Robinson (L), 10,888; E. Robinson (L), 10,888.

No action against journalist

The Director of Public Prosecutions has decided that there is insufficient evidence to prosecute Mr Derek Humphry, the former journalist of *The Sunday Times* who maintained that he had helped his cancer-stricken wife to kill herself.
Mr Tony Hetherington, QC, the DPP, has written to Mr Humphry's solicitor and to Wiltshire police, who made an investigation after Mr Humphry had written a book about his wife's illness.

Ferrari switched to Michelin and won the British Grand Prix.



Ferrari made the switch to Michelin.
For better performance. And they got it.
Why don't you make the switch?
Switch to Michelin.



Carlos Reutemann in Sunday's winning Ferrari.

the first senior match against the Dutch. These matches will mark

on BBC 1 each Thursday
3, at 17.05 pm. The
name will send you fact at
each of the main subjects
r.

Agnes Whitak

Agnes Whitak

Agnes Whitak

Agnes Whitak

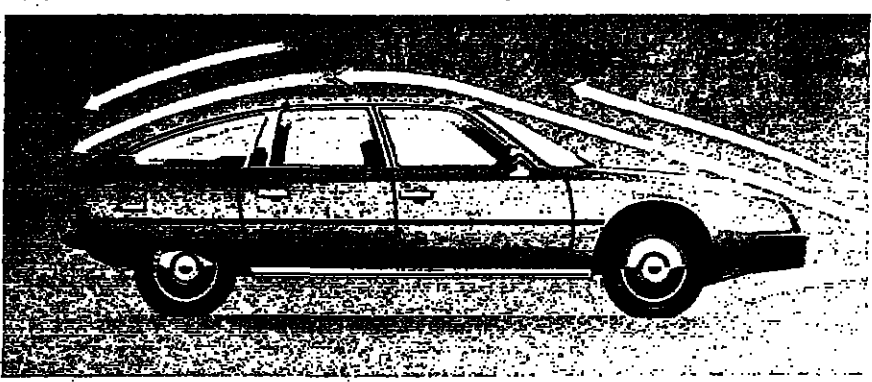
ADVANTAGES OF BELONGING TO THE SILENT MINORITY.

First impressions of the Citroën CX can be quite misleading. If ever a car was designed to delight the eye then surely this is it.

In truth, the elegant lines of the CX owe far more to the dictates of practical requirements than to any aesthetic considerations. Its aerodynamic styling makes it an exceptionally quiet car to drive at any speed.

It reduces wind noise by allowing the wind to sweep over, under and around the car. For extra good measure, there's a high level of sound insulation in the CX which reduces road noise.

Benefits of aerodynamic styling don't end there either. The shape of the CX offers minimal wind resistance, which is an aid to effortless acceleration. Its wind cheating design also accounts for greater fuel economy with the CX Pallas (5 speed, manual gearbox) returning a pleasantly astonishing 39.8 mpg at a constant 56 mph (7.1 l/100 km at 90 km/h).



Airflow across Citroën CX.

A unique feature of the CX which contributes further to quietness is that the car body is attached by means of rubber mountings to the underframe. (This carries the wheel suspension, steering, braking system, engine and gearbox assembly.) The rubber mountings have the effect of soundproofing the passenger compartment by filtering engine and mechanical noise. Vibration and noise due to road shocks are also filtered.

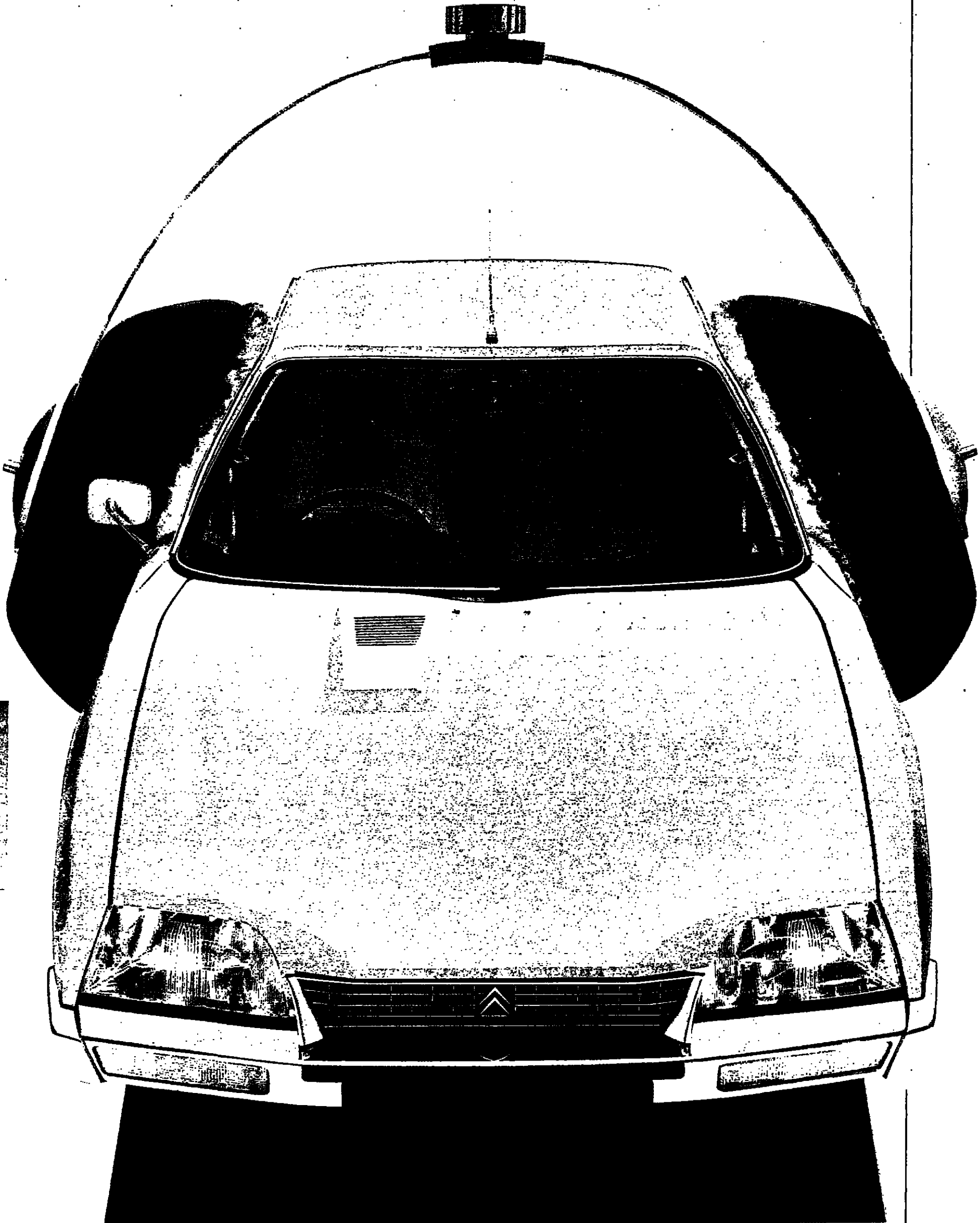
Steering is Citroën's unique VariPower system. No other car has a steering which can match it. When parking it's finger light, and power-returns to a straight line position immediately the steering wheel is released.

On the open road, VariPower steering grows progressively firmer with increasing speed. Deviation from a straight line is negligible in the CX, even on a motorway in strong cross winds. It also prevents wheels being deflected by road surface irregularities so that the driver is always in complete control.

UNSURPASSED FOR COMFORT.

However long a journey, driver and passengers remain comfortable in the CX and arrive relaxed and uncramped. The seats give excellent back and leg support, hugging as if moulded to the very shape of your body.

Suspension plays a major part in comfort on long trips. Citroën's celebrated



Illustrated: CX2000 Super £4999.41.

hydropneumatic system is unsurpassed for comfort and safety in any car at any price.

A ride in the CX is remarkably smooth with all bumps and road shocks being absorbed. More impressive though, in the case of a tyre blowout at, say, 70 mph, the combination of Citroën's hydropneumatic suspension and CX steering geometry maintains directional stability and keeps the car safely under control, even when braking.

Joining the silent minority could be a lot less expensive than you might think. £4775.94 would buy you a CX 2000. The range extends up to the luxurious, longer wheelbase CX Prestige Injection C-matic at £8899.02 with a choice of engines (carburettor, fuel injection and diesel) and manual or C-matic transmission.

All CX models have recommended service intervals of 10,000 miles and have

a 1 year guarantee. The suspension is guaranteed for 2 years (max: 65,000 miles).

A selection of the 16 models in the CX range			
Model	BHP	Top Speed	Price
CX2000	102	109 mph	£4775.94
CX2000 Super	102	109 mph	£4999.41
CX 2400 Super (5 speed)	115	112 mph	£5590.26
CX 2400 Pallas (5 speed)	115	112 mph	£6157.71
CX 2400 Pallas Injection (C-matic)	128	112 mph	£6796.53
CX 2400 GTi (5 speed Injection)	128	118 mph	£6776.64
CX 2400 Safari Estate	115	109 mph	£5742.36
CX 2500 Diesel Safari Estate	75	90 mph	£6072.30
CX 2400 Familiale	115	109 mph	£5847.66
CX Prestige Injection (C-matic)	128	112 mph	£8899.02

Prices include car tax, VAT and inertia reel seat belts but exclude number plates. Delivery charge £68.04 (inc. VAT). Prices are correct at time of going to press.

Please enquire about our Personal Export, H.M. Forces and Diplomatic schemes and Preferential Finance scheme. Check the Yellow Pages for the name and address of your nearest dealer. Citroën Cars Ltd., Mill Street, Slough SL2 5DE. Telephone: Slough 23808.

CITROËN^CX. A WORLD OF COMFORT.

The doubts over stiffer sentences in a two-tier penal system

Last month the Advisory Council on the Penal System claimed that it had made "the first comprehensive review of the [sentencing] system since the 1840s". Not since the report of the Royal Commission on Capital Punishment in 1953 has a document on penal matters aroused such intense interest. Nor has any other proposal from the Advisory Council evoked such a storm of criticism in the press. Its supporters claim that it is a tidying-up exercise which may lead to shorter sentences. Our view is that important matters of principle are at stake which have not been sufficiently discussed.

The Council discovered that the present maxima have developed haphazardly and do not in the bulk of cases reflect the level of penalties the courts actually impose. It therefore suggests that new maxima should be fixed equivalent to the lengths of imprisonment which 90 per cent now receive. For the remaining 10 per cent the Council proposes power to impose an "exceptional sentence" for a determinate period but subject to no statutory maxima fixed by Parliament. It recommends that this "two-tier" system should be given a trial by the courts, particularly by the Criminal Appeal (Criminal Division), and if successful, translated into legislation.

Central to the reasoning of the Council's members was a decision "to eschew all value judgments in our approach to the relative values of different penalties". But their formula for new maximum penalties simply translates current judicial practice into legislation. Is

this not in itself making a value judgment? And in any case can one say anything important about sentencing, and avoid value judgments?

They hope that by lowering the maxima for the bulk of cases the average length of sentences will be pushed down. Although we agree that a convincing case can be made for reducing the sentences for certain offenders, the question remains whether this was the right way to go about it. If, as the report argues, the length of imprisonment cannot be justified on grounds of its utility in preventing recidivism, it must be justified on the basis of evaluations of the relative seriousness of offences and on the weight to be given to the varying characteristics of offenders. The question of values cannot be bypassed. Candidly the members of the Council confessed that if they had examined this fundamental problem they might never have agreed amongst themselves. If they had they might have found no allies.

It is one thing to try to bring consistency into an irrational conglomeration of maxima penalties unrelated either to practice or to the varying degrees of seriousness with which offences are regarded. It is quite another to use a statistical formula based on current judicial standards as the benchmark for distinguishing such degrees of gravity. The purpose of maximum penalties has been of course partly to guide the courts by indicating what sentence the worst cases might attract, partly to act as a barrier to excessive severity and partly, although not always

successfully, to set out a hierarchy between the values of the criminal law. The statistical exercise which the Council has carried out obscures many of these distinctions as far as 90 per cent of cases is concerned. By accepting the statistics of current practice as the basis for new maxima, the Council merely endorses judicial standards rather than reflecting Parliament's intended standards and distinctions.

The Council has perhaps too readily concluded that it is impossible to relate maximum penalties in some way to the moral gravity of offences, except in so far as current sentencing practice already does so. They claim the low level of prison sentences in Holland has been retained maxima of 12 years for rape and 6 years for theft.

We now come to what the Council regards as an essential corollary to its new lower scale of maxima—the "exceptional sentence". It is meant for "the protection of the public rather than for any other purpose, such as deterrence, and should thus only be passed in cases involving the threat of serious harm in the future". Serious harm—the key element—is defined as including: serious physical injury; serious psychological effects of the kind which impair a person's enjoyment of life or capacity for functioning normally (for example, some sexual offences); exceptional personal hardship (for example, financial loss which markedly affects a person's way of life); and damage to the security of the State (for example, as a result of espionage) or in the general fabric of society.

Professor Sir Leon Radzinowicz and Dr Roger Hood join the debate on proposals for changes in sentencing policy made by the Advisory Council for Penal Reform. They conclude: "We fear that in their anxiety to arrive at a neat, clear-cut solution the council averted its eyes from some of the most difficult, if not intractable, problems."

But this formula is further expanded to include in the concept of potential danger, including threats and conspiracies. Such a broad definition would be received with open arms by any authoritarian state. It is disconcerting that it should be advanced by the Advisory Council in England and surprising that it was adopted unanimously.

The Council has in general avoided using the concept of "dangerousness" but the definition of potential serious harm amounts to the same thing. The idea was formulated by the positivists at the turn of the century, and introduced in one way or another in relation to different categories of offender in many countries. It has provoked strong divisions of opinion among criminal lawyers and criminologists throughout the world; it has been hotly debated in international congresses for three-quarters of a century and more recently subjected to stringent empirical inquiries. Its potential for accelerating use and shameful abuse has been often proved. And yet the Council's report does not convey any impression of the formidable complexity of the concept of the penal, social and political consequences of its adoption. The members of the Council specifically reject as "pessimistic" the view that their "ill-

defined distinction" will lead to more prisoners being sent for long terms, claiming instead that "the problem of 'dangerousness' will be further 'highlighted' and 'greater efforts will be made to provide a suitable conceptual framework which will protect the serious offender from unjust treatment'". But apart from saying that this "wide and complex" issue is being examined by another Committee, whose report they "await with interest", no grounds for this optimism are advanced.

The major problems of the proposal derive from the plasticity of the concept of danger and the vague, statistical assumptions upon which it is based. Why did the Council avoid what would appear to be its primary responsibility, to define closely a controversial concept so central to its recommendations? The Council says: "We attempted to embody [the criteria] in a single formula to govern the conduct of the courts, but after much deliberation abandoned the attempt because we felt that an over-specific formula ran the risk of excluding relevant cases by mistake." We suspect that having adopted such a wide definition of danger and then any specific legal formulation they might have proposed would have been open to serious

objections. They obviously hope that Parliament would be less reluctant to embody the concept in a statute if they could draw upon the way it has been interpreted by the courts. But again there is the assumption that it is right for legislation to be based on what ever current judicial practice might be, rather than upon examination of the problem as a matter of principle.

Undoubtedly part of the problem lies in the vagueness of the concept of the "10 per cent of exceptional cases". It is one thing to argue that in some sense the top 10 per cent of the range of penalties imposed for each class of crime represents the most serious cases of that crime. It is another thing to provide powers of sufficient severity in the penal armoury to be used for crimes of exceptional gravity and callousness, and if necessary they should be used. However strong the case may be for reducing maximum penalties for the general run of cases, there seems to be no justification for giving unbridled discretion to the judiciary to sentence the exceptional cases.

What the Council has in mind is "really long sentences" for the general run of cases, and a single stretching of the normal range of penalties. If the sole justification for imposing them rests on the grounds of protecting society from the future conduct of potentially dangerous, the Council should have, at the least, reappraised the penal conditions under which these prisoners would be detained. The Council also gave short shrift to the parole, although the recommendations have two important implications. First, if the sentences imposed on most

offenders are to be reduced the grounds on which they are released after serving one or some system of executive clemency would shorten sentence a few months only, rather than extending the automatic period of remission. Secondly, if sentenced to "exceptional sentences" are incarcerated the protection of the public and up to any length of time fixed by the court, should not be greater procedure than the parole at present affords?

Only one safeguard is proposed for the prisoners sentenced to an exceptional sentence. He will be eligible for release after serving one or at the new maximum ordinary sentence for offence, whichever is the longer. This proposal is good as it goes, but one would expect the Council to discuss the grounds of its proposals, and present are advanced by England and the U States to give prisoners procedural protection and more confidence that they are being treated justly by the authorities.

The report claims to be in direct line with the Criminal Law Commissions of the 40s and 50s in attempting to achieve a fundamental and comprehensive appraisal of the standards. We recognize this was a formidable task, but the basic issues of sentencing, principle and practice, are not new. We fear that in their anxiety to arrive at a neat, clear-cut solution the Council averted its eyes from some of the most difficult, if not intractable, problems. © Times Newspapers Ltd.

Bernard Levin

... And they needn't think they've heard the last of me yet

Meyerbeer at last! For years I have made Covent Garden's existence barely endurable by buttonholing any influential figure there who would listen, to say nothing of many who would not, insisting that no composer whose works held the stage as long as Meyerbeer's, generating such enthusiasm as they did so, could be entirely without merit, and that the two generations who managed the extraordinary feat, while abusing him, of never actually mentioning Meyerbeer's name. (I looked up the Meyerbeer section in that extraordinary work, and could not resist reading the book right through again, where as was once more impressed by the brilliant, and undoubtedly correct, analysis by Bryan Magee in his *Aspects of Wagner of a work too often relegated only to the margins of paranoiac anti-Semitism. It is a brilliant time, but as Mr Magee has shown, it is also a remarkably perceptive and entirely original explanation of a phenomenon that had not even started when Wagner wrote it—the gigantic explosion of Jewish anti-Semitism, but as Mr Magee has shown, it is also a remarkably perceptive and entirely original explanation of a phenomenon that had not even started when Wagner wrote it—the gigantic explosion of Jewish anti-Semitism.*)

Yet Wagner had correctly divined, as he always did, where his own interest lay. He knew that it was Meyerbeer he had to supplant if his works were to make their way in the world, not for the facile reason that Meyerbeer's popularity was standing in his way, but for the deeper and truer reason that a society whose cultural horizon was Meyerbeer was incapable of understanding his own work, and that the false idol had to be overthrown before the true religion could take hold. Robert Le Diable had been given in Paris in 1831, and *Les Huguenots* in 1836; in 1847 Meyerbeer produced Wagner's *Rienzi* in Berlin, and two years later his own *Le Prophète* was launched in Paris. The combination of three operatic successes and a kindness was obviously too

much for Wagner, and *Judaism in Music* was written in 1850. In the end, Wagner lived to see his own works successful, but not to see Meyerbeer's; indeed, the last performance of a Meyerbeer opera at Covent Garden was in 1926, and although his work is not altogether unstaged in other countries, it must have been at about the same time that it waned elsewhere. Of course, it is not only Wagner who queered the pitch



Meyerbeer: must be done properly or not at all

for Meyerbeer; if he provided the real music-drama that Meyerbeer's operas were only a hollow substitute for, Puccini provided the romantic lushness that they also contained. It will be very interesting to learn how ears intimately familiar with both his rivals now take to Meyerbeer. I hope Covent Garden realize that they may be in for the biggest disaster in history.

But I think that is unlikely not only because of the cast always given for wanting to hear his music: my inability to believe that nothing that lasted as long as his operas did, and with such wide popularity, can really be rubbish. (I wonder if there is anything in Spolli? I am certain there is nothing in Parry. Spolli, incidentally, was one of Wagner's earliest champions; as for Parry, he inspired one of Shaw's deadliest epigrams: Dr Parry is sickening for another oratorio.)

Placing an order is a matter of pot luck. The menu is huge, but only dishes with prices beside are on, and not always those. And it's best to avoid Thursdays (or any other designated day) as many restaurants observe a fish day and don't serve any meat dishes. The best restaurants, usually in hotels, have orchestras in the evening. The repertoire generally includes over-amplified Western pop music and other hits, but unless there is an excuse—such as a large group of American students—the band will keep the Western content to a discreetly acceptable proportion.

Children are going out of style

The small—and unexpected—increase in the birth rate in the first quarter of this year seems likely to have been due to celebrations of the Jubilee in the summer of 1977; the latest statistics show no evidence of a sustained rise. Indeed Britain has now joined the select minority of countries that have produced a good deal in the way of 78s, and no doubt the amazing world of pirate records could even tell me where there are complete versions of most of his operas to be had.

Of course, it is not strictly true that no Meyerbeer has been heard at Covent Garden since 1926. (But I bet some of you thought I had forgotten about what is coming now, and were just waiting to pounce: "Sir, Mr Levin's endlessly repeated claims to omniscience are hollow...") Constant Lambert arranged some of his music for an Ashton ballet, indeed, so popular that I have seen it myself, and ballets do not come more popular than that: it is *Les Patineurs*, though I dare say that the hopping-and-jumping fans don't know that it is Meyerbeer's music they are listening to.

If *L'Africaine* succeeds, we shall be in for a whole series of demands for revivals of other neglected opera composers: no doubt we shall be in for it even if *L'Africaine* fails. Spontini, Purcell, Charpentier, Krenek, Busoni, Lully—they will all have their champions. So will Handel, and in his case his champions, will have a case, on exactly the same ground as the Meyerbeer lobby. As for me, I shall have two other fish to fry, and I give Covent Garden formal notice now that if they think they have shut me up for ever by presenting *L'Africaine* they are mistaken; in the end, I shall now start agitating for *Rienzi* and—for in that case I imagine I am crying for the moon—*Boito's Mefistofele*. Anyway, roll on November.

© Times Newspapers Ltd, 1978

many unplanned pregnancies, especially among young women in social classes IV and V, and our society moves closer to ideal in which every child wanted at the moment of conception the birth rate is likely to fall even further. While it is true that a vicious dip occurred in infant growth in most Western countries during the 40 years of the 1930s, circumstances were not the same. Then couples were discouraged from childbearing by the prospect of unemployment, clouds of approaching war, the decision to re childless seems to be a choice among alternative styles. Professor Westoff is correct in visualizing a society in which a third of women never have children, which would mean that the remaining two-thirds would have to reproduce at an average rate of three children per woman to maintain replacement.

Will finance make any difference?

Almost certainly, the response of government to this trend will be to financial incentives encourage larger families though there is little evidence that maternity benefits, allowances and other benefits have proved effective in this respect. In fact, stimulating population growth might be legislation more difficult than abortion more difficult. Such a move could not much impact in a society where good economic services. There is how no reason why Britain—other countries with a high population density should not welcome the prospect of a slow reduction in size of its population over next hundred years. It would reduce our dependence on imported food and energy, and improve the quality of life for future generations. Subsidization of fertility has little sense in a world as crowded as ours.

Dr Tony Smith
Medical Correspondent

Britain's First International Newsweekly

World Times

Brings the whole world to you every Thursday

This Week's Issue

Special Reports:

- Exclusive Interview with Amnesty's Ennals
- Israel's Image in Peril
- Soccer Stars Desert U.K.

Ask your newsagent for this week's copy — NOW!

Or Contact

World Times 68 Fleet St. London E.C.4. (01) 353 7262

Eating out means taking pot luck

Moscow is not a city of little cafés and corner restaurants. There is virtually nowhere to go for a quick bite, and since business is not conducted over four-course lunches it's not much use suggesting a midday tête-à-tête at your favourite bistro.

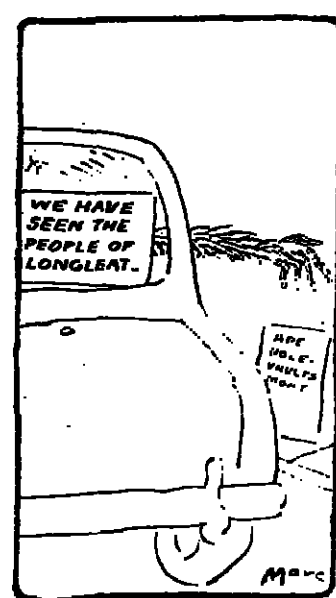
A meal out in Moscow is a serious business. You need a lot of time, quite a lot of money and the patience of Job. The first problem is deciding where to go. The best restaurants are invariably full, and you have to book well in advance. Connoisseurs all have their favourites: there is the Araviz for Georgian cuisine, the Urbeksan for Turkish-style kebabs, the Peking for Chinese food, the Berlin, Prague and Central Restaurant for well-prepared Russian food, the Arbat and one restaurant in the In-tourist Hotel for a floor show, and so on.

A surly-looking doorman in a rather part-worn uniform occasionally opens the door and glowers at the crowd, and sometimes lets one or two in. You have to attract his attention and convince him you have a good reason for being there. Well you can then surge triumphantly past the resigned-looking queue.

If you regularly patronize a restaurant you can sometimes avoid this procedure. An American acquaintance was entertained once in the Berlin restaurant, one of Moscow's best, and was brought in round the back through the kitchens. The manager seated him among other senior Soviet officials. Next time he went there he again went in through the kitchen—and noticed that the other diners did so also. Going to the main street door to investigate, he found it locked. The door is usually stuck in the window. On one side it is said "Closed". On the back was written "No places free".

Westerners generally find the service maddeningly slow, but Russians do not complain. They usually go out to celebrate and celebrating means taking your time, having some glasses of vodka first. Inevitably there is a group where speeches are being made and toast drunk.

Foreigners have found, to their cost, that it is the Russian custom to finish a glass of vodka at each toast: sipping with a large group of assorted hungry people standing stoically in a queue.



The repertoire is quickly learnt: Abba's song "Money, Money, Money" is a rich man's world, has been reported for the past year from Riga, Sochi, Tashkent, Kiev, Yerevan and Minsk.

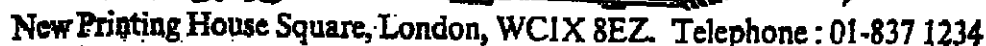
Dancing is de rigueur. If the men are too preoccupied with vodka, the women dance to gether. Foreign men are just as likely to be approached by buxom blondes as vice-versa. The quality of the food often leaves much to be desired. The main problem is that it is served lukewarm. The waiters

are often to blame: they expect no tips—at least, not from Russians—and seem to have little enthusiasm for the job. Russian cooking can be excellent but the gourmet tradition, at least in public, has been so long restricted by ideology and availability that few restaurants attempt the best dishes. Much grumbling in the press has prompted a demand for better choice, and old Russian recipes are coming back into fashion.

There is good national food at Moscow's Exhibition of Economic Achievements, and cooking in the outlying republics tends to be more imaginative than in the capital. But the best food can be had only in private restaurants—those attached to the Union of Journalists, or writers, actors and so on.

Genuine foreign cuisine is a rarity. Nikolai, the head chef of the Intourist, does know how to cook haggis, as he has done so several times 'or Burns' night. But there is not much demand for haggis for the rest of the year.

MOA



When the Bonn summit was first to repeat his already strong com- ing syste

MR MINTOFF'S DESIGN FOR MALTA'S NEW ERA

MOSCOW MOVES AGAINST JOURNALISTS

Fast nuclear reactor

Ploughing on Exmoor

From Lord Brockway

Instability in Lebanon

English and American

Henry Moore in the Park

Tottenham Herons

*From the President of the Historic
Houses Association*

Should doctors strike ?

Initial impact

Look to your moat
From Mrs E. N. Williamson
 Sir, What pace progress? It is a sobering thought to find that, after 800 years or so of civilization and elaborate technology, security lies in a moated castle.
 Yours faithfully,
HELEN WILLIAMSON,
 Pond Lye, Furzefield Road,
 Beaconsfield,
 Buckinghamshire.

Law Report July 18 1978

Reference to independent tribunal on fair wages is not a submission to arbitration

Imperial Metal Industries (Kynoch) Ltd v Amalgamated Union of Engineering Workers (Technical, Administrative and Supervisory Section)

Before Lord Justice Stephenson, Lord Justice Roskill and Lord Justice Geoffrey Lane.

[Judgments delivered July 12]

The reference to an independent tribunal of the question whether the terms of the Fair Wages Resolution of the House of Commons of October 14, 1946, are being complied with in the performance of a contract in which the resolution has been incorporated is not a submission to arbitration. Accordingly, the tribunal cannot be required to state an award in the form of a special case for review by the High Court under section 21 of the Arbitration Act, 1950.

The Court of Appeal dismissed an appeal by the plaintiffs, Imperial Metal Industries (Kynoch) Ltd, from Mr Justice Slyn's refusal to order the second defendants, three members of the Central Arbitration Committee, to state an award in the form of a special case.

Complaint had been made by the first defendants, the Technical, Administrative and Supervisory Section of the AUEW, that IMI were not complying with the terms of the resolution in performing a contract between them and the Ministry of Defence for the supply of ammunition. That question was referred by the Secretary of State for Employment to the CAC under the terms of the resolution.

Clause 17 of the contract incorporating the resolution provides: "In the event of any question arising as to whether the requirements of this resolution are being observed, the question shall, if not otherwise disposed of, be referred by the Secretary of State to an independent tribunal for decision."

Mr Peter Crawford, QC, and Mr Michael Collins for IMI; Mr Jeffrey Burke for the union; Mr Peter Scott, QC, for the three CAC members.

LORD JUSTICE ROSKILL said that on January 5, 1977, the Secretary of State referred to the CAC a question which, in his view, had arisen in respect of training instructors employed by IMI. On March 25 the hearing of the reference took place in Birmingham before a tribunal of three people nominated by the CAC. Counsel representing IMI asked the tribunal to state a special case. The tribunal refused.

The problem had arisen because of the incorporation of the House of Commons Fair Wages Resolution as clause 17 of the standard conditions of the contract entered into by IMI and the Ministry of Defence for ammunition. Clause 23 of the standard conditions provided that disputes under the contract were to be referred to arbitration in accordance with the Arbitration Act, 1950, "except to the extent to which special provision for arbitration is made elsewhere in the contract". Clause 17 repeated the whole of the resolution, paragraph 3 being the important one.

IMI's submission was that that was a submission to arbitration within the Act, and that the present case was one in which the court had power to order a case to be stated under section 21. During the working out of the contract a question had arisen which IMI asserted was a question of law, or at least of mixed law and fact, suitable for decision by the court. The parties in dispute were IMI and the union; the other party to the contract, the ministry, had never been party to the dispute. That was of great importance. It was a striking fact that a question had not been raised by anybody; it did not have to be by a party to the contract. There could be a position where the two parties to the contract agreed that there was no breach of the Fair Wages Resolution but an outsider said that there was, and that would be a fit matter to refer to the tribunal.

The CAC, which was set up under the Employment Protection Act, 1975, was the statutory successor of the former Industrial Court established in 1919. It was common ground that when the minister referred the present question he was not inviting the CAC to perform any statutory function; in his view the committee was clearly an independent body suitable to deal with the question.

Mr Crawford, for IMI, relied on *R v Industrial Court, Ex parte Asst* ([1965] 1 QB 377), saying that the CAC members were private arbitrators. He said that there was an arbitration under the Arbitration Act, before their Lordships he added what was claimed to be a new ground, that even if there was no arbitration, there was power to order a special case on the construction of section 21.

Mr Scott, for the CAC members, invited the court to say that the underlying assumption that there was an arbitration was wrong. He contended that the Divisional Court was wrong in the *Asst* case, and that it appeared to have been accepted by all counsel that the minister's reference in that case was to the Industrial Court to act as arbitrators.

In that case the argument was on whether it was a reference to the court in a public or a private capacity. The court had not been asked to approach the construction in the way their Lordships had been asked, and while the decision must be approached with respect, it had not been argued on the same basis as arbitrators.

Mr Scott was right when he said that the Fair Wages Resolution was an expression of the House of Commons to the government of the day on how government contracts should be allocated. Paragraph 3 was out of place, after two paragraphs and before three paragraphs imposing obligations. Those five paragraphs all started "The contractor shall", but paragraph 3 did not contain those words at all. Mr Crawford had argued that clause 17 was a special provision for arbitration made elsewhere in

the contract within the meaning of clause 23. It could not be accepted that clause 23 intended to refer to clause 17.

If that was right, what were the means of control by the courts? Mr Scott had invited the court not to deal with that matter, and that was the course that would be adopted. Taking the view that clause 17(3) was not an arbitration clause it was unnecessary to consider what remedies were available to someone who complained of a decision. That did not mean that no remedy was available.

All there was in the present case was that machinery for a reference of a question not arising between the parties to the contract to an extra-statutory body for decision, and it was not right to describe that as a submission to private arbitration, because none of the characteristics of that were present.

In case his Lordship was wrong in that view, he adopted the reasoning of the judge below on the other submissions. On the fresh point, it was impossible to construe section 21 of the Arbitration Act as other than restricted to arbitration agreements as defined in section 32.

His Lordship would dismiss the appeal.

LORD JUSTICE GEOFFREY LANE, agreeing, said that the matter had been accurately dealt with by the judge below, and that concluded it in favour of IMI, whether or not the *Asst* case was correctly decided, as to which his Lordship preferred to express no view.

LORD JUSTICE STEPHENSON, also agreeing, said that the CAC was not acting as arbitrator or making an award binding on IMI. The appeal failed because there was no reference to arbitration under the Act or at all, even if so, it was not a submission to arbitration within the meaning of clause 23. He said that he was not sure that he was right, but he was not sure that he was wrong.

Solicitors: Mr B. W. Winterbottom, Robin Thompson & Partners, Birmingham; Treasury Solicitors.

Rent paid in time by posting cheque on final day when that is accepted mode of payment

Beever and Another v Mason Before Lord Justice Megaw, Lord Justice Browne and Lord Justice Shaw.

[Judgments delivered July 14]

Where over the years the course of dealing between a tenant of an agricultural holding and his landlords had been such as to show that the sending of a cheque for rent by post to the landlords was the accepted mode of payment, a request by the landlords' agent to send the cheque to him did not more than provide an alternative destination for the cheque. Accordingly, where the tenant posted a cheque for rent direct to one of the landlords on a day which was not later than the last day for payment, it had been paid in time.

The Court of Appeal, in a reserved judgment, allowed an appeal by the tenant, George Ernest Mason, from the judgment of Judge Lauriston at Malton County Court on March 10, 1977, by which he answered in favour of the landlords, Mary Kathleen Beever and Janet Mary Eddell, a question of law stated for the opinion of the court in the form of a special case by an arbitrator appointed under the Agricultural Holdings Act, 1948, namely, whether Mr Mason had failed to pay the rent due in respect of East Heslerton Wold Farm, North Yorkshire, within two months of the service on him of a valid notice requiring payment thereof, as provided by section 24(2) of the Act.

Mr Paul Kennedy, QC, and Mr John Hitchen for Mr Mason; Mr John Stuart Colver, QC, and Mr John Collins for the landlords.

LORD JUSTICE SHAW, reading the reserved judgment, said that throughout the duration of his tenancy, which had begun in 1946, Mr Mason had invariably been late or overdue in the payment of rent. Rent was normally paid by cheque sent through the post. In 1974, the landlords instructed a Mr Townend, a chartered surveyor, of Gooie, to collect the rent on their behalf. By letter to Mr Mason dated March 11, 1975, Mr Townend requested that "in future the rents of the farm should be paid direct to me at my Gooie office". The half-year's rent due on October 11, 1975, not having been paid, Mr Townend sent a letter dated October 21, 1975, to Mr Mason by first-class post recorded delivery, enclosing a notice requiring him to pay the rent within two months of the service of the notice. The notice was received by Mr Mason on October 22. The letter stated: "Your cheque should be made payable to the Trustees of John Beever and forwarded to me at this office".

The two months expired on December 22, a Monday. On December 24, a Wednesday, Christmas Eve, Mrs Beever, one of the landlords, received by post at her home a cheque for the amount due. The cheque was dated December 20, 1975. It was delivered in an envelope bearing a first-class postage stamp and franked "York-December 22, 1975". The envelope also contained a letter dated December 20, 1975, signed by Mr Mason.

The landlords served a notice to quit on Mr Mason which effectively terminated his tenancy if he had failed to pay the rent within the two months. If he had not so failed, it would be inoperative. The question was in substance whether Mr Mason was to be regarded in law as having paid the rent when he had posted the cheque dated December 20. If he was, the payment had been in time. If, on the other hand, the rent could not be asserted to have been paid until the cheque had come into the hands of the landlords on December 24, it had been too late and the notice to quit had been effective to determine the tenancy.

The judge had said that Mr Townend's letter of October 21, 1975, had not specifically stated that the cheque was to be sent by post but that he was prepared to accept that there was a reasonable implication to that effect in the letter: it was intended by the tenant that the cheque should be sent by post to the landlords' office.

It was clear from the findings of the arbitrator that over the years the accepted mode of payment for Mr Mason was to send a cheque by post to the landlords. So long as the cheque had come into their hands and been duly met the rent had been paid. The case was silent as to whether the cheque of December 20, 1975, had been met, but since the question was not whether the rent had been paid at all but whether it had been paid in time, the inference was that it had been presented and paid.

On general principles, the landlord should have the rent in cash in his hands by the due date. That requirement might, however, be waived by express arrangement or by necessary implication where the facts were sufficiently strong to establish that the landlord had shown that he was content to accept payment by cheque posted by the due date of payment. Inferences of that nature were not to be readily drawn, but where the facts supported them clearly and emphatically they were not to be dismissed.

An authoritative illustration was to be found in *A/S Tankexpress v Compagnie Financière Et de Pétrole S.A. (The Petrofina)* ([1969] AC 76, per Lord Uthwath, at p 101, and Lord Diplock, at pp 103 and 105).

In the present case, the judge had based his conclusion on the fact that the request contained in the letter of October 21, 1975, in the terms of Mr Beever's request that in future the rents of the farm should be paid direct to him at his Gooie office, had not been complied with inasmuch as the envelope containing the cheque had been addressed to the landlords, and the notice to quit had been effective to determine the tenancy.

The judge had said that Mr Townend's letter of October 21, 1975, had not specifically stated that the cheque was to be sent by post but that he was prepared to accept that there was a reasonable implication to that effect in the letter: it was intended by the tenant that the cheque should be sent by post to the landlords' office.

It was clear from the findings of the arbitrator that over the years the accepted mode of payment for Mr Mason was to send a cheque by post to the landlords. So long as the cheque had come into their hands and been duly met the rent had been paid. The case was silent as to whether the cheque of December 20, 1975, had been met, but since the question was not whether the rent had been paid at all but whether it had been paid in time, the inference was that it had been presented and paid.

On general principles, the landlord should have the rent in cash in his hands by the due date. That requirement might, however, be waived by express arrangement or by necessary implication where the facts were sufficiently strong to establish that the landlord had shown that he was content to accept payment by cheque posted by the due date of payment. Inferences of that nature were not to be readily drawn, but where the facts supported them clearly and emphatically they were not to be dismissed.

An authoritative illustration was to be found in *A/S Tankexpress v Compagnie Financière Et de Pétrole S.A. (The Petrofina)* ([1969] AC 76, per Lord Uthwath, at p 101, and Lord Diplock, at pp 103 and 105).

In the present case, the judge had based his conclusion on the fact that the request contained in the letter of October 21, 1975, in the terms of Mr Beever's request that in future the rents of the farm should be paid direct to him at his Gooie office, had not been complied with inasmuch as the envelope containing the cheque had been addressed to the landlords, and the notice to quit had been effective to determine the tenancy.

The judge had said that Mr Townend's letter of October 21, 1975, had not specifically stated that the cheque was to be sent by post but that he was prepared to accept that there was a reasonable implication to that effect in the letter: it was intended by the tenant that the cheque should be sent by post to the landlords' office.

It was clear from the findings of the arbitrator that over the years the accepted mode of payment for Mr Mason was to send a cheque by post to the landlords. So long as the cheque had come into their hands and been duly met the rent had been paid. The case was silent as to whether the cheque of December 20, 1975, had been met, but since the question was not whether the rent had been paid at all but whether it had been paid in time, the inference was that it had been presented and paid.

On general principles, the landlord should have the rent in cash in his hands by the due date. That requirement might, however, be waived by express arrangement or by necessary implication where the facts were sufficiently strong to establish that the landlord had shown that he was content to accept payment by cheque posted by the due date of payment. Inferences of that nature were not to be readily drawn, but where the facts supported them clearly and emphatically they were not to be dismissed.

Court of Appeal

stipulated mode of payment had been strictly followed, Mr Mason could not rely on the posting of the cheque as a payment when the letter had been put in post.

The court thought that that was an unduly narrow view on the facts of the case. Where over the years the accepted mode of payment for Mr Mason was to send a cheque by post to the landlords, so long as the cheque had come into their hands and been duly met the rent had been paid. The case was silent as to whether the cheque of December 20, 1975, had been met, but since the question was not whether the rent had been paid at all but whether it had been paid in time, the inference was that it had been presented and paid.

On general principles, the landlord should have the rent in cash in his hands by the due date. That requirement might, however, be waived by express arrangement or by necessary implication where the facts were sufficiently strong to establish that the landlord had shown that he was content to accept payment by cheque posted by the due date of payment. Inferences of that nature were not to be readily drawn, but where the facts supported them clearly and emphatically they were not to be dismissed.

An authoritative illustration was to be found in *A/S Tankexpress v Compagnie Financière Et de Pétrole S.A. (The Petrofina)* ([1969] AC 76, per Lord Uthwath, at p 101, and Lord Diplock, at pp 103 and 105).

In the present case, the judge had based his conclusion on the fact that the request contained in the letter of October 21, 1975, in the terms of Mr Beever's request that in future the rents of the farm should be paid direct to him at his Gooie office, had not been complied with inasmuch as the envelope containing the cheque had been addressed to the landlords, and the notice to quit had been effective to determine the tenancy.

The judge had said that Mr Townend's letter of October 21, 1975, had not specifically stated that the cheque was to be sent by post but that he was prepared to accept that there was a reasonable implication to that effect in the letter: it was intended by the tenant that the cheque should be sent by post to the landlords' office.

It was clear from the findings of the arbitrator that over the years the accepted mode of payment for Mr Mason was to send a cheque by post to the landlords. So long as the cheque had come into their hands and been duly met the rent had been paid. The case was silent as to whether the cheque of December 20, 1975, had been met, but since the question was not whether the rent had been paid at all but whether it had been paid in time, the inference was that it had been presented and paid.

On general principles, the landlord should have the rent in cash in his hands by the due date. That requirement might, however, be waived by express arrangement or by necessary implication where the facts were sufficiently strong to establish that the landlord had shown that he was content to accept payment by cheque posted by the due date of payment. Inferences of that nature were not to be readily drawn, but where the facts supported them clearly and emphatically they were not to be dismissed.

An authoritative illustration was to be found in *A/S Tankexpress v Compagnie Financière Et de Pétrole S.A. (The Petrofina)* ([1969] AC 76, per Lord Uthwath, at p 101, and Lord Diplock, at pp 103 and 105).

In the present case, the judge had based his conclusion on the fact that the request contained in the letter of October 21, 1975, in the terms of Mr Beever's request that in future the rents of the farm should be paid direct to him at his Gooie office, had not been complied with inasmuch as the envelope containing the cheque had been addressed to the landlords, and the notice to quit had been effective to determine the tenancy.

The judge had said that Mr Townend's letter of October 21, 1975, had not specifically stated that the cheque was to be sent by post but that he was prepared to accept that there was a reasonable implication to that effect in the letter: it was intended by the tenant that the cheque should be sent by post to the landlords' office.

It was clear from the findings of the arbitrator that over the years the accepted mode of payment for Mr Mason was to send a cheque by post to the landlords. So long as the cheque had come into their hands and been duly met the rent had been paid. The case was silent as to whether the cheque of December 20, 1975, had been met, but since the question was not whether the rent had been paid at all but whether it had been paid in time, the inference was that it had been presented and paid.

On general principles, the landlord should have the rent in cash in his hands by the due date. That requirement might, however, be waived by express arrangement or by necessary implication where the facts were sufficiently strong to establish that the landlord had shown that he was content to accept payment by cheque posted by the due date of payment. Inferences of that nature were not to be readily drawn, but where the facts supported them clearly and emphatically they were not to be dismissed.

An authoritative illustration was to be found in *A/S Tankexpress v Compagnie Financière Et de Pétrole S.A. (The Petrofina)* ([1969] AC 76, per Lord Uthwath, at p 101, and Lord Diplock, at pp 103 and 105).

In the present case, the judge had based his conclusion on the fact that the request contained in the letter of October 21, 1975, in the terms of Mr Beever's request that in future the rents of the farm should be paid direct to him at his Gooie office, had not been complied with inasmuch as the envelope containing the cheque had been addressed to the landlords, and the notice to quit had been effective to determine the tenancy.

The judge had said that Mr Townend's letter of October 21, 1975, had not specifically stated that the cheque was to be sent by post but that he was prepared to accept that there was a reasonable implication to that effect in the letter: it was intended by the tenant that the cheque should be sent by post to the landlords' office.

It was clear from the findings of the arbitrator that over the years the accepted mode of payment for Mr Mason was to send a cheque by post to the landlords. So long as the cheque had come into their hands and been duly met the rent had been paid. The case was silent as to whether the cheque of December 20, 1975, had been met, but since the question was not whether the rent had been paid at all but whether it had been paid in time, the inference was that it had been presented and paid.

On general principles, the landlord should have the rent in cash in his hands by the due date. That requirement might, however, be waived by express arrangement or by necessary implication where the facts were sufficiently strong to establish that the landlord had shown that he was content to accept payment by cheque posted by the due date of payment. Inferences of that nature were not to be readily drawn, but where the facts supported them clearly and emphatically they were not to be dismissed.

An authoritative illustration was to be found in *A/S Tankexpress v Compagnie Financière Et de Pétrole S.A. (The Petrofina)* ([1969] AC 76, per Lord Uthwath, at p 101, and Lord Diplock, at pp 103 and 105).

In the present case, the judge had based his conclusion on the fact that the request contained in the letter of October 21, 1975, in the terms of Mr Beever's request that in future the rents of the farm should be paid direct to him at his Gooie office, had not been complied with inasmuch as the envelope containing the cheque had been addressed to the landlords, and the notice to quit had been effective to determine the tenancy.

The judge had said that Mr Townend's letter of October 21, 1975, had not specifically stated that the cheque was to be sent by post but that he was prepared to accept that there was a reasonable implication to that effect in the letter: it was intended by the tenant that the cheque should be sent by post to the landlords' office.

It was clear from the findings of the arbitrator that over the years the accepted mode of payment for Mr Mason was to send a cheque by post to the landlords. So long as the cheque had come into their hands and been duly met the rent had been paid. The case was silent as to whether the cheque of December 20, 1975, had been met, but since the question was not whether the rent had been paid at all but whether it had been paid in time, the inference was that it had been presented and paid.

On general principles, the landlord should have the rent in cash in his hands by the due date. That requirement might, however, be waived by express arrangement or by necessary implication where the facts were sufficiently strong to establish that the landlord had shown that he was content to accept payment by cheque posted by the due date of payment. Inferences of that nature were not to be readily drawn, but where the facts supported them clearly and emphatically they were not to be dismissed.

An authoritative illustration was to be found in *A/S Tankexpress v Compagnie Financière Et de Pétrole S.A. (The Petrofina)* ([1969] AC 76, per Lord Uthwath, at p 101, and Lord Diplock, at pp 103 and 105).

In the present case, the judge had based his conclusion on the fact that the request contained in the letter of October 21, 1975, in the terms of Mr Beever's request that in future the rents of the farm should be paid direct to him at his Gooie office, had not been complied with inasmuch as the envelope containing the cheque had been addressed to the landlords, and the notice to quit had been effective to determine the tenancy.

The judge had said that Mr Townend's letter of October 21, 1975, had not specifically stated that the cheque was to be sent by post but that he was prepared to accept that there was a reasonable implication to that effect in the letter: it was intended by the tenant that the cheque should be sent by post to the landlords' office.

It was clear from the findings of the arbitrator that over the years the accepted mode of payment for Mr Mason was to send a cheque by post to the landlords. So long as the cheque had come into their hands and been duly met the rent had been paid. The case was silent as to whether the cheque of December 20, 1975, had been met, but since the question was not whether the rent had been paid at all but whether it had been paid in time, the inference was that it had been presented and paid.

On general principles, the landlord should have the rent in cash in his hands by the due date. That requirement might, however, be waived by express arrangement or by necessary implication where the facts were sufficiently strong to establish that the landlord had shown that he was content to accept payment by cheque posted by the due date of payment. Inferences of that nature were not to be readily drawn, but where the facts supported them clearly and emphatically they were not to be dismissed.

An authoritative illustration was to be found in *A/S Tankexpress v Compagnie Financière Et de Pétrole S.A. (The Petrofina)* ([1969] AC 76, per Lord Uthwath, at p 101, and Lord Diplock, at pp 103 and 105).

In the present case, the judge had based his conclusion on the fact that the request contained in the letter of October 21, 1975, in the terms of Mr Beever's request that in future the rents of the farm should be paid direct to him at his Gooie office, had not been complied with inasmuch as the envelope containing the cheque had been addressed to the landlords, and the notice to quit had been effective to determine the tenancy.

The judge had said that Mr Townend's letter of October 21, 1975, had not specifically stated that the cheque was to be sent by post but that he was prepared to accept that there was a reasonable implication to that effect in the letter: it was intended by the tenant that the cheque should be sent by post to the landlords' office.

It was clear from the findings of the arbitrator that over the years the accepted mode of payment for Mr Mason was to send a cheque by post to the landlords. So long as the cheque had come into their hands and been duly met the rent had been paid. The case was silent as to whether the cheque of December 20, 1975, had been met, but since the question was not whether the rent had been paid at all but whether it had been paid in time, the inference was that it had been presented and paid.

On general principles, the landlord should have the rent in cash in his hands by the due date. That requirement might, however, be waived by express arrangement or by necessary implication where the facts were sufficiently strong to establish that the landlord had shown that he was content to accept payment by cheque posted by the due date of payment. Inferences of that nature were not to be readily drawn, but where the facts supported them clearly and emphatically they were not to be dismissed.

An authoritative illustration was to be found in *A/S Tankexpress v Compagnie Financière Et de Pétrole S.A. (The Petrofina)* ([1969] AC 76, per Lord Uthwath, at p 101, and Lord Diplock, at pp 103 and 105).

In the present case, the judge had based his conclusion on the fact that the request contained in the letter of October 21, 1975, in the terms of Mr Beever's request that in future the rents of the farm should be paid direct to him at his Gooie office, had not been complied with inasmuch as the envelope containing the cheque had been addressed to the landlords, and the notice to quit had been effective to determine the tenancy.

The judge had said that Mr Townend's letter of October 21, 1975, had not specifically stated that the cheque was to be sent by post but that he was prepared to accept that there was a reasonable implication to that effect in the letter: it was intended by the tenant that the cheque should be sent by post to the landlords' office.

It was clear from the findings of the arbitrator that over the years the accepted mode of payment for Mr Mason was to send a cheque by post to the landlords. So long as the cheque had come into their hands and been duly met the rent had been paid. The case was silent as to whether the cheque of December 20, 1975, had been met, but since the question was not whether the rent had been paid at all but whether it had been paid in time, the inference was that it had been presented and paid.

On general principles, the landlord should have the rent in cash in his hands by the due date. That requirement might, however, be waived by express arrangement or by necessary implication where the facts were sufficiently strong to establish that the landlord had shown that he was content to accept payment by cheque posted by the due date of payment. Inferences of that nature were not to be readily drawn, but where the facts supported them clearly and emphatically they were not to be dismissed.

An authoritative illustration was to be found in *A/S Tankexpress v Compagnie Financière Et de Pétrole S.A. (The Petrofina)* ([1969] AC 76, per Lord Uthwath, at p 101, and Lord Diplock, at pp 103 and 105).

In the present case, the judge had based his conclusion on the fact that the request contained in the letter of October 21, 1975, in the terms of Mr Beever's request that in future the rents of the farm should be paid direct to him at his Gooie office, had not been complied with inasmuch as the envelope containing the cheque had been addressed to the landlords, and the notice to quit had been effective to determine the tenancy.

The judge had said that Mr Townend's letter of October 21, 1975, had not specifically stated that the cheque was to be sent by post but that he was prepared to accept that there was a reasonable implication to that effect in the letter: it was intended by the tenant that the cheque should be sent by post to the landlords' office.

It was clear from the findings of the arbitrator that over the years the accepted mode of payment for Mr Mason was to send a cheque by post to the landlords. So long as the cheque had come into their hands and been duly met the rent had been paid. The case was silent as to whether the cheque of December 20, 1975, had been met, but since the question was not whether the rent had been paid at all but whether it had been paid in time, the inference was that it had been presented and paid.

On general principles, the landlord should have the rent in cash in his hands by the due date. That requirement might, however, be waived by express arrangement or by necessary implication where the facts were sufficiently strong to establish that the landlord had shown that he was content to accept payment by cheque posted by the due date of payment. Inferences of that nature were not to be readily drawn, but where the facts supported them clearly and emphatically they were not to be dismissed.

An authoritative illustration was to be found in *A/S Tankexpress v Compagnie Financière Et de Pétrole S.A. (The Petrofina)* ([1969] AC 76, per Lord Uthwath, at p 101, and Lord Diplock, at pp 103 and 105).

In the present case, the judge had based his conclusion on the fact that the request contained in the letter of October 21, 1975, in the terms of Mr Beever's request that in future the rents of the farm should be paid direct to him at his Gooie office, had not been complied with inasmuch as the envelope containing the cheque had been addressed to the landlords, and the notice to quit had been effective to determine the tenancy.

The judge had said that Mr Townend's letter of October 21, 1975, had not specifically stated that the cheque was to be sent by post but that he was prepared to accept that there was a reasonable implication to that effect in the letter: it was intended by the tenant that the cheque should be sent by post to the landlords' office.

It was clear from the findings of the arbitrator that over the years the accepted mode of payment for Mr Mason was to send a cheque by post to the landlords. So long as the cheque had come into their hands and been duly met the rent had been paid. The case was silent as to whether the cheque of December 20, 1975, had been met, but since the question was not whether the rent had been paid at all but whether it had been paid in time, the inference was that it had been presented and paid.

On general principles, the landlord should have the rent in cash in his hands by the due date. That requirement might, however, be waived by express arrangement or by necessary implication where the facts were sufficiently strong to establish that the landlord had shown that he was content to accept payment by cheque posted by the due date of payment. Inferences of that nature were not to be readily drawn, but where the facts supported them clearly and emphatically they were not to be dismissed.

An authoritative illustration was to be found in *A/S Tankexpress v Compagnie Financière Et de Pétrole S.A. (The Petrofina)* ([1969] AC 76, per Lord Uthwath, at p 101, and Lord Diplock, at pp 103 and 105).

In the present case, the judge had based his conclusion on the fact that the request contained in the letter of October 21, 1975, in the terms of Mr Beever's request that in future the rents of the farm should be paid direct to him at his Gooie office, had not been complied with inasmuch as the envelope containing the cheque had been addressed to the landlords, and the notice to quit had been effective to determine the tenancy.

The judge had said that Mr Townend's letter of October 21, 1975, had not specifically stated that the cheque was to be sent by post but that he was prepared to accept that there was a reasonable implication to that effect in the letter: it was intended by the tenant that the cheque should be sent by post to the landlords' office.

It was clear from the findings of the arbitrator that over the years the accepted mode of payment for Mr Mason was to send a cheque by post to the landlords. So long as the cheque had come into their hands and been duly met the rent had been paid. The case was silent as to whether the cheque of December 20, 1975, had been met, but since the question was not whether the rent had been paid at all but whether it had been paid in time, the inference was that it had been presented and paid.

On general principles, the landlord should have the rent in cash in his hands by the due date. That requirement might, however, be waived by express arrangement or by necessary implication where the facts were sufficiently strong to establish that the landlord had shown that he was content to accept payment by cheque posted by the due date of payment. Inferences of that nature were not to be readily drawn, but where the facts supported them clearly and emphatically they were not to be dismissed.

An authoritative illustration was to be found in *A/S Tankexpress v Compagnie Financière Et de Pétrole S.A. (The Petrofina)* ([1969] AC 76, per Lord Uthwath, at p 101, and Lord Diplock, at pp 103 and 105).

In the present case, the judge had based his conclusion on the fact that the request contained in the letter of October 21, 1975, in the terms of Mr Beever's request that in future the rents of the farm should be paid

§ Forward bargains are permitted on two previous days

[illegible]

Warning to project industries of tougher competition abroad

By Derek Harris
British companies in project industries like construction and other forms of engineering should not expect in the future to gain so many contracts through their traditional contacts abroad.

This warning came yesterday from the Overseas Projects Board set up a year ago by the British Overseas Trade Board to help generate growth abroad for such industries.

Competition for overseas work, already fierce, was likely to get fiercer and not only from established competitors among industrially developed countries. Third World competitors—South Korea being an example—were also moving in.

The projects board's annual report, out yesterday, says that although British companies will continue to get business through their traditional contacts abroad this source of business seems likely to be on a downward trend.

The industry's future growth, the projects board suggests, is more likely to be "trading up" the selling package.

Mr Bill Francis, the board's chairman, who is head of Trafalgar House Investments' Cementation International, said there was a particular need for greater involvement in higher technology projects.

It was a worrying trend, he said, that while British projects companies were holding on to their share of low technology work they were losing contracts involving higher technology.

There had been a downward trend in research and development spending just at the time when it should have been raised, he added.

British companies also had to be more prepared to move into management contracting and package deals which could embrace funding arrangements or other financial involvement, equity participation or bilateral trade deals.

All these were areas where low technology Third World competitors could not so readily compete Mr Francis added.

In the past year the projects board has helped British companies in 272 projects, all in the £10m-plus category, on which the board is concentrating. One form of aid is in paying 50 per cent of tendering expenses up to a maximum of £100,000, the cash being repayable to the board if the contract is won.

Contracts in the year were actually awarded in 44 projects of which 12 went to United Kingdom companies with a British work content worth around £550m. This one-in-four success rate was "reasonably sound" and the trend seemed to be encouraging, said Mr Francis.



Sir Frederick Catherwood (left), Mr Bernard Cotton, Sir Derek Ezra, Mr William Bree and Mr Roy Close after yesterday's meeting with ministers.

BIM urges ministers to ease White Paper proposals on worker-directors

By Patricia Tisdall

A plea to delay any legislation on employee participation in company management until after a voluntary trial period lasting at least three years, was made by a delegation of management representatives at a meeting with Government ministers yesterday.

The delegation, which was led by Sir Derek Ezra, chairman of the British Institute of Management, warned ministers that legislation detailing the precise form which employee participation should take, would dictate the pattern of employee participation.

Sir Derek told Mr Edmund Dell, Secretary of State for Trade, Mr Albert Booth, Secretary of State for Employment and Mr Stanley Clinton Davis, Under-Secretary of State for Trade, that such legislation

would "establish a strait-jacket within which companies would be required to negotiate".

The institute, which represents some 57,000 managers of all grades, would prefer to see participation agreements introduced wholly through a voluntary Code of Practice rather than on a statutory basis.

It would also like the size of company affected by the proposals incorporated in the recent Government White Paper on industrial democracy raised from a minimum payroll of 500 employees to companies with 2,000 or more workers in the United Kingdom.

According to Sir Derek: "We don't want legislation, but if it is to be introduced it should not be applied to enterprises employing less than 2,000 in the United Kingdom. It is accepted that legislation is already very oner-

ous, and to impose further legal obligations on the medium-sized companies employing less than 2,000 would add materially to these burdens."

The fear is that legislation with as low a cut-off point as 500 would inhibit growth among smaller concerns.

The managers, who mostly do not belong to trade unions, are also concerned that they are not left out of participation agreements. The delegation told ministers that the White Paper's provisions for a veto by trade unionists were not acceptable.

The Joint Representation Committee, as proposed in the White Paper, would consist of representatives of the recognized trade unions in the company; nominees of non-union members could be admitted only if all parties including, presumably, all the trade unions

LETTERS TO THE EDITOR

Britain's aircraft ordering muddle

From Mr Michael H. Barnard

Sir, The current muddle being made over who buys which aircraft from whom shows just how inept national control of our aerospace industry has become.

While one division negotiates "collaboration" with Europe on the A300 Airbus and its smaller chum the 200-seat B less 10, another division authorizes the construction of the HS 146, of which we will build 60 per cent and which will be in direct competition with the established Fokker Fellowship of which we build 45 per cent. At the same time, a third division authorizes the purchase of 19 Boeing 737s at a cost of £120m.

The upshot of all this is that Mr Varley's visit this week to Europe could easily be abortive. Even if he returns waving a piece of paper, we are likely

to be rejected by the Europeans and forced into the arms of the Boeing group. This option "will allow us to penetrate the American market"—illustrated so convincingly by the decision of United Airlines to order Boeing 767s (the B 10 equivalent) off the drawing board.

Looking even further forward to the development of a replacement for Concorde, we find that while the French and the Americans are continuing their researches, our own industry is doing no more than discuss whether it is new engine, or new airframe, technology which is needed to make a replacement effective. While the bureaucrats sit on their hands, time runs out. Money must be released now, so that both engine and airframe companies can begin to study the

problem. At the same time steps must be taken to encourage other airlines to operate the present Concorde. These airlines should be offered extra flights and incentives as an encouragement to operate an aircraft which is not only profitable a day-to-day basis, but is only superseded by a new aircraft.

Although I realize that it is difficult for government departments to show much initiative surely there must be some up there who can release small amounts of money, to enable us to compete effectively in the race for a Concorde replacement.

Yours faithfully,
MIKE BARNARD,
Advanced Concorde Lobby,
13 Ashley Road,
Richmond,
Surrey,
July 17.

Tax relief for commuters

From Mr D. H. Parker

Sir, The chairman of the board of the Inland Revenue (July 13) explains the reason for the negotiation of round sum allowances for eight million workers. The reasons given are sensible, incontrovertible and understood by a very significant part of the working population.

However, the explanation given as to why round sum allowances cannot be given to allow for the cost of commuting to work is understood by a much less significant part of the working population.

In the South-east many workers are incurring travel costs of the order of £500 per annum to commute to his or her place of employment. Many more will do so in the short-term future and, as Sir William Pile explains, the fiscal regulations do not permit any measure of tax relief on such expenditure. It is not surprising, therefore, that there are

more clerical, secretarial and similar category jobs on offer in central London than there are suitable applicants for them.

The fact that the chairman of the board of Inland Revenue sees fit to draw attention to this anomaly leads one to suppose that he may be sympathetic to some measure of relief being authorized, even perhaps by way of extra-statutory concession.

The technical difficulties in introducing fair regulations for the purpose are great, but the need for relief is greater and the need to submit in the interest of the national economy on the argument that the cost of travel to work is a significant element in salary and wage claims.

Yours faithfully,
D. H. PARKER,
Meadow View,
South Creak,
Norfolk, NR21 9PP.
July 13.

Schiphol as a third London airport

From Mr R. A. P. Smith

Sir, If there is a serious problem by the Dutch that Schiphol should become London's third airport (Mr Gibbon's letter July 14), let us please encourage it. Let us not discourage descendants of Admiral Tromp.

Enthusiastic acceptance of the concept by both British and Dutch would avoid the Royal Commission on the subject and would allow residents of Stansted, Luton and other proposed sites (including the Brent geese of the Sands) to sleep peacefully and literally in their beds. It would also result in the first achieved benefit of our joining the Common Market.

Yours faithfully,
R. A. P. SMITH,
16 Oakfields Road,
Kilworth,
Hertfordshire,
July 14.

Taxation of the married

From Miss K. M. Lewis

Sir, I heartily agree with Jose Weinberg's plea (July 14) that husbands and wives should be assessed separately for income tax, provided:

1) that the married man's son should be the assessor for a single person.

2) that local authority should be assessed on basis of the number of sons inhabiting a house using the services provided by the rates.

The present method of assessment bears heavily on single people and seems to be no reason why a wife should be exempt paying rates.

Yours faithfully,
K. M. LEWIS,
12 Lyphard Court,
Lyphard Road,
Chesham, GL50 2BW,
July 12.

Manoeuvrability in supermarkets

From Miss Laura Tatham

Sir, I do not think Mr McEwan Charlsh (Letter July 13) fully appreciates the difficulty in handling a large number of supermarket purchases. The routine goes like this:

(1) Collect the goods in an order dictated mainly by the supermarket layout which probably results in fragile and heavy items being jumbled together.

(2) At the till, try and fit your goods into the tiny space not occupied by the customer now being processed. After your first items are rung up, add the rest. You may try to put heavy items in front (for the bottom of your basket) but the cashier generally disregards this and handles them according to her own logic.

(3) Firmly clutching your purse and/or handbag (thieves are ubiquitous) you find the money. Often you must collect change from two sources—notes via the cashier, coin from a dispenser.

(4) In a miserably inadequate space you must pack a load that needs expert arrangement to fit into your carrier(s) and keep fragile items from damage.

All this needs a cool head and considerable dexterity. Many of us do not possess these qualities, particularly when we are constantly aware of the impatience of those who are waiting behind.

A large supermarket in Lanes at which I recently shopped made things much easier. After ringing up each item the cashier puts it into an empty trolley left by a previous customer. After paying you leave your empty trolley for the next person and wheel the full one to an area between the checkouts and the exit. This is simply provided with large tables on which you can pack in peace. British supermarkets please copy!

Yours faithfully,
LAURA TATHAM,
25 Remington Street, N1,
London N1 8DH,
July 13.

UNEMPLOYMENT

The following are the monthly figures for Great Britain:

	Total unemployed	Seasonally adjusted	Percentage of total labour force	Percentage of total labour force
	1977	1977	1977	1977
Jan	1,553	1,342	5.8	15.3
Feb	1,567	1,354	5.8	15.1
Mar	1,542	1,372	5.9	14.5
Apr	1,457	1,375	5.9	15.4
May	1,432	1,373	5.9	15.7
Jun	1,420	1,365	5.9	16.3
Jul	1,425	1,366	5.8	17.8
Aug	1,446	1,350	5.8	18.5
Sep	1,389	1,340	5.7	19.4
Oct	1,387	1,328	5.7	20.2
Nov	1,325	1,307	5.6	20.8
Dec	1,321	1,305	5.6	21.6
Jan	1,312	1,310	5.6	20.9

*excluding school leavers

REGIONAL UNEMPLOYMENT

Seasonally adjusted* (excluding school leavers)

	Number	Change since April	% of total labour force
South East	304,600	-503	4.0
East Anglia	34,200	-500	4.9
South West	99,800	-200	8.2
W Midlands	123,300	-200	5.4
E Midlands	76,500	-1,300	4.9
Yorkshire/H'ds	115,600	-55	5.5
North West	197,400	-2,700	7.0
North	109,300	-200	8.0
Wales	84,800	-200	7.9
Scotland	168,200	-400	7.6
GB	1,308,900	-5,300	5.6
N Ireland	61,400	-1,400	11.2
UK	1,370,300	-6,800	5.7

In brief

Not only were there few new offices under construction in London despite the signs of an upturn in demand for space, but there were a considerable number of towns in Britain with practically no office space available, the report stated.

There was the problem that, except in central London, developers were not inclined to risk projects unless they had a potential client.

Midlands strike call

Thousands of West Midlands workers are to stage a one-day strike in an attempt to save the Bilston steelworks. The strike on September 11, is being called in protest against growing unemployment in the region. It was sparked off by plans to close the works, with the loss of 2,400 jobs.

'Memory' typewriter

Olivetti, the typewriter and office equipment group, yesterday launched an electronic "memory" typewriter in Milan which the company hopes will be on sale from September. The price will be below 2m lire (£2,250). The typewriter, known as the Eriol, is being manufactured in Lombardy. Some 50,000

Redundancy protest

About 1,100 workers at the Bradford factory of International Harvester staged a 24-hour strike yesterday as a further round of redundancies was announced. In April 250 employees lost their jobs. Now a further 174 workers from the current labour force of 1,377 at Bradford, and 116 at Doncaster, are to be made redundant in three months.

Food chain expansion

Caters, the grocery retail subsidiary of Debenhams, is to spend £14m over the next four years to develop new retail sites and extend existing ones. Five new supermarkets and three food halls are planned, with the first of the supermarkets due to open in September.

Like many other grocery-based multiples, Caters is now planning to extend beyond food retailing, with its decreasing profit margins, into non-food items. But the chain has turned its back on possible superstore development.

Ships chief attacks ITF pay policy

By Christopher Thomas

Labour Reporter

Severe criticism was levelled at the International Transport Workers Federation (ITF) yesterday by Mr Graham Turnbull, chief negotiator of the General Council of British Shipping.

He said employers, seafarers and shore staff were under attack from the ITF, which has its headquarters in London. "Let us be quite clear. ITF rates have never been negotiated with anyone, but are laid down unilaterally by the ITF as a level with which employers should comply—or else."

Mr Turnbull said he believed ITF policies were dominated by the Scandinavian unions, which were trying to force other people's rates up to make their own position more competitive. "Their policies cannot be in the overall interests of British seafarers."

He said it would be absurd to try to harmonize seafarers' wages throughout the EEC as it would mean more redundancies. As for the next pay rise, he asserted that "at the moment the industry cannot afford to pay anything, but of course it must". There was an acute surplus of shipping, he said, 11 per cent of United Kingdom tonnage laid up, and others being sold at "depressing, knock-down prices".

IBM enters colour control field

International Business Machines computer and office equipment group, yesterday marked its entry into the field of scientific instrumentation by launching its analytical instruments for the textile and paint industries.

Based on IBM technology developed by the company for its own factories and laboratories, the new products are computer-based spectrophotometers. They analyse colours in detail for textiles and for paint coatings respectively, and are claimed to give better control of colour quality, faster colour analysis, and improved productivity.

Among other uses are colour matching, production and laboratory "adds", dye and pigment analysis, shade sorting, production sorting and dye or pigment inventory control. Prices range from £42,960 to £49,900.

Development aid for 'advance offices' plan

With a serious shortage of office space possibly emerging by the early 1980s, one solution outside London could be to use some development area aid funds for the occasional "advance office" instead of wholly for advance factories. This was urged yesterday by the Location of Offices Bureau (LOB) in its first annual report since it was given a nationwide remit for promoting better distribution of office employment.

Once again British Airports show a healthy profit.

British Airports Authority Annual Report 1977/78

	1977/78 £million	1976/77 £million
Net assets	333.0	318.0
Total Income	125.1	103.2
Pre-Tax Profit	24.3	17.6
Capital Expenditure	37.0	42.0
Foreign Currency Earnings	46.0	38.0

British Airports were formed as a national service enterprise in 1966.

Since then, we have been consistently profitable. Every year.

This year is no exception.

Despite only a small increase in traffic, due to industrial action within the industry, we again lifted our pre-tax profit.

We are completely self-financing. And we plan to invest £240 million over the next 5 years on airport improvements.

Through Heathrow and Gatwick, London offers more International flights than any other European capital, helping to maintain its position as one of the world's leading tourist and business centres.

British
Airports

Heathrow·Gatwick·Stansted·Glasgow·Edinburgh·Prestwick·Aberdeen

And now for more good news


Chairman W. S. Whittingham is able to report:

"Our order book stands considerably higher than at this stage last year and I am confident that pre-tax profits for the year 1978/9 will exceed the £44 million recently reported on a maintained turnover."

And we can make this promise:

"As soon as the future of dividend restraint legislation is clarified your Board will re-examine its dividend policy with a view to substantially increasing the level of dividends."

The report also reveals that Monk's turnover increased to a record £71 million during the last financial year. And the good news is that the value of contracts in hand totals up to an all time best of £93 million. These are now undertaken all over England, Wales and Scotland and many of them are in the multi-million-pounds brackets. They include major projects for the Department of the Environment (P.S.A.), Department of Transport, Water Authorities, Local Authorities, British Rail, National Coal Board, Shell (UK) Limited and Shell Chemicals (UK) Limited, ICI, Massey Ferguson, Unilever, British Leyland, British Gas Corporation and Regional Gas Boards.



Copies of the Annual Report are available from the Company Secretary, A. Monk & Company Limited, Green Lane, Warrington, Cheshire.

سكننا في الامم

FINANCIAL NEWS AND MARKET REPORTS

Magnet & Southern's results dip but current year's outlook better

By Bryan Appleyard

Magnet & Southern's profits fell in the year to March 31, by £241,000 to £14.2m on turnover up by 8 per cent at £105.6m.

The cause of the fall was the Southern-Evans timber side which turned in profits of £6.8m with £7.6m coming from the Magnet Joinery division. Though the figures are not strictly comparable with last year, as the divisional breakdown now includes inter-company stock profits, the profits last year were £7.2m and £7.1m.

The problems of the timber side are familiar enough after recent announcements from the group's competitors: adverse currency movements and a static market led to falling prices and stock losses in contrast to the substantial stock profits of the year before.

Currently, Mr Samuel Oxford, the chairman, is reasonably optimistic about the level of timber prices and expects the company to pick-up market share as well as benefit from



Mr Samuel Oxford, chairman of Magnet & Southern.

a general volume upturn. The industry seems generally to be expecting this upturn to be about 6 per cent, but Mr Oxford is expecting the group to

achieve a 10 per cent improvement this year.

On the joinery side, the performance was helped by the continuing strength of the home improvements market. Though the long-awaited upturn in private housebuilding did not materialize during the year, the first signs now indicate that it is beginning.

The company seems well able to finance the volume upturn. Stocks are already high and the fast throughput means substantial financing of sales will not arise. In addition, the net liquid surplus increased last year from £1.6m to £4.9m. The group has adopted the ED 19 proposals on deferred tax and adjusted last year's figures accordingly, so earnings per share for 1977 are restated at 30p instead of 21.8p, while earnings for the current year are down to 27.9p.

The final dividend is 8.1p gross, making a total of 13.3p. Turnover last year increased by 8 per cent to £105.6m, a capitalization issue of one new share for every two existing shares.

Wm Leech raising £2m by 1-for-4 'rights'

By Our Financial Staff

William Leech (Builders) is asking its shareholders for £2.02m via a one-for-four rights issue exactly two years after it came to the stock market.

The issue is at 70p per share, against the pre-issue price of 85p and the flotation price two years ago of 64p. Though the group sees the issue as essentially a medium-term move, it has some very bullish things to say about current trading. Completions of new house sales in the four months to June 30 were up 42 per cent while housing reservations in the same period were up 39 per cent at 901 against 650 last year.

Leech had anticipated this growth in demand and built up its stock of available houses last year. However, this level of activity is not expected to continue throughout the year and in the light of political and economic policy uncertainty a profits forecast is thought to be inappropriate.

High demand levels are causing no cash problems—borrowings since the year-end have fallen from £5.5m to £4.4m—but the new money will strengthen the group's capital base and help future expansion via acquisition of land and companies. In the last full year, Leech spent £1m cash in buying Hugh Owen & Son (Holdings) and £1.5m on land. At the end of the year, the land bank comprised over 10,000 plots with planning permission and another 3,800 acres with likely planning permission. The value of the bank is in the balance sheet at £7.2m but is believed to be substantially more on the open market.

The directors are forecasting total dividends of 9.91p for this year. That puts the shares on an ex-rights yield of 12.3 per cent on the basis of last night's closing price of 83p.

Bambergers

Mr Cecil Woodburn-Bambergers, chairman of timber group Bambergers, says in his annual report that sales in the first quarter of this year are "a little ahead" of last year and profitability is increasing. He admits there are areas over which the company has no control—foreign currency and changes in Government policy—but the company is continuing to improve facilities to benefit specifically in the home improvements and DIY areas.

Stock markets

Index falls on dividend fears

Monday was the day for hope but yesterday was the one for fear. Gilt edged stocks went easier at first in little business on thoughts that postponement of second call for special deposits does not actually put more money back into the market; that long dated stocks are getting near "tap" levels; and that high money market rates act like a magnet on short gilts, preventing them from rising.

Continuing scarcity of money in the money market and short dated stocks 15 off but they steadied at the close while J & J Dyson are 60p where the yield is already 10 per cent. Profits in the year to March 31 last probably rose from £2.3m to £3m against an indicated £2.7m. Last year there was an official hint of a rights issue which could point to free dividends. The equity is largely in non-voting shares and here too action should be seen eventually.

long-dated issues also held their ground. The long "tap", Exchequer 12 per cent 2013-17 slipped 1d to 85 1/2. There was breath in nothing for ordinary shares, and neither did reports in The Times of continuing, strict dividend controls, being sought by the Government. In theory, such reports should have been enough for 20 to 30 points off the FT index at once, and possibly more if the present yield gap is to be strictly preserved, with equities losing their growth appeal. At all events, the ground conceded by the FT index yesterday was both small and grudging, but it was not regained. At 10 am it was 2.2 down at 477.1. An hour later it was as much as 3.7 down but at 11.30 the index was 6.9 down at 472 which looked a bit ominous.

This was little more than dealers marking down shares in case there was a wave of sellers. There was a wave of gains marked were only 4,757, against 4,321 on Monday. Dealers reported light but persistent selling, mainly from speculators, but no disposals from institutions. The impression was that fund managers

are happy enough to see shares drift down a bit because shares had risen without a break for a week.

Eyes are on the present pay talks between the Government and the TUC. It has taken the market a day or two to catch up with growing pessimism about dividends after July 31. The feeling is that important leaks about the pay talks or some other guidance is needed now for there to be a real selling wave toppling the index. The next few days are viewed with mixed feelings. Meanwhile, the market sees obstacles to the Government's rumoured dividend policy.

Among industrial leaders, ICI mirrored the mood with an 8p loss to 384p. Unilever fell 10p to 530p and Pisons retreated 5p to 365p. Tube Investments lost 8p to 368p and Glaxo shed 7p to 568p. Beecham only fell 2p to 365p. Banks joined in the downturn with Lloyds retreating 10p to 275p, Midland 5p to 360p and National Westminster 28p, down 5p.

Insurances went easier by up to 8p, as in Guardian at 218p and Royal at 372p. Properties lost ground Land Securities fell 3p to 215p and Stock Conversion 4p to 244p. Hammerson A went down 5p to 555p. It was left to special situations to make the running and happily there was plenty of action.

Carriers Superfoods vindicated the judgment of merchant banker Robert Fleming. It had an 18p premium at 75p. It started life at 71p. It all means that Mr Lew Carrier who built up the business with a £500 loan is worth nearly £5m.

Tax expert Mr Godfrey Bradman saw Rosehaugh return to market at a peak of 195p against 164p at suspension. Rosehaugh has a stake in the Maples development in London's Tottenham Court Road.

J. B. Eastwood in eggs and poultry rose 35p to 160p on the counter bid from Imperial Group to the one from the US group, Carrell. Western Beards Mills after good figures added 3p to 73p while Brown and Jackson, on speculative demand, rose 6p to 140p. Reed International repaid more points in response to profits from a South African offshoot. The shares rose 3p to 144p. KCA Drilling rose 1p to 271p on the new arrangements with Mr Travis Ward.

Going the other way was Rank Organisation after cool comment on its interim bulletin. The shares fell 8p to 240p. Wilmot Breeden eased 3p to 64p on the cutback on car bumper output. Fading bid hopes had Norwest 3p down to 97p. Unsurprising profit taking sent down John Brown 4p to 398p.

Other features were Gus

"A" on their results Thursday. The shares to 380p. Status Discoun

not respond well to Mr press comment on the shares shed 4p to 174p their consideration of week's figures from Ge had to the "A" shares at 168p.

In plantations and issues the excitement

The way Carriers Superfoods sprung to 74p yesterday useful premium on the offer for sale price, can be good news for Cross Trust which also has investments in the Alroy & Smithers priors has 934,000 shares Carriers. The shares are

Some Darby which climbed to 105p on continued that it would bid for a gossip that helped a victim, Guthrie Corporate 10p to 357p. The annual ing is today. But Dande week's Far Eastern gambles, shed 2p to 79p. Equity turnover on July 168,067m (14,764 bar Active stocks yesterday, ing to Exchange. Tel were ICI, Rank Organ BP, General Electric, Metropolitan Hotels, BAT deferred, Thoma, Shell and Carriers Super

New ceramic tile boosts figures of H & R Johnson-Richards

By Michael Clark

A new range of more "sophisticated" ceramic tiles has helped boost the results of H. and R. Johnson-Richards Tiles, which earlier this year received the unwanted attention of Hepworth Ceramic.

Figures for the year to March 31 show pre-tax profits 45 per cent ahead at £5.5m much in line with market expectations. A final dividend of 1.44p has been proposed making a total for the year of 6.3p gross compared with 5.4p last time. Should dividend restraint be

lifted shareholders are promised that higher distributions are visualized for the future. At present the dividend is 8.6 times covered.

As a result the shares remained unchanged on the day at 94p putting them on a p/e ratio of 6.3p with a yield of 6.8 per cent.

Despite adverse economic backgrounds at home and overseas, the group states, that prospects for the current year are for steady progress.

In the meantime, internal expansion continues and the pos-

sibilities of external acquisitions are being examined.

Turnover last year increased from £48.4m to £53.6m with a modest increase in volume sales in the UK resulting in a better sales mix.

Elsewhere, throughout the world, the group's performance has been more up and down. The contribution from its associated companies in India and Greece is some £40,000 below last year's figure while its United States subsidiary did slightly better than forecast with losses of £500,000.

Illingworth's all-round improvement

By Our Financial Staff

An across-the-board improvement has helped boost pre-tax profits of textile group Illingworth Morris, from last year's restated figure of £2.92m to £4.76m, which is still short of the £5.2m achieved in 1974.

The group reports that trading conditions at home and abroad are showing little sign of significant improvement and warns that it will have done well in the current year if it can match last year's profits.

The results were slightly better than expected and with earnings doubling from 4.6p to

9.86p, the shares were 1p better at 32p yesterday. On this basis the shares are on a p/e ratio of 3.2 and a yield of 6.8 per cent.

A final dividend of 1.46p has been proposed, making a total for the year of 2.2p gross, compared with 1.97p last time.

As reported at the half-way stage, the profits of its South African subsidiary have not been included following the group's decision to de-consolidate its position.

A breakdown of turnover, which increased from £115.8m to £120m, showed that sales in the United Kingdom increased

from £55m to £57m, while direct exports slipped from £48.5m to £47.3m. Indirect exports accounted for £14.3m against £11.2m, while overseas subsidiaries chipped in with an increase from £776,000 to £885,000.

Profit margins overall benefited from programmes of re-equipment and rationalization, while the best performances within the group came from its worsted and woollen divisions. Most of the work in these divisions goes for export to the Common Market countries, the Middle East and Japan.

K C A International

Shunning the "US Cavalry"

KCA International has navigated some choppy corporate waters over recent years as the progress of its four rigs as they sail from Algeria to Coahuila, Mexico will be watched with a great deal of interest.

Even before these rigs land, however, KCA can be certain of maintaining its independence since it appears that Mr Travis Ward, an enigmatic Texan multi-millionaire, has decided not to pursue his 29p per share offer for the company.

At least KCA, headed by Mr Paul Bristol, is convinced that in view of the new improved situation, the board of KCA International is unable to recommend shareholders to accept an offer at 29p per share and Mr Ward, having been so informed, has stated that he will not now make an offer for KCA at 29p per share.

So, has KCA been able to outpace that most stubborn of breeds, a Texan oilman? If it has, it has shunned (or at least diverted) a man who recently appeared to embody the groups sole means of survival by paying off debts incurred in Algeria.

Mr Ward's arrival at KCA was described by one observer last November as "just like the United States Cavalry in the nick of time". What he had



Mr Paul Bristol, chairman of KCA.

done was to agree to pay off KCA's \$21.6m loan to Manufacturers Hanover Leasing International in return for an option to buy a 24 per cent stake in KCA for £2m or 33p per share. Algerian contracts plunged KCA into a loss of £3m in 1976, but the release of Algerian provisions in the following year and the success of North Sea drilling contracts and oil work

in Libya and Turkey helped the group recover to a £1.96m pre-tax profit.

But since last April it had become apparent that KCA would not be able to leave Algeria without paying off further debts. Payments outstanding on what Mr Bristol described as "mud and a whole range of other things" had accumulated to \$3.8m. Mr Ward has apparently had to assume these debts so that the group could get the rigs out of Algeria and he has effectively taken on its obligations. Some \$3.69m of this debt has been settled by issuing some 24 per cent of KCA to Mr Ward and the loan to "Manny Haney" will be repaid 30 days after the rigs reach the New World.

So Mr Ward's earlier option has now been exercised and he will purchase the rigs for \$17.9m while controlling 24 per cent of a group with a seemingly strong future in the worldwide specialist drilling market. He will have his own representative on the KCA board, Mr Lewis Johnson from the largest bank in Dallas, Texas, who has been appointed deputy chairman. KCA's Mr F. L. Moseley has resigned from the board. At the same time Mr Ward has agreed to bow out of a full scale bid for a com-

pany which, just 12 months ago, appeared to owe him a existence.

The deal leaves KCA in a strong position with shortly to be reduced \$31m to \$9.5m accompanied a \$3.6m increase in equity from KCA Drilling particularly. BW Mr Bristol assures shareholders that the price of the shares will show an improvement last year.

Mr Ward is understood to be a very wealthy individual with interests in coal, oil and the largest fleet of oil tankers in the United States. He may come back again to KCA to perform to Mr E expectations.

It is now a long time since KCA (formerly Berry W. Wiggins) incurred the displeasure of merchant bank, stockbroker and institutional investor over the dismissal of executive director, who was a bank under Mr Berry Wiggins rights. That can all be viewed as under the bridge but the up 1p yesterday to 271p thought likely to radically in the 25p-55p while the market sums prospects without a difficulties.

Ray Mar

البنك السعودي البريطاني
The Saudi British Bank

Established 1978



Jeddah-Riyadh-Alkhobar-Dammam

PO Box 109 PO Box 2007 PO Box 35, Dhahran Airport

A commercial bank owned 60% by the Saudi public and 40% by The British Bank of the Middle East, a member of The Hongkong Bank Group. Head Office: PO Box 109, Jeddah. Telex 401051 SJ.

Baker Perkins buys American group for \$4m

Baker Perkins, the food packaging and chemical machinery group, has signed an agreement to buy Werner Lebara, Grand Rapids, Michigan, for \$4.35m cash.

Total net assets at book value of Werner at June 30, 1977, were \$1.84m while pre-tax profits for the year to that date were \$959,000. Werner makes and sells a range of specialised food machinery and had sales in excess of \$9.4m. It is planned to expand the export of its products through the worldwide marketing network of Baker Perkins, Peterborough.

Two more US takeovers will cost BTR over £5m

By Our Financial Staff

BTR has announced two United States acquisitions for a total cost of \$10.3m (£5.46m) to add to the £33.9m bid launched last month for the Worcester Controls Corporation of Londonderry, New Hampshire.

BTR's principal operating subsidiary in the United States, SW Industries has bought Lindsey Wire Weaving of Cleveland, Ohio, while, in a separate deal, BTR has also bought the Hamilton Kent Manufacturing Company based in Ekim, Ohio.

The combined turnover of the two companies this year is

expected to be \$20m with likely profits \$2m.

Lindsay is the fourth largest North American manufacturer in the \$90m forming fabric market and employs 200 people at three plants. The major outlet for its products is the paper-making industry, already a major customer of SW.

Hamilton Kent is the North American market-leader in gaskets for concrete, metal and plastic pipes for water and sewage mains. It also supplies extruded sealants and custom extrusions. BTR says the takeover will reinforce its involvement in the general rubber industry in America and make available group resources

Questions for Tridant Group Printers' AG

Shareholders in Tridant Group Printers can expect pointed questions toward board at the annual in today. The chairman, Mr Dipre, is expected to trade on affairs relating accounts in hand and will be having remarks come the 63p per share offer a newspaper publisher and launched last month a privately-owned Starves investment and property development vehicle.

But a former deputy man and chief executive A. de Bonyham, will be a further information none

Business appointments

New marketing director at Jaguar Rover Triumph

Mr T. P. Murrough, managing director of Leyland South Africa is to become director, sales and marketing, for Jaguar Rover Triumph from September 1 and will join the board.

Mr R. M. Bull, Mr J. A. Daniels, Mr M. D. T. Faber, Mr K. A. Gault, Mr G. Gort, Mr R. M. Hingworth, Mr K. J. Jones, Mr D. E. Savage have been appointed directors of Willis, Faber & Dumas.

Mr P. J. Tappard and Mr A. F. Viljoen become directors of Rothmans International. Mr Frank Lampi, a director of Bovis Construction, has been appointed chief executive. Mr F. D. N. Campailla, a director of Crouch Group, has been elected vice-chairman in succession to the late Mr W. F. Lyons.

Mr P. G. Braithwaite, Mr A. Dawe and Mr A. G. Macleod have been appointed managing director of Sydney Flavel.

CHURCHBURY ESTATES LIMITED

Extracts from the Annual Statement to Shareholders for the year ended 31st March 1978 by the Chairman, Mr C. E. H. Topping, F.R.I.C.S.

- ★ Another successful year with profit before tax being 1p on last year.
- ★ Paying maximum dividend permissible which is covered 1.76 times.
- ★ The value of Company's net assets as at 31st March, 1978 was equivalent to 333 pence per share.
- ★ All properties are let with the exception of flats for sale.
- ★ Directors are confident the Company will continue to make good progress during the current year.

	1978	1977
Gross rental and other income	546,451	499,8
Profit before taxation	275,745	231,8
Taxation	144,434	118,2
Profit available for Dividend	131,311	113,6
Earnings per Ordinary Share	8.21p	7.0
Dividends per Ordinary Share	4.630p	4.14p

The Annual General Meeting was held on 18th July, 1978.

FINANCIAL NEWS

Building recession finally catches up with the HAT Group

Mr. Appleyard, the construction company, finally took the weight of the building recession on last year. After six years of steadily rising profits, the group's net profit fell to £2.1m. Turnover fell from £57.75m to £55.5m.

Weather in the past few months of HAT's which ends on February 28, has been a disaster. The group's profits on construction work have been hit, but the group's profits on other work have been helped.

Inspectors discontinue report into Napet Securities

Mr. Appleyard, the construction company, finally took the weight of the building recession on last year. After six years of steadily rising profits, the group's net profit fell to £2.1m. Turnover fell from £57.75m to £55.5m.

Weather in the past few months of HAT's which ends on February 28, has been a disaster. The group's profits on construction work have been hit, but the group's profits on other work have been helped.

1. Industrials

Report on CH Industrials by Mr. Appleyard, the construction company, finally took the weight of the building recession on last year. After six years of steadily rising profits, the group's net profit fell to £2.1m. Turnover fell from £57.75m to £55.5m.

Weather in the past few months of HAT's which ends on February 28, has been a disaster. The group's profits on construction work have been hit, but the group's profits on other work have been helped.

Briefly

Report on CH Industrials by Mr. Appleyard, the construction company, finally took the weight of the building recession on last year. After six years of steadily rising profits, the group's net profit fell to £2.1m. Turnover fell from £57.75m to £55.5m.

Weather in the past few months of HAT's which ends on February 28, has been a disaster. The group's profits on construction work have been hit, but the group's profits on other work have been helped.

Lagers sparkle at Whitbread

The dismal wet summer so far this year has meant a fall-off in trade at Whitbread, Mr. Charles Tidbury, chairman, told shareholders at the AGM. However, the group is still selling more than it did last year and its lagers are performing well.

The chairman takes some encouragement from a good St Swithin's Day and is looking for some wine weather for the rest of July and August, and a long, warm Autumn, for its trade, and stresses that both wholesale and retail, could make good use of it.

Yearling bonds unchanged at 10 pc

The coupon this week on Local Authority bonds remains unchanged at 10 per cent. The biggest borrowers are: City of Liverpool with £17.5m followed by the London Borough of Bexley, London Borough of Hillingdon, London Borough of Greenwich, London Borough of Haringey, City of Southampton, Preston Borough Council, and Birmingham District Council each with £1.

Brotherhood slightly better than forecast

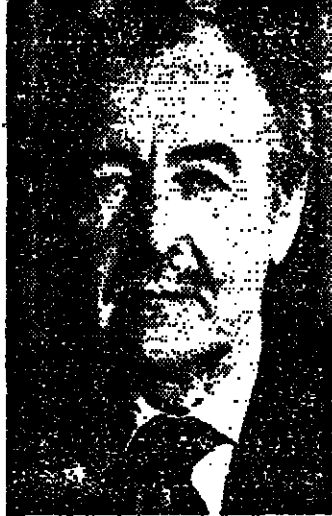
Results of Peter Brotherhood, which makes reciprocating compressors, steam turbines and turbo-generators, has done slightly better than forecast in April. Nevertheless, pre-tax profits for the year to March 31, have still plummeted by nearly 82 per cent to £764,000.

JCI/Anglovaal gold quarterlies

Randfontein's uranium plant treated 266,000

Hogg Robinson weathers the storm

Mr. Hogg Robinson, the insurance broker, has weathered the effects of adverse currency movements and lower interest rates, to come up with profits at the higher end of market hopes.



Mr. Morris Abbott, chairman of Hogg Robinson.

On a 22 per cent turnover jump to £30m, the group has lifted pre-tax profits 21 per cent to £9.5m in the year to March 31.

Insurance broking profits turn out 27 per cent better at £4.8m, reflecting particularly strong growth in the United Kingdom.

Although Hogg is less exposed to currency fluctuations than some of its major rivals, with 44 per cent of its broking business coming from the United Kingdom, it estimates that sterling's strength has depressed overall profits by as much as £500,000.

Gold working profits were

	June	March
	qtr.	qtr.
J.C.I.	18.2	13.6
Anglovaal	7.38	3.04
East Transvaal	1.82	1.12
Hartebeest	24.07	13.73
Lorraine	0.23*	1.41*

"The success of British Gas is good for the industry, good for its customers, and good for the nation!"

Sir Denis Rooke, Chairman of British Gas, reporting on the 1977/78 results.

Tariffs Unchanged.

Gas tariffs were last increased in April 1977. No increases are planned before 1st April 1979. So tariffs will have remained unchanged for two years by next April—a real help in keeping down the cost of living in 14 million households.

Share of Market Up

Gas now supplies 44% of all home heating needs and 26% of all industrial heating needs.

New Source of Supply

Frigg, the first of the northern North Sea gas fields, represents a substantial boost to available supplies.

Conversion Complete

The natural gas conversion programme—the biggest operation of its kind in the world—involving 35 million appliances—was completed on schedule, at a total cost of over £1,000 million (including the cost of plant retired early). This has been met by the industry without subsidy.

Customer Service Improves

The number of service jobs carried out rose by about 1 million to 14.1 million—27 a

minute on average, and the Gas Consumer Councils report fewer complaints.

£500 million Borrowings Repaid

The industry was able to repay some of the heavy borrowings that were needed to finance natural gas conversion.

More than £500 million was repaid to the National Loans Fund, significantly reducing the public sector borrowing requirement and thus benefiting the nation as a whole.

Lower borrowing reduces interest charges, with permanent benefits to customers. In 1977/78 the interest burden was £47 million less than in 1976/77.

Pre-tax Profit—£180 million

This provides a much needed boost to the industry's financial reserves and will help to keep British Gas efficient and successful in the future.

Future Investment Plans

The industry's 5-year investment programme amounts to £1,600 million, covering exploration for and the development of new gas discoveries, extensions to the pipeline system, gas storage—and research and development in many key areas, including new methods of producing gas and the more efficient utilization of energy.

Gas gets on with it

BRITISH GAS

The above facts are taken from the British Gas Corporation's Annual Report and Accounts for 1977/78—available from HMSO.

Authorized Units, Insurance & Offshore Funds

	July	June
	18	17
Allied Chem	95	
Allied Stores	23	

[illegible]

Burlington Ind	184
Burlington Nahn	404
Burroughs	734

[illegible]

EGGS (The London Egg Exchange),

[illegible]

Framlington Unit Trust Management Ltd.
Framlington Hoe, 7 Ireland Yd. EC4, 01-348
51.6 50.0 American 48.8 51.8

1201	60.8	Capital	1201	128.8
1202	60.8	Capital	1202	128.8
1110	63.8	Int Growth	1110	63.8
1111	63.8	Int Growth	1111	63.8
1112	63.8	Int Growth	1112	63.8
1113	63.8	Int Growth	1113	63.8
1114	63.8	Int Growth	1114	63.8
1115	63.8	Int Growth	1115	63.8
1116	63.8	Int Growth	1116	63.8
1117	63.8	Int Growth	1117	63.8
1118	63.8	Int Growth	1118	63.8
1119	63.8	Int Growth	1119	63.8
1120	63.8	Int Growth	1120	63.8
1121	63.8	Int Growth	1121	63.8
1122	63.8	Int Growth	1122	63.8
1123	63.8	Int Growth	1123	63.8
1124	63.8	Int Growth	1124	63.8
1125	63.8	Int Growth	1125	63.8
1126	63.8	Int Growth	1126	63.8
1127	63.8	Int Growth	1127	63.8
1128	63.8	Int Growth	1128	63.8
1129	63.8	Int Growth	1129	63.8
1130	63.8	Int Growth	1130	63.8
1131	63.8	Int Growth	1131	63.8
1132	63.8	Int Growth	1132	63.8
1133	63.8	Int Growth	1133	63.8
1134	63.8	Int Growth	1134	63.8
1135	63.8	Int Growth	1135	63.8
1136	63.8	Int Growth	1136	63.8
1137	63.8	Int Growth	1137	63.8
1138	63.8	Int Growth	1138	63.8
1139	63.8	Int Growth	1139	63.8
1140	63.8	Int Growth	1140	63.8
1141	63.8	Int Growth	1141	63.8
1142	63.8	Int Growth	1142	63.8
1143	63.8	Int Growth	1143	63.8
1144	63.8	Int Growth	1144	63.8
1145	63.8	Int Growth	1145	63.8
1146	63.8	Int Growth	1146	63.8
1147	63.8	Int Growth	1147	63.8
1148	63.8	Int Growth	1148	63.8
1149	63.8	Int Growth	1149	63.8
1150	63.8	Int Growth	1150	63.8
1151	63.8	Int Growth	1151	63.8
1152	63.8	Int Growth	1152	63.8
1153	63.8	Int Growth	1153	63.8
1154	63.8	Int Growth	1154	63.8
1155	63.8	Int Growth	1155	63.8
1156	63.8	Int Growth	1156	63.8
1157	63.8	Int Growth	1157	63.8
1158	63.8	Int Growth	1158	63.8
1159	63.8	Int Growth	1159	63.8
1160	63.8	Int Growth	1160	63.8
1161	63.8	Int Growth	1161	63.8
1162	63.8	Int Growth	1162	63.8
1163	63.8	Int Growth	1163	63.8
1164	63.8	Int Growth	1164	63.8
1165	63.8	Int Growth	1165	63.8
1166	63.8	Int Growth	1166	63.8
1167	63.8	Int Growth	1167	63.8
1168	63.8	Int Growth	1168	63.8
1169	63.8	Int Growth	1169	63.8
1170	63.8	Int Growth	1170	63.8
1171	63.8	Int Growth	1171	63.8
1172	63.8	Int Growth	1172	63.8
1173	63.8	Int Growth	1173	63.8
1174	63.8	Int Growth	1174	63.8
1175	63.8	Int Growth	1175	63.8
1176	63.8	Int Growth	1176	63.8
1177	63.8	Int Growth	1177	63.8
1178	63.8	Int Growth	1178	63.8
1179	63.8	Int Growth	1179	63.8
1180	63.8	Int Growth	1180	63.8
1181	63.8	Int Growth	1181	63.8
1182	63			

Discount market

[illegible]

163.1	171.2	British Tel	151.4	162.4	5
163.1	171.2	Do Guernsey	151.4	162.4	5
31.7	23.0	Capital	30.9	32.0	4
100.2	114.3	Eleonora Tel	83.4	88.1	4

163.1	121.2	British Tel	151.4	162.4	3
163.1	121.2	Do Guernsey	151.4	162.4	3
163.1	121.2	Do Guernsey	151.4	162.4	3
104.2	14.3	Financial Tst	26.9	32.0	0
29.0	21.2	Income Tr	26.9	28.4	-7
30.4	26.6	Financial Tst	29.3	31.3	8
82.7	41.4	Income Tr	32.3	56.3	3
New Fund Managers:					
28 MuK	51	ECV RJE	51	51-006	0
88 MuK	51	ECV RJE	51	74.5	4
133.6	32.7	Exemptd Fnd (36)	130.0	100.0	0
41.4	32.8	Inc Fnd	70.3	62.1	3
87.9	54.2	Exemptd Fnd	77.9	104.1	0
87.9	54.2	Exemptd Co Fnd	77.9	104.1	0
Minimum Deposit Unit Managers					
28 Feb	51	ECV RJE	51	51-003	0
87.9	54.2	Exemptd Fnd	77.9	104.1	0
106.7	69.4	KB Calif Fed Acc	103.0	112.5	0

Money Market

Lewins Securities			01-238 523	
37. Queen's St.	London EC4R 1BY			
26.1	21.4	American Fod	23.9	0.0
26.5	22.2	Do Accum	23.9	0.0
37.1	35.6	GLI&Warrant	37.1	40.7
42.8	38.1	High Yield Pnd	41.5	17.9
63.0	61.6	Do Accum	62.5	67.1
32.6	28.7	Raw Materials	32.6	42.1
32.7	28.7	Do Accum	41.7	47.1
56	49.4	Growth	56	60.0
62.0	52.8	Do Accum	62.0	66.9
Lewins General Tyndall Fund				
18, Cannon Rd, Farnham				

Treasury Bills/DL.	
Buying	Selling
1 month	3 months
6 months	1 year

96.4	6.2 Distribution (140)	37.3	32.2	2.2
72.4	43.8 De Accum (140)	71.8	76.0	8.0
	Assets Back End Trust Managers			
53.1	39.3 Int. Balanced	36.2	33.6	2.2
70.8	51.6 De Accum	69.1	74.3	4.8
64.9	42.5 2nd Income	62.5	66.6	4.1
64.7	40.9 De Accum	64.7	71.7	2.0
63.7	63.7 Net Income	62.7	68.0	6.1
113.8	84.4 4th Income	109.8	114.8	5.0
63.1	64.1 4th Extra Inc	59.0	65.4	6.4
87.3	86.4 De Accum	87.2	71.5	15.7
	Investment Trusts			
77.7	London WIL, ECN ITC			
92.4	64.3 Narrow (34)		86.3	11.7
92.4	64.3 Broad (34)		86.3	11.7
108.0	80.1 Property (34)		108.0	0.0
	MC & Securities			
	Three Quota, T-6 Bull, ECN 88Q	91-426	408	
82.7	10.9			

Secondary Mkt. ICD Rates ^a			
1 month	10 ₁₀ -10 ₁₅	6 months	10 ₄ -10 ₅
3 months	10 ₃ -10 ₄	12 months	10 ₃ -10 ₄

[illegible]

Fixed: e Home Rate 10%

Year	Age	Sex	Account	Amount	Date Paid	Bal.
1905	96.7			170.5	181.9	8.46

1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033	2034	2035	2036	2037	2038	2039	2040	2041	2042	2043	2044	2045	2046	2047	2048	2049	2050	2051	2052	2053	2054	2055	2056	2057	2058	2059	2060	2061	2062	2063	2064	2065	2066	2067	2068	2069	2070	2071	2072	2073	2074	2075	2076	2077	2078	2079	2080	2081	2082	2083	2084	2085	2086	2087	2088	2089	2090	2091	2092	2093	2094	2095	2096	2097	2098	2099	2100	2101	2102	2103	2104	2105	2106	2107	2108	2109	2110	2111	2112	2113	2114	2115	2116	2117	2118	2119	2120	2121	2122	2123	2124	2125	2126	2127	2128	2129	2130	2131	2132	2133	2134	2135	2136	2137	2138	2139	2140	2141	2142	2143	2144	2145	2146	2147	2148	2149	2150	2151	2152	2153	2154	2155	2156	2157	2158	2159	2160	2161	2162	2163	2164	2165	2166	2167	2168	2169	2170	2171	2172	2173	2174	2175	2176	2177	2178	2179	2180	2181	2182	2183	2184	2185	2186	2187	2188	2189	2190	2191	2192	2193	2194	2195	2196	2197	2198	2199	2200	2201	2202	2203	2204	2205	2206	2207	2208	2209	2210	2211	2212	2213	2214	2215	2216	2217	2218	2219	2220	2221	2222	2223	2224	2225	2226	2227	2228	2229	2230	2231	2232	2233	2234	2235	2236	2237	2238	2239	2240	2241	2242	2243	2244	2245	2246	2247	2248	2249	2250	2251	2252	2253	2254	2255	2256	2257	2258	2259	2260	2261	2262	2263	2264	2265	2266	2267	2268	2269	2270	2271	2272	2273	2274	2275	2276	2277	2278	2279	2280	2281	2282	2283	2284	2285	2286	2287	2288	2289	2290	2291	2292	2293	2294	2295	2296	2297	2298	2299	2300	2301	2302	2303	2304	2305	2306	2307	2308	2309	2310	2311	2312	2313	2314	2315	2316	2317	2318	2319	2320	2321	2322	2323	2324	2325	2326	2327	2328	2329	2330	2331	2332	2333	2334	2335	2336	2337	2338	2339	2340	2341	2342	2343	2344	2345	2346	2347	2348	2349	2350	2351	2352	2353	2354	2355	2356	2357	2358	2359	2360	2361	2362	2363	2364	2365	2366	2367	2368	2369	2370	2371	2372	2373	2374	2375	2376	2377	2378	2379	2380</
------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	------	--------

[illegible]



-Managerial-Administrative-Secretarial-Personal Assistants-

KNITTING EDITOR FOR PINS AND NEEDLES

Pins and Needles magazine needs a fully qualified person to head their knitting department. Ability to design, select and commission hand knitting for publication in the magazine. The successful applicant will have had several years' experience as a knitting editor/designer, preferably on a similar publication and be able to write accurate instructions. Experience of fashion shows would be an advantage.

She/he must have a good fashion sense, a working knowledge of machine knitting and crochet, must also be willing to make public appearances and take part in radio and TV interviews to promote the magazine. Ages 25-45 years.

Salary in accordance with NUJ rates.

For application form please contact:

Personnel Services Department:

THOMSON PUBLICATIONS LTD.,

Elm House, 10-16 Elm Street, W.C.1.

Telephone 01-278 2345, extension 30.

Private Secretary to Group Chairman

A private secretary is required for the Chairman and Chief Executive of Hovingham Group Limited, an expanding company whose principal activities are the production of aggregates and ready mixed concrete.

The job will be located at the Company Head Office in an attractive part of rural Nottinghamshire. It will entail the provision of an efficient and confidential secretarial service to the Group Chairman, together with responsibility for extensive travel arrangements.

The successful applicant will be an experienced secretary with a mature and pleasant personality. Formal secretarial qualifications are required and a high standard of education, preferably to degree level. It is anticipated that he/she will have held a similar position for at least three years, the preferred age range being 25-40 years.

A generous salary and fringe benefits will be paid, and relocation expenses as appropriate.

Write applications in confidence to candidates of either sex to:-

P J Searle, Assistant to Chairman,
HOVERINGHAM GROUP LIMITED
Hovingham, Nottingham NG14 7JY.

CJES

35 New Broad Street, London EC2M 1NH
Tel: 01-588 3588 or 01-588 3576
Telex 867374

Opportunity exists for travel and substantially increased earnings in the short term.

CJES

P.A./SECRETARY TO CHAIRMAN

LONDON E.C.4

c. £5,000 + BONUS

INTERNATIONAL MONEY BROKERS

Applications are invited from well-educated secretaries, aged 25-40, who must be experienced in all aspects of secretarial work with excellent shorthand and typing, and enjoy working in a fast moving environment. The successful candidate will be responsible to the Chairman and for liaising with international associates in Europe, America, the Middle East and South East Asia, and making travel arrangements in addition to the organisation of conferences, lunch parties, and seminars. Essential qualities include initiative, flexibility, tact, a calm and cheerful disposition and the ability to think logically under pressure. Initial salary, c. £5,000 + bonus, 4 weeks' holiday, L.V.s, interest free season ticket loan and BUPA.

Application in strict confidence under reference PAS 487/TT to the Managing Director:

CAMPBELL-JOHNSTON EXECUTIVE SECRETARIES LIMITED
35 NEW BROAD STREET, LONDON EC2M 1NH
TELEPHONE 01-588 3588 or 01-588 3576. TELEX: 867374
(RECRUITMENT CONSULTANTS)

BILINGUAL SECRETARY

HAYES, MIDDLESEX

Our Director of Finance and Administration needs a 1st class Secretary who has previous experience of working at a senior level.

Ideally he would like someone who has German as their Mother-tongue and who is able to use their secretarial skills in both languages.

This position would interest a man or woman who enjoys a busy non-routine environment as the job entails constant liaison with our parent Company in Stuttgart.

The salary offered will be in the region of £4,600 p.a. + 4 weeks' holiday a year. The position is based at our brand new offices which are very close to Hayes Station.

Please telephone Personnel Department or write for an application form quoting reference T57 to Miss P. A. Graham, Mercedes-Benz (United Kingdom) Ltd., Mercedes-Benz House, Great West Road, Brentford, Middx. Tel.: 01-898 2151.



Mercedes-Benz

PARTNER'S SECRETARY

City-Age immaterial

This is an excellent opportunity for a well-qualified shorthand Secretary to join a leading firm of City Solicitors as Secretary to the Senior Conveyancing Partner.

The successful applicant should have good secretarial experience (not necessarily legal experience), a high level of self-motivation and enthusiasm and should be seeking a wider range of duties than offered by the normal secretarial appointments.

In addition to an attractive salary, the appointment carries the usual benefits—L.V.s, Bonus, Season Ticket Loan scheme, BUPA, 4 weeks holiday, etc.

For further information, ring
JANET DAY on 01-248 5030

SECRETARY/P.A.

STORE DIRECTOR

c. £4,000 +

Attractive Benefits

An extremely interesting and responsible job involving constant liaison with store Executives on Personnel, Advertising and many other aspects of the day-to-day running of a large and prestige department store in W.2. If you have the ability to communicate well at all levels plus impeccable secretarial skills our young director would like to meet you.

For more details please contact June Barnby, Personnel Manager, on 229 1234, Queensway, London, W.2.

MULTILINGUAL SERVICES

Recruitment Consultants

CAREER OPPORTUNITY: £4,400 negotiable. Ambitious, energetic Secretary with good French (20%) to assist in setting up and running a new operation for International City Bank. Relevant experience appreciated but not essential.

OTHER POSTS in London, France, Belgium and Germany for Secretary/Linguist.

22 Charing Cross Rd., W.C.2

01-336 3794/5

ST. JAMES'S

£4,500 neg.

Chairman/MD of small and very successful holding company seeks Secretary with good social and technical skills. In an office and deal with his international relations both business and social functions, including his racing stable. Age 25-35.

734 4284

Career plan

Recruitment Consultants

PUBLISHING

ASSISTANT/PA

Salary £5,000 pa

Managing Editor of US Tax Publishing Company in W1 urgently requires assistant with publishing experience. Combined with excellent secretarial skills. The work covers a wide range of promotion, production and editorial co-ordination.

Telephone 01-498 8241/2

VITAL STATISTICS

This very small company lives and grows by providing the right figures (Market Research and Sales Analysis) to very big clients. If you are energetic, can do the secretarial thing, are looking for participation and up to £4,000 — good prospects. Type to

Jimmy Adams,

J. R. Adams & Associates,

175 Piccadilly, W.1.

TRAVEL

Young Secretary P.A. to work for Director of well-known travel company. Good secretarial skills needed. Friendly company. Own office, L.V.s and travel concessions, and £4,000 p.a.

Phone Barbara Fainlight

492 1251

115 New Bond St., W.1

ALFRED MARKS

Staff Bureau

Dressmaking editor for pins and needles

Pins and Needles magazine is looking for a fully qualified person to head their dressmaking department, which will be moving to Knights House, Soho Sq. Must be excellent dressmaker, have been trained to design and cut patterns and be able to write concise and accurate instructions for publication, as well as technical articles.

He/she should also have a good fashion sense, a working knowledge of the dress fabrics trade and be fully experienced in organising fashion shows and supervising photographic sessions.

Successful applicants must also be prepared to take part in radio and TV interviews whenever necessary to promote the magazine. Aged 25-45 years, salary in accordance with NUJ rates.

For application form please contact:

Personnel Services Department,

THOMSON PUBLICATIONS LTD.,

Elm House, 10-16 Elm Street, W.C.1.

Telephone 01-278 2345, extension 30.



YOU'RE THE ONE...AND A GOOD JOB TOO

ADVERTISING

AGENCY

Managing Director of busy Advertising Agency requires exceptional P.A./Secretary—attractive, intelligent and hard working. The promotional prospects are there for the person with the right ingredients. Salary at £4,500.

SOLICITORS

Good P.A./Secretary required for Partner in busy, friendly, attractive office. Ability to combine administrative work with secretarial. Legal experience not necessary. Knowledge of German preferred but not essential. Excellent salary for right person.

ADVERTISING

CONSULTANCY

Super P.A./Secretary for Director of Advertising Consultancy in West End. Self motivated and initiative essential. You must be able to cope with a very entrepreneurial boss. Salary to be negotiated.

Trallblazers Personnel Consultancy Ltd.,

273-287 Regent St., London, W.1. 01-493 4527

THE MIDDLESEX HOSPITAL

MORTIMER STREET, LONDON, W.1

MANAGER OF

SECRETARIAL SERVICES

GENERAL ADMINISTRATIVE ASSISTANT

(£3,806 p.a. - £4,775 p.a.)

We are looking for an experienced secretary to join our secretarial team at this famous teaching hospital, serving the District Patients Services Office, the post will be responsible for the provision of effective medical secretarial services in the Middlesex Hospital. This will involve responsibility for approximately 35 Medical Secretaries (including 12 central secretaries) together with a small number of medical secretaries; and involvement in recruitment, seeing and the provision of holiday/absence relief, etc.

This job is an excellent opportunity for an experienced secretarial to gain promotion within the N.H.S. and to make a positive contribution to the smooth running of an important service.

Worldwide internal visits, and applicants are invited to see the post with Mr. Michael King.

Director Patient Services

Telephone 01-426 8333 ext. 488

£4,500 p.a.

Secretary to

Managing Director

Efficient and capable Secretary is required by the Managing Director of a busy shipping company in the City.

First-class shorthand and typing skills plus 10 years' experience at Director level are essential. Fringe benefits include non-contributory pension scheme, luncheon vouchers and season ticket loan.

See write, enclosing curriculum vitae, to Jill Davies, Bert Brothers Shipping Limited, 35 Eastcheap, London EC3P 3HL.

A member of the Hill Samuel Group

For further details please write or ring Linda Tosca

CDL INTERNATIONAL

6/10 Great Portland Street, WIN 5AA

01-637 4055

For further details please write or ring Linda Tosca

CDL INTERNATIONAL

6/10 Great Portland Street, WIN 5AA

01-637 4055

Knightsbridge

Secretary

For an Account Director in a large Advertising Agency, three busy accounts, lots of client contact and internal organisation. No 2 responsible manager, cool head, and excellent skills. Good salary and benefits. Very good benefits. £4,500 neg.

To work for the Group Financial Controller of a large international group. Excellent skills, good telephone manner and absolute discretion essential. Very good benefits. £4,500 neg.

For further details please write or ring Linda Tosca

CDL INTERNATIONAL

6/10 Great Portland Street, WIN 5AA

01-637 4055

Green Park

Secretary

To work for the Group Financial Controller of a large international group. Excellent skills, good telephone manner and absolute discretion essential. Very good benefits. £4,500 neg.

For further details please write or ring Linda Tosca

CDL INTERNATIONAL

6/10 Great Portland Street, WIN 5AA

01-637 4055

Large City

Secretary

For an Account Director in a large Advertising Agency, three busy accounts, lots of client contact and internal organisation. No 2 responsible manager, cool head, and excellent skills. Good salary and benefits. Very good benefits. £4,500 neg.

To work for the Group Financial Controller of a large international group. Excellent skills, good telephone manner and absolute discretion essential. Very good benefits. £4,500 neg.

For further details please write or ring Linda Tosca

CDL INTERNATIONAL

6/10 Great Portland Street, WIN 5AA

01-637 4055

Large City

Secretary

For an Account Director in a large Advertising Agency, three busy accounts, lots of client contact and internal organisation. No 2 responsible manager, cool head, and excellent skills. Good salary and benefits. Very good benefits. £4,500 neg.

To work for the Group Financial Controller of a large international group. Excellent skills, good telephone manner and absolute discretion essential. Very good benefits. £4,500 neg.

For further details please write or ring Linda Tosca

CDL INTERNATIONAL

6/10 Great Portland Street, WIN 5AA

01-637 4055

Large City

Secretary

For an Account Director in a large Advertising Agency, three busy accounts, lots of client contact and internal organisation. No 2 responsible manager, cool head, and excellent skills. Good salary and benefits. Very good benefits. £4,500 neg.

To work for the Group Financial Controller of a large international group. Excellent skills, good telephone manner and absolute discretion essential. Very good benefits. £4,500 neg.

For further details please write or ring Linda Tosca

CDL INTERNATIONAL

6/10 Great Portland Street, WIN 5AA

01-637 4055

SECRETARY/PA

KNIGHTSBRIDGE

Marketing Director of one of the leading international management consultancies requires a highly competent Secretary/P.A. Excellent working environment and rewards for a person who enjoys a busy job, working on own initiative and dealing with clients at the highest levels.

Telephone Irene Collinson

01-584 6171

'Join in'

in W.1.

We are a very small W1 Consulting Company and we are looking for a Personal Secretary for one of our 2 young Directors. You should be fluent in French with previous secretarial experience and be willing to 'join in'. Salary £4,500 pa.

Phone Janet on

486 6703

£5,000

If you can combine administrative skills with secretarial ability then you would be interested in working with the Managing Director of a dynamic company in the communications industry. Age 27-35.

Directors' Secretaries

Recruitment Consultants

Tel: 01-629 9323

RECRUITMENT CONSULTANTS

SECRETARY PA

£4,000 +

With bookkeeping experience needed by Director of small W1 Property Development Company. The ideal applicant will be in their 20s and used to working on own initiative.

Contact Trina

636 3276

No agencies

HARROW

£4,500 p.a.

Professional firm with modern office near Harrow Ux. Station requires able Secretary (Audio) aged 25 to 35 for Senior Partner. Please telephone

Mr. J. Seymour, 01-884 6666.

NEGOTIATOR

for young, go-ahead flat-laying agency. Lots of scope and potential. Preferably with experience.

Ring 486 8926

PUBLIC RELATIONS

£4,000 +

Two Managing Directors of Kensington based International P.R. Consultancy require experienced PA/Secretaries, 22+.

Top London P.R. agency with clients in Middle East, property, architecture and finance.

Varied and interesting jobs, shorthand/typing plus organisation of entertaining, conferences, busy office, etc. Personality and enthusiasm needed with ability to take initiative in contact with clients, arranging travel, press and TV contacts.

Hours 9.30-5.30 plus usual perks.

Contact Lucia Stevens or Jan Harrington,

Michael Rice and Company, 589 3422.

Health Programmes Organizer

Women's National Cancer Control Campaign

seeks a responsible, enthusiastic person to initiate and organize Mobile Clinic Screening Programmes. Nursing experience and knowledge of N.H.S. an advantage. Pleasant office, good hours, generous holidays, L.V.s. £4,400 per annum.—Apply to

Margaret Cooper

WNCCC

1 South Audley St., W.1

499 7532

£4,500

AUDIO SECRETARY/CLERICAL ASSISTANT

required by Secretary of busy Architectural Practice in W.1. Responsible and varied work involving contact with Partners and staff.

Please telephone Mr. Steele on

01-486 6855

CAN YOU RUN A SMALL OFFICE

PARK LANE

Director of small professional company situated in Park Lane dealing with International Corporate Finance, requires an efficient Secretary prepared to be dedicated to the job and be his right hand. High remunerations paid, and excellent prospects. Please write enclosing CV and snapshot to

Box 1858 K, The Times.

£4,000 + 60p PER DAY

L.V.s

Paid to KNIGHTSBRIDGE. Working for a busy, successful company in the City. Excellent prospects. Please telephone Mr. Steele on

01-486 6855

Elizabeth Stale, 584 8166

ALFRED MARKS STAFF BUREAU

Mayfair

Property company seek audio or shorthand Secretary for a busy, successful company in the City. Excellent prospects. Please telephone Mr. Steele on

01-486 6855

Elizabeth Stale, 584 8166

ALFRED MARKS STAFF BURE

anagers lobby
nisters on
rker-power
lay, p 22

UK share in new Airbus work hinges on British Airways order

Charles Hargrove
July 18
A production of the B10 range, version of the new Airbus only if British Airways decided to purchase the B10, the Minister of Transport, said today.
The Airbus programme, which is a joint venture between the British and French governments, is a production of the B10 range, version of the new Airbus only if British Airways decided to purchase the B10, the Minister of Transport, said today.
The Airbus programme, which is a joint venture between the British and French governments, is a production of the B10 range, version of the new Airbus only if British Airways decided to purchase the B10, the Minister of Transport, said today.

Moratorium agreed by Reardon ship group

By Our Financial Staff
Another casualty of the world shipping crisis emerged last night as Reardon Smith announced a moratorium on its debt repayments.
The Cardiff-based shipping group said that agreement had been reached with its bankers to defer all repayments of principal on loans secured on its fleet. These total £31m having been cut from £50m or almost three times shareholders' funds by asset sales over the past year. Interest charges will continue to be paid, however.

Three-fold rise in Japan's monthly surplus casts doubt on fulfilment of summit promise

From Peter Hazelhurst
Tokyo, July 18
Japan's controversial trade surplus rose almost three-fold in June to a new monthly record of \$2.37bn, the Finance Ministry in Tokyo revealed today.
Much to the embarrassment of Mr Takeo Fukuda, the Prime Minister, his country's huge export drive last month would appear to bolster predictions that the current account surplus this year will surpass last year's record of \$14,000m.

to restrain the volume of Japan's exports and encourage imports.
But, measured in terms of value, Japan's exports rose by 7 per cent (job) last month to \$8,108m (on an unadjusted basis) against the same period last year.
At the same time imports dropped by 1.8 per cent over a year in June to \$5,732m (cost, insurance and freight).
This would mean that Japan's trade surplus amounted to \$2,376m in June, the first six months of the calendar year. Exports rose by 21.7 per cent (free on board) last month to \$8,108m (on an unadjusted basis) against the same period last year.

continue to rise if the West failed to curb inflation.
In terms of dollars, June's trade figures tend to bear out the Prime Minister's prediction. Measured on this basis exports to the EEC dropped by 3.4 per cent last month to \$863m while imports from Europe rose by 16 per cent to \$508m (cif).
Contrary to the trend of most other European nations, Japan's exports to the United Kingdom rose by 13 per cent in June over the same period last year to a monthly level of \$200m. On the other hand British exports to Japan rose by 26.5 per cent to \$130m, providing Tokyo with a monthly bilateral surplus of \$70m.

£38m bid for Eastwood by Imperial Group

By Richard Allen
Imperial Group yesterday launched an unexpected counterbid for control of the egg and poultry producer J. B. Eastwood.
The offer is worth £38.2m or 160p a share cash for Eastwood, which is already the subject of an agreed £32m cash bid from the huge American grain concern, Cargill Incorporated.

Yesterday's move surprised the City and sent Eastwood's shares soaring by 35p to match the offer price, as dealers speculated about the likelihood of the approach being dashed by a reference to the Monopolies Commission.
Through its Ross Foods subsidiary, Imperial already controls more than a fifth of United Kingdom broiler production, and acquisition of Eastwood would take its share up to 32 per cent.

However, a spokesman for Imperial's financial advisers, Morgan Grenfell, said yesterday that he did not think this would necessarily provide a *prima facie* case for reference to the commission, given the wide spread of big competitors in the industry.

Eastwood's board is also to make a statement today after considering the new bid.
Family and boardroom interests have already given irrevocable undertakings in respect of the initial Cargill offer worth 132p a share. However, these do not become enforceable until the offer goes unconditional, and in this case official offer documents have not yet been posted.

Last year Eastwood's profits dived 40 per cent to £5.08m as a result of a weak egg market and depressed margins on poultry. But the poultry business is highly cyclical and current price trends point to at least a partial recovery.

The bid comes only days after Imperial revealed interim profits down 12.6 per cent at £50m, with profits from its food division almost halved to £8.5m.
Imperial argues that amalgamation with the Eastwood interests would allow further improvements in service to the consumer and add usefully to the scale of the group's genetic research for broiler, pullet and turkey breeding stocks, providing a stronger export base.
A spokesman for Imperial said last night: "We know Eastwood very well, but until we heard of the Cargill bid we had no indication that the company was for sale."

Financial Editor, page 23

Standard Chartered's 100m Euroloan bid

Christopher Wilkins
Standard Chartered Bank is seeking a 100m Euroloan (about £80m) through a 12-year floating rate note issue which is to provide an important source of funds for the bank's expansion in the EEC.
The bank has been building up its long-term debt, having launched issues of \$50m and £100m in the past year. Counting the new issue, the bank will account for about 35 per cent of shareholders' funds of £381m, although retained profits should reduce this figure to below 30 per cent by the year-end.

Because of the increase in this ratio there is widespread speculation in the City that Standard Chartered will want to help finance its American acquisition by means of a rights issue.
The \$100m loan, which is being arranged by European Banking Company together with Schroder Wagg and Morgan Stanley, carries a margin over interbank rate of 1 per cent, with the minimum interest payable set at 5 1/2 per cent.

Mr Fukuda ready to encourage West in capital markets

From Peter Norman
Brussels, July 18
Japan plans to encourage foreign governments and corporations to raise money on the Japanese capital market as a means of combating the country's balance of payments surplus, Mr Takeo Fukuda, the Prime Minister, announced in Brussels today.

He told a press conference, after a visit to the European Commission that his Government would also encourage its industry to invest more abroad.
These latest undertakings by Tokyo are additional to the pledges to restrict exports and increase imports made at the Bonn summit meeting yesterday.

Mr Fukuda was at pains to point out that the Japanese commitment to limit exports applied to volume exports only. If worldwide inflation was to run at a high rate, or the dollar were to depreciate against the yen, Japan's exports could show an increase in value terms.

Japan, he argued, could not solve its balance of payments problems alone. Other nations had a role to play by creating conditions of stability in their own countries.
Mr Fukuda is the first Japanese prime minister to visit the Commission in Brussels. He said today that it was his policy to strengthen ties between his country and Europe "in the

Mr Fukuda ready to encourage West in capital markets

entire spectrum of relations" rather than just in terms of trading and commercial links.
He expressed his belief that Europe's trade deficit with Japan would decline, pointing out that exports from the Community in the first half of this year had increased 36 per cent compared with the same period of 1977, while Japan's exports to the EEC had risen by only 19 per cent.

However, Mr Roy Jenkins, president of the Commission pointed out that the continuing industry-wide worry about the Japanese Community trade was one of the main subjects discussed today.
Mr Fukuda implied that his Government's promise to double official development assistance for the Third World over three years was a commitment in real terms. If the dollar were to depreciate, the target might be adjusted to perhaps two and a half times present aid level.

He suggested that there was also a certain flexibility in Japan's commitment to restrict exports. His Government would take additional measures to stimulate the economy if, over the next two months, it appeared that Japan might fall short of its 7 per cent growth target for this year.

Wall Street slides: The New York stock market sustained some heavy losses yesterday and the Dow Jones industrial average fell 10.05 points to 829.00.



West greets East: Mr Roy Jenkins, EEC Commission president, welcomes Mr Takeo Fukuda, the Japanese Prime Minister, in Brussels yesterday.

The dollar decline against major currencies in European foreign exchange trading. Dealers said there were doubts that the economic summit meeting in Bonn would produce any lasting solution to the dollar's problem. Some dealers, however, saw a sense of cooperation in the talks.

British Gas boosts profits to a record £180m

By Nicholas Hirst
British Gas made a record profit of £180m in the 12 months to March 31, nearly six times its previous best, despite a heavy charge to counter the effects of inflation.
Under a new accounting policy the previous year British Gas made an additional depreciation provision to cover the cost of replacing its assets at current prices.

Last year this reduced profits by £145m. In 1976/7 the comparable £103m charge cut profits to £32m. The practice was recently attacked by a report of the Price Commission on the South of Scotland Electricity Board for taking only the past year's inflation into account.
Sir Denis explained that the profits were so high largely because of the 10 per cent tariff increase which had been made at the start of the year by Government request. "While this may seem a high profit to some, it is no more than we should really expect in relation

to our turnover of £2,600m and the effect of the capital employed in the business."
He gave warning that after the two years of agreed price freeze ended in April, 1979, a rise would probably be needed. "It is unlikely we could peg our prices for another year," he said. Charges for servicing gas appliances are likely to go up before then.

ars of further idend curbs settle markets

Mr Wainwright
The market in the City was set on a downward trend after the announcement of a Bill to control the sale of shares by companies after July 31 when the present statutory curbs on share sales end.
The FT index fell by 10.42 to 472.4 at the close, its lowest since the day after the market was not unduly disturbed by the announcement. However, shares have been continuously for a while here still seem to be major clues to a Bill going through House of Commons even if it is support on terms table to Labour is forthcoming.

Vlasov acquires British fleet from Silver Line

By Peter Hill
British registered ships operated by Silver Line have been acquired by the Monte Carlo-based Vlasov group. The group has held a 50 per cent interest in the fleet since 1974 and has now acquired the 50 per cent interest which was previously held by Capitalfin, an Italian investment company.
Vlasov owns a diversified fleet of more than 40 vessels, including chemical tankers, product carriers, bulk carriers, oil tankers and three cruise ships. About 75 per cent of the vessels operate under the British flag. The fleet, of about 2 million tons deadweight, is second in size in the United Kingdom to the P & O group's fleet, excluding ships operated by the international oil companies.



Mr Robert Crawford, chairman of Silver Line, said yesterday: "This is good news for British shipping. At a time when almost the entire maritime world seems to be enveloped in gloom and pessimism, this represents an interesting act of faith by an international shipowner in further strengthening his involvement in the British shipping industry."

Scottish yard to build Shell rig

A Scottish firm has won a contract from Shell to build a 12,000 tonne oil rig for the North Sea. The Energy Department said last night. Highlands Fabricators of Nigg near Inverness, will build a steel jacket or platform support frame-work for the Fulmar oil field.
Dr Dickson Mabon, Minister of State for Energy, said: "This is encouraging news for Britain, the offshore industry and the platform building industry in particular."

Brussels studies electric motors dumping case

By Our Industrial Editor
An anti-dumping case against imports into the European Community of electric motors made in Eastern block countries has now been presented to the European Commission by the European Manufacturers' Association.
The case is being supported fully by Brook Crompton Parkinson Motors, GEC Machines and Newman Electric Motors, all leading British manufacturers.
The anxieties concern the steady growth of imported motors in the range 1-100 horse power (0.75 to 75kW). Penetration of the Netherlands market is estimated at around 50 per cent. The corresponding figure for France, Italy, Denmark and Belgium is between 30 and 35 per cent and for West Germany 15 per cent.

Unit trust sales third highest in June at £49.6m

As expected within the industry, unit trust sales in June dipped below the levels of the two preceding months to £49.6m. The April figure was £70.3m, followed by £53.2m in May, but the June figure still represents the third highest on record.
Repurchases in June totalled £25.7m, similar to the May level, but above the £21.2m monthly average for the first half of the year.

Net new investment in June of £23.8m makes the total for the first half of £165m, compared with £39m in the first half of last year and £105m in 1976.
Copies of the Report and Accounts, which contain a full review of current operations, may be obtained from The Secretary, 23 Lower Belgrave Street, London SW1W 0NR.

nationalized companies to extra £6m

Mr Felson
Further compensation of £6m is to be paid to airlines in the aircraft and building industries which are nationalized, Mr Gerald man, Minister of State for Industry, announced last night.
It brings the total payment to companies which are under state control by the Government of £15m. The £15m and the total paid out compensation to some £47m balance is accounted for by settlements earlier this year of £15m with the Swan Group.

How the markets moved

Rises		Falls	
Brentford Bead	2p to 30p	Barclays Bank	6p to 327p
Easton's B.	25p to 150p	Distillers	2p to 185p
Edinburgh Gold	6p to 118p	Courtaulds	3p to 121p
Guthrie Corp	10p to 357p	Dunlop Edg	6p to 268p
Harmony	9p to 380p	Edwards	6p to 226p
Imp Cold Store	7p to 122p	Hammerman 'A'	5p to 555p
Highlands & Low	2p to 79p		
Jokai	5p to 350p		
Falls		Rises	
Barclays Bank	6p to 327p	Nthgate Explor	20p to 460p
Distillers	2p to 185p	Durham Road	12p to 264p
Courtaulds	3p to 121p	Pyramid Group	2p to 42p
Dunlop Edg	6p to 268p	Tiger Oats	10p to 570p
Edwards	6p to 226p	Sumo Darby	7p to 109p
Hammerman 'A'	5p to 555p	Scott & Merc 'A'	6p to 103p
		Zetters	3p to 55p
On other pages		Rises	
Business appointments	24	Howard Mach	1p to 24p
Business vacancies	24	Imp Chem Inds	8p to 34p
Wall Street	26	Lee Cooper	5p to 120p
Bank Base Rates Table	26	Manordale Grp	2p to 48p
		Rank Org Ord	8p to 240p
		Shell Trans	14p to 560p
		Streeters	2p to 20p

The Times index: 206.95 - 2.52
the FT index: 472.4 - 6.9

THE POUND

	Bank	Bank
	buys	sells
Australia S	1.71	1.63
Austria Sch	29.25	27.25
Belgium Fr	64.50	61.00
Canada Cdn	2.14	2.09
Denmark Kr	11.05	10.55
Finland Mkk	8.23	7.88
France Fr	8.72	8.32
Germany Dm	4.06	3.85
Greece Dr	70.00	66.00
Hongkong S	9.05	8.60
Italy Lire	1655.00	1570.00
Japan Yen	405.00	380.00
Netherlands Gld	4.38	4.15
Norway Kr	16.57	16.12
Portugal Esc	86.00	81.00
S Africa Rd	1.97	1.84
Spain Pes	149.50	142.50
Sweden Kr	8.92	8.52
Switzerland Fr	3.61	3.39
US \$	1.84	1.82
Yugoslavia Dnr	35.50	34.50

Notes for small denomination bank notes only, as supplied yesterday by the Bank of England. Different rates apply to travellers' cheques and other foreign currency business.

Residential property

Strutt & Parker

LONDON • EDINBURGH • CANTERBURY • CHELMSFORD • CHELTENHAM • CHESHIRE
GRANTHAM • HARROGATE • IPSWICH • LEWES • SALISBURY • SOUTHEND

KENT—NEAR CANTERBURY

Canterbury 7 miles. Dover 7 miles. Charing Cross 81 minutes.

THE BROOME PARK ESTATE

AN OUTSTANDING 17th CENTURY HOUSE LISTED GRADE 1

The Property has been used as a Hotel and is suitable for a variety of institutional uses (subject to necessary planning consents). Great Hall, Georgian Saloon, 5 further Reception Rooms, 27 Bedrooms, 12 Bathrooms, Domestic Offices, Self-contained suite, Staff Flat of 6 Rooms, Steward's House, Cottage and Stable Block. Excellent Block of Arable Land, Parkland and Woodland.

ABOUT 270 ACRES

Offers invited for Freehold With Vacant Possession (subject to the tenancies of the Steward's House and Stable Block). Canterbury Office, 29 St. Margaret's Street. Tel: 0227 51123 and London Office. Tel: 01-629 7282.

EAST NORFOLK

Adjoining the Sea, 9 miles north of Great Yarmouth, Norwich 20 miles

THE RESIDENTIAL, AGRICULTURAL AND SPORTING

BURNLEY HALL ESTATE

1,910 ACRES

Including: The Fine Early Georgian Hall—4 Reception Rooms, 6 Bedrooms and Dressing Rooms, Oil Central Heating, EXCELLENT FARM of 1,020 Acres including 9 dwelling, Grain Storage and Traditional Buildings, Woodland, Roughland and Dunes adjoining the sea with Duck Fighting and Decoy Ponds.

Providing some of the Best Wildfowling in England. WITH VACANT POSSESSION ON COMPLETION.

(Subject to cottage occupancies and small letting.) For Sale By Auction (unless previously sold).

London Office. Tel: 01-629 7282 or Ipswich Office, 11 Museum Street. Tel: 214841.

MID-ESSEX

Chelmsford 161 miles. Liverpool Street 40 minutes.



OUTSTANDING RESIDENTIAL ARABLE AND PIG FARM

Well equipped, highly productive farm with excellent pig unit used for high quality bacon production.

IN ALL ABOUT 487 ACRES

Attractive Period Farmhouse, Secondary House, 3 Further Cottages, 2 Sets of Farm Buildings.

FOR SALE BY AUCTION ON 22nd SEPTEMBER, 1978 (unless previously sold).

Chelmsford Office, Tindal House, Tindal Square. Tel: 0245 84684 and London Office. Tel: 01-629 7282.

MID-SUSSEX

Burgess Hill 1 mile. Victoria 1 hour. Brighton 8 miles.



AN OUTSTANDING COUNTRY HOUSE in a fine position with views to the South Downs recently improved to the highest standards.

Reception Hall, 4 Reception Rooms, 8 Bedrooms, 3 Bathrooms, Dressing Room (including 2 suites), Superbly fitted kitchen, Utility Room, Conservatory/Sun Room, 4 Central Heating, Good Range of outbuildings including garaging and stabling. Attractive gardens and grounds. Delightful modernised 3 bedroomed lodge with 4 acres.

IN ALL ABOUT 12 ACRES

For Sale By Private Treaty as a whole or in 2 lots.

Leaves Office, 201 High Street. Tel: 0716 5411. (Ref. BAC1338.)

KENT—TENTERDEN

Ashford 125 miles. Headcorn Station 10 miles. Charing Cross/Canterbury 75 minutes.



A MOST ATTRACTIVE GEORGIAN COUNTRY HOUSE in a beautiful parkland setting

5 Reception Rooms, Billiard Room, Playroom, 4/5 Principal Bedrooms, 4 Bathrooms, 3 Attic Rooms, Oil Central Heating, Old Stable Block (suitable for conversion), Swimming Pool, 4-car garage, Delightful garden and parkland.

About 23 Acres.

Leaves Office, 201 High Street. Tel: 0716 5411 or Canterbury Office or London Office.

ESSEX—ST. DUNMOW

Bishop's Gate 9 miles. Liverpool Street 40 mins. M11 interchange 7 miles.

OUTSTANDING FAMILY HOUSE

exceptionally well fitted and occupying fine position with beautiful rural views.

Entrance Hall, 4 Reception Rooms, Kitchen/Breakfast Room, Utility Room, Principal Bedroom, en suite Bathroom, 2 Double Bedrooms (further 2 bedrooms, Central Heating, Double Glazing, Double Garage, Office, 1 acre.

Chelmsford Office, Tindal House, Tindal Square. Tel: 0245 84684.

ESSEX—HATFIELD PEVEREL

86 ACRES OF PRODUCTIVE FARMLAND AND AMENITY LAND With Modernised Period Farmhouse and Farmbuildings suitable for a variety of uses.

FOR SALE BY AUCTION AS A WHOLE OR 6 LOTS ON FRIDAY, 19th SEPTEMBER, 1978 (unless previously sold).

Chelmsford Office, Tindal House, Tindal Square. Tel: 0245 84684.

ESSEX—UPMINTER

Fenchurch Street 22 minutes.

LISTED GEORGIAN HOUSE situated in elevated rural position and protected by own grounds, yet only minutes from excellent communications to city.

Reception Hall, 4 Reception Rooms, Domestic Offices, 9 Bedrooms, Dressing Room, Bathroom, Stables and Outbuildings.

Gardens and grounds, About 13 acres.

Chelmsford Office, Tindal House, Tindal Square. Tel: 0245 84684.

KENT—MR. SEVENOAKS

Bitcher Green, Sevenoaks 3 miles. Charing Cross about 35 minutes.

A SPACIOUS AND WELL MAINTAINED HOUSE on high ground in attractive garden setting with far-reaching views.

Hall, 3 Reception Rooms, Library, Sun Room, Study, 6 Bedrooms, Dressing room, 2 Bathrooms, Attic Rooms, Oil Central Heating, Garaging and garden room, Timbered gardens and grounds. About 2 acres.

About 23 Acres.

Leaves Office, 201 High Street. Tel: 0716 5411 or Canterbury Office or London Office.

NORTH YORKSHIRE

Thrusk 2 miles.

AN EXCEPTIONAL MODERN COTTAGE PROPERTY with extensive views in all directions.

Entrance Hall, 3 Reception Rooms, Breakfast Room, Sun Room, 3 Bedrooms, 2 Bathrooms, Self-Contained Annex with Hall, Sitting Room, Bedroom and Bathroom, Garaging for 3, Stabling for 8, Full Central Heating, Extensive outbuildings, Gardens and paddocks, About 8 acres.

For Sale By Auction 11th August, 1978 (unless previously sold).

Harrogate Office, Princes House, 13 Princes Square. Tel: (0423) 61274.

RUTLAND (LEICESTERSHIRE)

Oakham 9 miles. Kettering 12 miles. (St Pancras 20 mins. by rail.)

A SUBSTANTIAL COUNTRY HOUSE of unusual French Design, situated in a superb position with views towards the ancient Rockingham Forest, and well placed for hunting with three packs, and Fishing and Sitting on Rutland Water.

Hall, 3 Reception Rooms, Domestic Offices, 6 Bedrooms, 2 Bathrooms, Full Oil Central Heating, Self-Contained Staff Cottage, Ample Garaging and Stabling, Attractive garden and 2 Grass Paddocks, About 8 acres.

Offers around £20,000.

Grantham Office, Spitalgate House, London Road. Tel: 0476 5886.

NORTH YORKSHIRE

Harrogate 4 miles. Leeds 16 miles.

AN EXCEPTIONAL YET PRACTICAL HOUSE commanding magnificent views over Wetherdale, built to exacting specifications in 1944 and Acclaimed the House of the Year.

The interior has subsequently been redesigned with skilful use of modern materials, Galvanised Entrance Hall, Sitting Room, Dining Room, Study, Laundry Room, 3 Bed Rooms, 2 Bath Rooms, Double Garage, Full Central Heating, Many interesting features, Large Garden.

Harrogate Office, Princes House, 13 Princes Square. Tel: (0423) 61274.

COTSWOLDS—EVENLODE VALLEY

Slow-on-the-Wold about 3 miles, Main line Station 21 miles. (Fiddington 15 mins.)

AN EXCEPTIONALLY ATTRACTIVE EARLY 18th CENTURY HOUSE in a delightful hamlet.

Hall, 3 Reception Rooms, Garden Room, Good Domestic Offices, 5 Bedrooms, 2 Dressing Rooms, 3 Bathrooms, Playroom.

Self contained suite of Offices suitable for Staff Accommodation, Hall, 2 Cloakrooms, 4 Offices, Drawing Office, Utility Room, Bathroom, Oil Central Heating, Double Garage, Stable Block, Hard Tennis Court, Partly Walled Garden, Orchard and 2 Paddocks.

About 8.4 acres.

Joint Sole Agents: Taylor & Fletcher, Slow-on-the-Wold, Glos. Tel: 0451 30383.

Strutt & Parker, 8 Imperial Square, Cheltenham, Glos. Tel: 0242 45444. (Ref. 11AAS3)

London Office: 13 Hill Street Berkeley Square W1X 8DL Tel: 01-629 7282

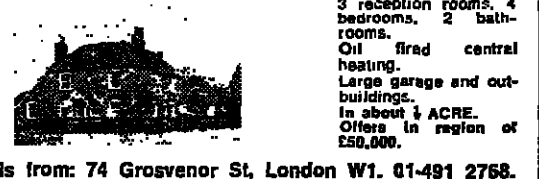
Country property

Cluttons

NR. HIGH WYCOMBE, BUCKS

London 31 miles

An Attractive Listed Farmhouse with



Details from: 74 Grosvenor St, London W1. 01-491 2758.

3 reception rooms, 4 bedrooms, 2 bathrooms, Oil fired central heating, Large garage and outbuildings, In about 1 ACRE. Offers in region of £50,000.

For Sale by Auction, 11th August, 1978 (unless previously sold).

Harrogate Office, Princes House, 13 Princes Square. Tel: (0423) 61274.

Grantham Office, Spitalgate House, London Road. Tel: 0476 5886.

Leaves Office, 201 High Street. Tel: 0716 5411 or Canterbury Office or London Office.

Joint Sole Agents: Taylor & Fletcher, Slow-on-the-Wold, Glos. Tel: 0451 30383.

Strutt & Parker, 8 Imperial Square, Cheltenham, Glos. Tel: 0242 45444. (Ref. 11AAS3)

For Sale by Auction, 11th August, 1978 (unless previously sold).

Harrogate Office, Princes House, 13 Princes Square. Tel: (0423) 61274.

Grantham Office, Spitalgate House, London Road. Tel: 0476 5886.

Leaves Office, 201 High Street. Tel: 0716 5411 or Canterbury Office or London Office.

Joint Sole Agents: Taylor & Fletcher, Slow-on-the-Wold, Glos. Tel: 0451 30383.

Strutt & Parker, 8 Imperial Square, Cheltenham, Glos. Tel: 0242 45444. (Ref. 11AAS3)

For Sale by Auction, 11th August, 1978 (unless previously sold).

Harrogate Office, Princes House, 13 Princes Square. Tel: (0423) 61274.

Grantham Office, Spitalgate House, London Road. Tel: 0476 5886.

Leaves Office, 201 High Street. Tel: 0716 5411 or Canterbury Office or London Office.

Joint Sole Agents: Taylor & Fletcher, Slow-on-the-Wold, Glos. Tel: 0451 30383.

Strutt & Parker, 8 Imperial Square, Cheltenham, Glos. Tel: 0242 45444. (Ref. 11AAS3)

For Sale by Auction, 11th August, 1978 (unless previously sold).

Harrogate Office, Princes House, 13 Princes Square. Tel: (0423) 61274.

Grantham Office, Spitalgate House, London Road. Tel: 0476 5886.

Leaves Office, 201 High Street. Tel: 0716 5411 or Canterbury Office or London Office.

Joint Sole Agents: Taylor & Fletcher, Slow-on-the-Wold, Glos. Tel: 0451 30383.

Strutt & Parker, 8 Imperial Square, Cheltenham, Glos. Tel: 0242 45444. (Ref. 11AAS3)

For Sale by Auction, 11th August, 1978 (unless previously sold).

Properties for sale?

The letter reproduced below was received a few days ago by the Classified Advertising Manager.

It is from 'Geo Joslin Estate Agents' who placed an advertisement in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

in the Property column on Wednesday 14 June.

Brook Street Overseas
Recruitment Consultants

As part of the largest office personnel recruitment organisation in the world, we offer unparalleled opportunities for a wide variety of overseas postings.

32 Strand, London WC2N 6MA.
Cables Brookstaff London W1. Telephone 01-493 0821.

WHO WANTS OUT?

Ever felt like throwing your typewriter out of the window? If you have, join the rest of us who did this and are now doing very well. Five women were among the top six earners in our sales force last year, earning between £4,494 and £8,793. All were newcomers to selling when they joined us. We pay a substantial guaranteed salary, even during training, provide a car and refund expenses. We sell a complete range of stationary direct to offices and have two territories, both well established, available in South London and North Kent.

Call Vivian Watkins.
SATLEX DANFORD LTD., Coleridge House, Fairhazel Gdns., London NW6. 01-328 2121

BIGMAN SUPERSTAR TO REPLACE ME!

Young, dynamic, Partner and energetic, join our team. Full-time position, excellent salary, benefits, and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Johnson Pym & Co.
132 Fehrm Rd., S.W.10
(adjacent to AEC Cinema)
Telephone 373 5074

SECRETARY

Pleasant, efficient person to work in busy Wimpole Street practice. Good typing and friendly manner. Good knowledge of medical terminology required. Must have a pleasant personality as will have contact with patients and doctors. Salary negotiable up to £4,500 p.a. according to experience.

Ring 935 5643

British Fashion World
£4,500

Within the heart of Mayfair, close to the Grosvenor Gardens, is a new fashion business. As a Secretary/PA to a Managing Director, you will be responsible for a wide range of duties, including typing, filing, and general office work. The position offers a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

EXECUTIVE SEC/PA
HARTSMITH
£4,500 + 4 weeks' Holiday

Finance Director requires Sec/PA to assist in the day-to-day running of the company. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

ROOM AT THE TOP

If you like dealing with intelligent people and are looking for a challenge, then this is the job for you. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

EXPORT SALES EXECUTIVE

Based London. To £6,000 + car to assist Export Director of a leading international company. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

TRAVEL P.A.
£4,500 neg.

Chairman of international travel group has long and distinguished career. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

RESIDENT ARCHITECT SAUDI ARABIA

Fully qualified architect, experienced in the design and construction of buildings in Saudi Arabia. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

Stepping Stones - Non-Secretarial - Secretarial & General - Tempting Times

NON-SECRETARIAL

TRAIN FOR MANAGEMENT

Within 18 months, help us double our turnover again this year. We are a small but very professional and fast growing company in the luxury fitted kitchen market. A professional sales and marketing team is required to help us achieve our goals. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

For more details, please telephone:
Edward Hallatt
JUST KITCHENS LTD.,
01-478 8108/1010.

CLERICAL ASSISTANT

Reliable, efficient person required for a busy office. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

SECRETARY

Charing Cross Hospital Medical School (University of London)

The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

COOKERY MAD SECRETARY

needed by the Good Housekeeping Institute. There's no real interest in cooking is essential. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

MARKETING P.A.

£3,500 + Super Benefits. If you want a career in marketing, this is the job for you. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

JEAN APPEAL
£3,500

Search for a link COL-LEGE LEAVER. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

SECRETARY/P.A.

Required for publishing Director of international publishing company. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

65% Management 30% Secretarial 5% Bookkeeping

Small Kensington Office of expanding international company. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

NR. NELSON'S COLUMN
£4,950

Office Manager/Sec. P.A. Sec. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

INTERNATIONAL

Excellent opportunity for a young person with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

PRETTY PERCEPTIVE PERSONS...

Wanting top jobs most suited to their talents and personality? Come straight to us. We are a small but very professional and fast growing company in the luxury fitted kitchen market. A professional sales and marketing team is required to help us achieve our goals. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

For more details, please telephone:
Edward Hallatt
JUST KITCHENS LTD.,
01-478 8108/1010.

centacom

ADVERTISING IN KNIGHTSBRIDGE

Small European advertising group within major company. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

A CUT ABOVE THE REST
£4,750 NEG.

Well established ENTREPRENEUR requires a bright, energetic, and motivated person to assist in the day-to-day running of the company. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

FOOD GLORIOUS FOOD!
£3,500

An interesting and varied work in a central London office. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

WHISKY MAC
£4,000

A young post-graduate SECRETARY required to assist in the day-to-day running of the company. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

PRIVATE PRACTICE
£3,750

A well established ORTHODONTIC practice in the City of London. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

LOEBSTER THERMIDOR
£3,700

Young ambitious SECRETARY required to assist in the day-to-day running of the company. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

JEAN APPEAL
£3,500

Search for a link COL-LEGE LEAVER. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

ALFRED MARKS STAFF BUREAU

MANAGING EDITOR within top publishing company in W.C.2. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

EXECUTIVE SEC
£1,500

For Company Secretary, own office, own car, own home. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

ARE YOU PARTNER MATERIAL?

Audio Secretary required for Partner in Probate and Trust Department of large solicitors in Lincoln's Inn. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

PUBLISHING

The hard-working Marketing Director of a major magazine publishing house needs an equally hard-working and intelligent Secretary. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

KNIGHTSBRIDGE

Stamp dealer's P.A. Lots of interesting and varied work in a central London office. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

SENIOR SECRETARIES FOR UNIVERSITY COLLEGE

Wide ranging responsibilities for those with good education, experience, and initiative. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

MARY OVERTON FEMALE EXECUTIVES
29 New Bond Street
London W1Y 9HD
Tel: 01-493 2155/0806

Open to Men and Women

SECRETARY P.A. FOR DESIGNER

Company making fine leather clothing and shoes at Oxford Circus requires a lively, minded, and energetic person to assist in the day-to-day running of the company. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

EXECUTIVE ASSISTANT

To £5,000 plus Big Profit Share. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

SECRETARY/NEGOTIATOR

Is required for the residential and commercial side of a large company. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

CONFERENCE ASSISTANT

A genuine job with an international newspaper company. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

THE TIMES

When it comes to flat-sharing, The Times is the ideal company. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

SECRETARY

A Secretary will be required shortly for the Secretary of the West London Mission, Rev Dr John. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

SECRETARY TO MANAGING DIRECTOR

Major Japanese trading co. located in the City requires a Secretary with pleasant personality for Managing Director. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

ARMY & NAVY

Membership secretarial and administrative work. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

BOOK PUBLISHER'S P.A. PLUS

Attend the Frankfurt Book Fair with a leading publisher. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

A CHANCE TO CARE TO £3,700

Here's a rewarding change-of-career opportunity. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

A FREE 4-WEEK HOLIDAY

Take your pick from top Oxford Circus Travel Agency's exclusive overseas tours. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

P.A. TO THE COLONEL
£3,900

Charming gentleman in his 40s, winning Director of a large company. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

THE NUFFIELD FOUNDATION

Secretary, age 25+, required for an Assistant Director whose work is concerned with social research and administration. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

CONFERENCE ASSISTANT

A genuine job with an international newspaper company. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

THE TIMES

When it comes to flat-sharing, The Times is the ideal company. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car. The position is ideal for someone with a background in sales and a desire to succeed. We offer a competitive salary and a car.

Call Peter Howell
831 1254
Wetton Staff Consultants Ltd.

HOLIDAYS AND VILLAS

ATHENS from \$18
AMSTERDAM from \$12.50
LAIR ROUSE from \$70
 Plus many low-cost worldwide
 destinations with instant confirma-
 tions and low inclusive
 prices.

TOPOL TRAVEL
 AIR ACTS.
 611-680 6721
 5 Rathbone Place, W.I.

UNDANCE - MOROCCO Annie a
 helpful want to inform all ar-
 friends that we've moved to
 W-ccom Village, Tanger. De-
 Hospital class with bath, Olm-
 pool, riding, tennis, table-
 alas and folklore all in its own
 2000 m. of the most beautiful
 grounds. Good food and entertain-
 ment. Tours of Morocco avail-
 able. For more information, write to
 World, 61-589 5633 (AETA).
 ATOL 11781.

ALBUFEIRA. ALCARVE—Superb luxury villa overlooking sea. 4 double bedrooms, 3 baths, m.s.d. service, pool. Large garden. Avail. 2nd Aug. to 21th. Weekly rent £60 per person plus flight optional. Tel.: 01-623 2050. office hours.

SAVE TRAVEL, 157 Kensington Rd., London S.W.1. Tel.: 01-581 9958. **Air** 01-551 3358. **ATUL**

IG SAVE WITH SAM, Australia, N.Z., India, Middle East, Tokyo, Manila, Hong Kong, Singapore, Seoul, S. Korea, Cebu, Copenhagen, Samsø, S. Travel, 115 Grosvenor St., London, W.1. 01-635 3321. **Air Agents**.

ORFU & CRETE, "Your Laid Booking Guide" for Villas, Studios, Apartments, Singles, Rings, etc. 01-657 5895. **24 hrs.** call in to Cosmopolitan Holidays.

LY WINCESPAN represents many of the world's leading specialists in economy, middle and first class air travel to and from Europe, Africa, S. America and the East. Write to: G. O. QUINN, 201, London, W.C.2. 01-292 6612 (Airline Agents).

ITALIAN VILLA Holidays on the Italian Coast. British Holidays, Ltd., 864 Green Lanes, London, N.W.1. 01-360 7234 (ATOL 895B).

SOUTH BRITANNY COTTAGE, small family of 5 rooms, small cottage on coast, Sept., 78, 01-

730 4080.

THENS. ROME. CAIRO
return flights from \$89.
Capricorn, 27 Ebury Bridge Rd.,
S.W.I. 730 6132 (AIR Agts.).

S.A. CANADA, S. AMERICA. —
Travel Specialists, cheapest fares.
Alteco, 01-485 4306 (ABTA).

IRLINK TRAVEL, opp. Victoria St.
Economy flights and coaches —
H2H 1987 AIR Agents

PROBET EUROPE EUROPE (T. 11

HENS. CORFU, GERMANY. GT
AIR Reg., TGA 3018 3313.

HENS OR EUROPE ? Fly Euro-
check - 5-42 4613-4. Air Europe

GERLAND to India plus stopover
ticket on to Australia from
Cairo via Transladers, 46 Paris
937 9631. (Airline Agency)
NORCE. Just a few 1 and 2 wt.
lectures from East Midlands
airport. Friday evening, Sat-
urday and October, w/hg.

UN Board, from £27.50 or with
 apartment from £37.50
 111 Wellington Tr. L27-50
 05351 29664 or 21788 1ABTA
 (ATOL 10118)
 100% GUARANTEE on the Greek
 Islands of Spets. Few high sea
 availabilitys and plenty in
 Sept. Tel. 01-837 2118, Spets.
 100% GUARANTEE ATOL 7198
 Aug. 2 bedrooms, air Exc. and 2
 bedrooms with pool at Marbella.
 100% continental. Vins. 01-245
 0191
 D'AZUR. 7 nights or more
 or selection of resorts hotels.
 100% continental. Inc. of local
 cash costs 01-67 0966 (ATOL
 9858 ABTA)
 WEST PRICES from Amsterdam

[illegible]

ADAMS, plus camping, villa & hotel
Holidays by coach or jet. 2 weeks
at 1/2 price. **Venture Holidays**, 30
South Rd., Springfield, Mass.
Tel.: (704)2-333392 ext. 4397 or
242 Alderside St., London
W. Tel.: 01-876-2640 Ext. 251
or 2716 In assoc. with ATOL Holiday
990B.

AIRBORI OVERLAND via Sahara,
Sahel, Nile, Egyptian temples, camels
& pyramids. Oct. 7 £550. **Aardvark**
excursions. 1-4 Colridge Rd.,
London N.8. 01-340 7598.

ALPINE holidays, ski, botanical
& archaeological expeditions. Write
to Mrs. E. S. Allen, 11 Columbus Travel
Ltd., London W.11 C.2. A.B.T.A.
Member. Tel. 01-8358 Bonded Airlines
Agent.

AGENT. 21 JULY. Free vacancies in

[illegible]

vall., on 11-wk. overland expedition
to India and Nepal in August.
See also "Overland From Delhi"
for details; Encounter Overland,
80 Old Brompton Rd., London
N.W.7, Tel. 0707-6595.

TRAVEL WORLD-WIDE. Tiv
the specialists for the cheap and
cheerful. INTERNATIONAL AIR, 1C,
100 Tottenham Court Road, W.1,
1-495 3001. ATOL 104GBD.

TORID, BARCELONA, ATHENS,
Amsterdam, Paris, Munich, Corfu,
Athens, Rome, Athens, Barcelona,
Rome, Milan, Malaga, Malta and
other European cities. Daily
flights. Call Golder, 01-
6463 (ATOL 423B).

U.A.—Cheap, slow E.C.O.M., A-
1, from, from £37.50 for 3
days—Boats STS. 01-580

TRAVEL—The first names in announcing the summer travel season are 6-35 year olds who are fun loving and free. Bargains for late bookers. £20 off these prices. **Green** 0-205 24 hours. **Wks. Morocco** £1125. 29 July. **Wks. Romania** £124. Brochure **0-205 24 hours**. **Kenil** 01-502 4422. This Summer—places wait 2 wks. 30 Aug 6 Sep. **St. Lucia** 0-205 24 hrs. **Russell** 01-271 0134 4034. **AND—Car holidays in castles and country houses. Gasfic Time** 01-205 24 hours. **London, SW1X** 01-235 8511. **BEQUELLA** 4/5-star hotel or villas including flight and free car with driver. **Deirders** 01-205 24 hours. **Healthway-Luton** 01-583 6616.

Manchester for July, August.
Capt. from £135 Golf Villa Hotel
Capt. from £135 Golf Villa Hotel
Green, London. Tel. No. 174 01
BSN 6311 (10 Lines, 24 hrs.).
ATOL 3728.
Cost to coast camping.
£6/9 weekly from £175 + ARC
tickets. Trekamexica, 633 Kenway
Road, S.W.3. 01-577 5083.
ITALY. A few vacancies left
for August. Write Mrs. J. G.
Napier, Through your Italian
connection. Ring now: 01-577
5111. Pilgrim Air. ATOL
3620.
LONDON Cruise West Scotland
July-19th Aug. Sailing experience
advantage. 255 share
expenses. Phone Fritz 286-40

DUR MER. South France.
 dances for four in villa. £100
 per person. 11th Aug.-end Sept.
 Details. John Conran. 586 Gros-
 venor St.
 29.
 HOLIDAYS—your last
 chance for Corfu, Crete, Rhodes,
 Athens & Cyprus in July &
 August. Tel. 01-634 4701 (ATOL
 Licence) Leisure Communica-
 tions.
 (A)—WANTED.—Flat or old
 property, unconverted preferable.
 Condition immaterial. Any area
 considered. Ref. 100. 50s fee.
 Consider annual rental. Write
 Miss Brown, 8 Chesterton
 House, South Ady Road, St. London.
 Tel. 01-495 4000.
 30. INQUIRIES TO ADVERTISERS that

able room, £30; single £15
use k.c. B-1; 01-275 0667,
IS FLAT, off the Bo. St. Ger-
maine, 2d Sept., April, Min 10
to 12.50. Res. 8901, 01-238 3907.
S. AMSTERDAM, BRUSSELS
Houses. Individual holidays. Time
Ltd., 2a Chester Close, Lon-
don SW1X 7BQ. 01-255 8070.

VACANCIES on educational
tour of Turkey 3rd-7th
Sept. £250 incl. flights.—Tel.
C.C. 01-930 4157

ADLS.
Enrol. 1st March 1964. Sep.
1st. Cc's 1st brochure—Ben
01-275 1644

HOL AND R

(continued on page 32)

